

FY 2009/10 Budget



Presentation to City Council

May 20, 2009

FY 2009/10 Budget



"May you live in interesting times."

– Chinese proverb

Extraordinarily difficult economic conditions

Tough times never last

Tough people do

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FY 09/10 at a glance

- Difficult Fiscal Year ahead
- General Fund balanced with revenues and expenses
- FY 2008/09 expenditures will exceed revenues – reserves declining
- Electric Utility is healthier
- Wastewater Fund at a crossroads
- \$800,000 savings from service credit program
- Employee contributions help

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At a glance

- Proportionate relationships generally same
- Seven percent reduction in workforce
- Changes for Community Development
- Impact of federal stimulus funds unknown
- State of California is a hindrance
- Capital expenditures lacking

(cont.)

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At a glance

- Funds for downtown maintenance
- Funds for street tree maintenance
- Percent of TOT (19%) for LCVB
- Coverage at the Animal Shelter
- Lodi CARE funding increased by \$20,000

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Recession No. 33

These are extraordinary financial times.

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Unemployment rates in March

Lodi	12.5%
San Joaquin County	16.4%
Stockton	19.7%
California	11.2%

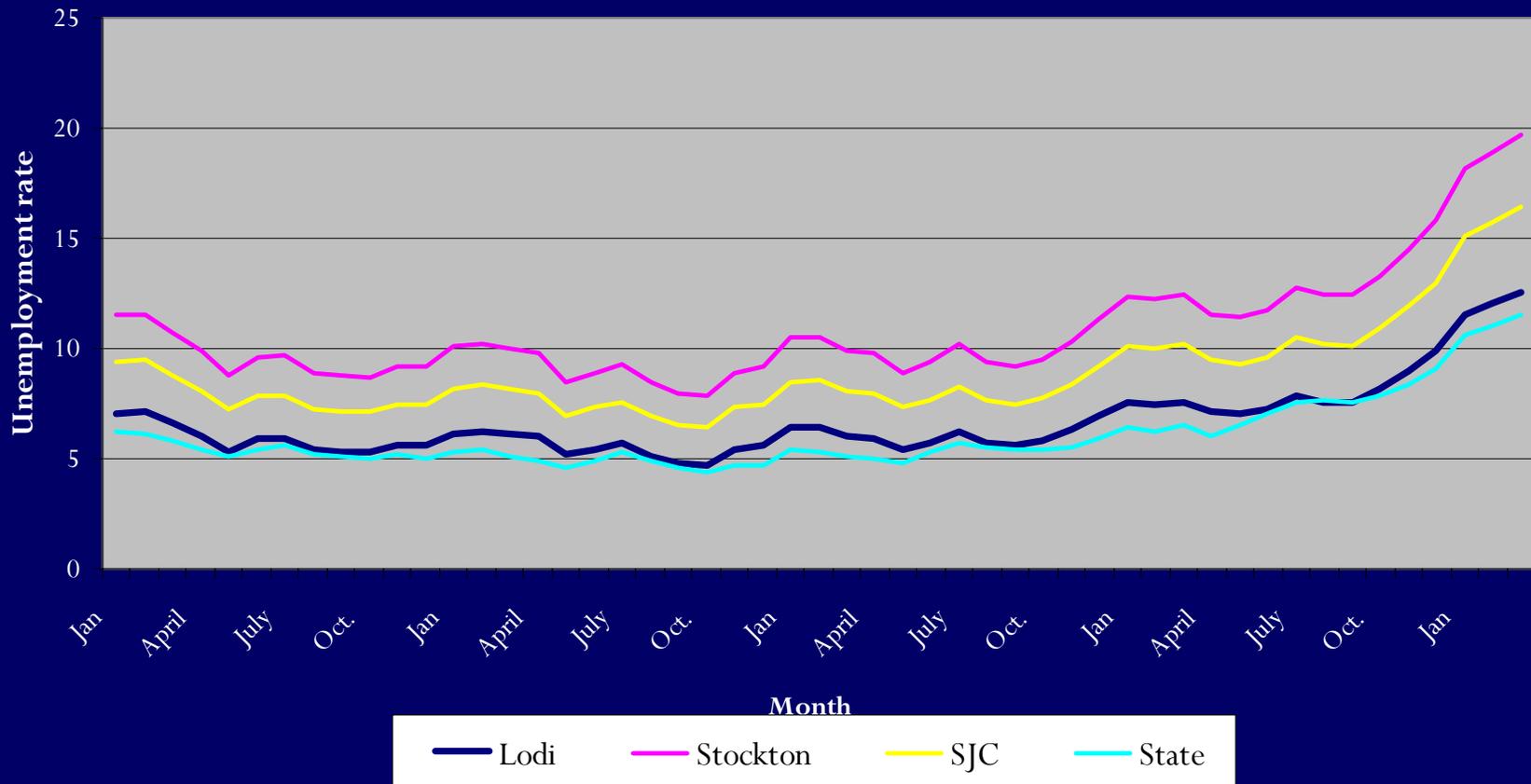
50,800 unemployed people looking for work in San Joaquin County

Source: California Economic Development Department, March 2009 figures

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Unemployment rates, Jan. 2005-March 2009



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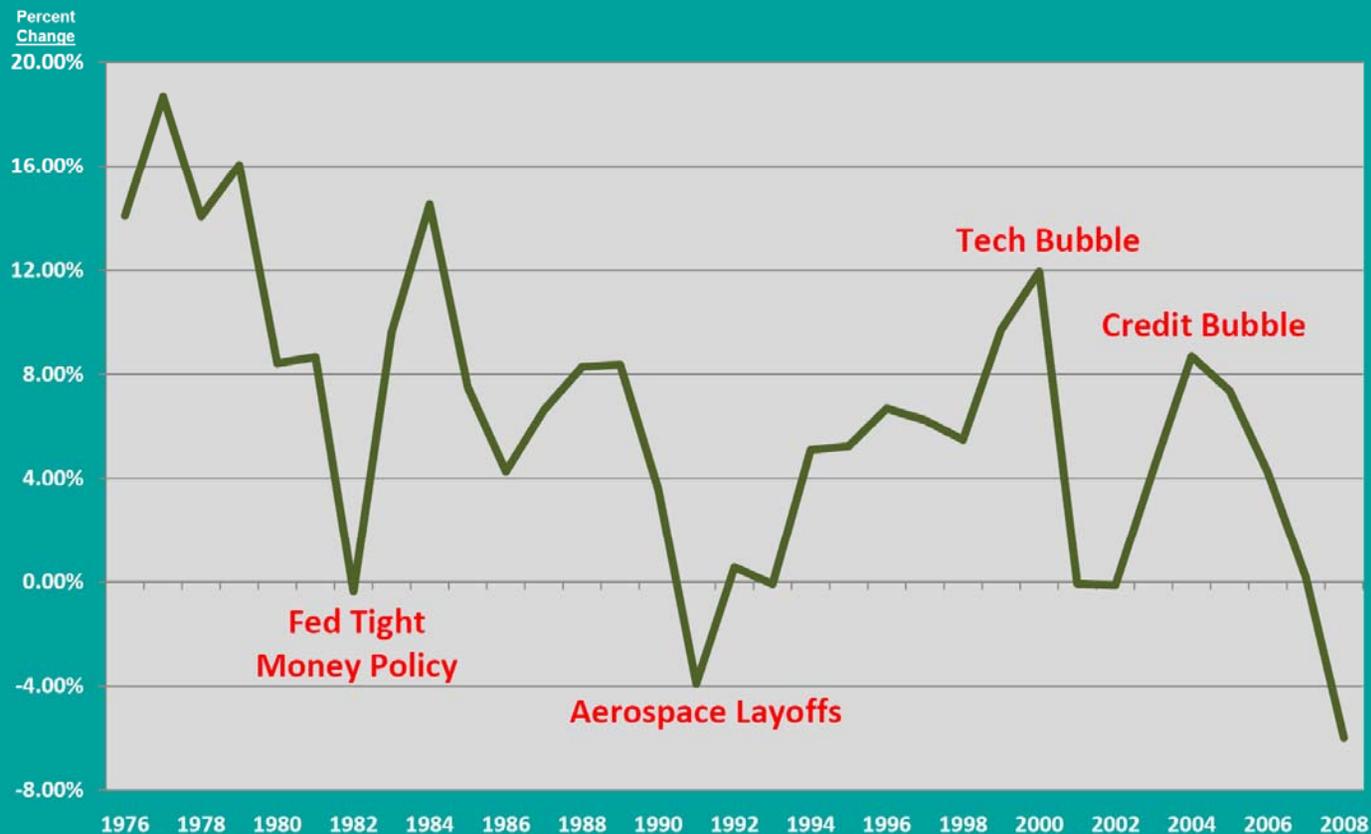


16.8% year-over-year decline for fourth quarter of calendar year 2008

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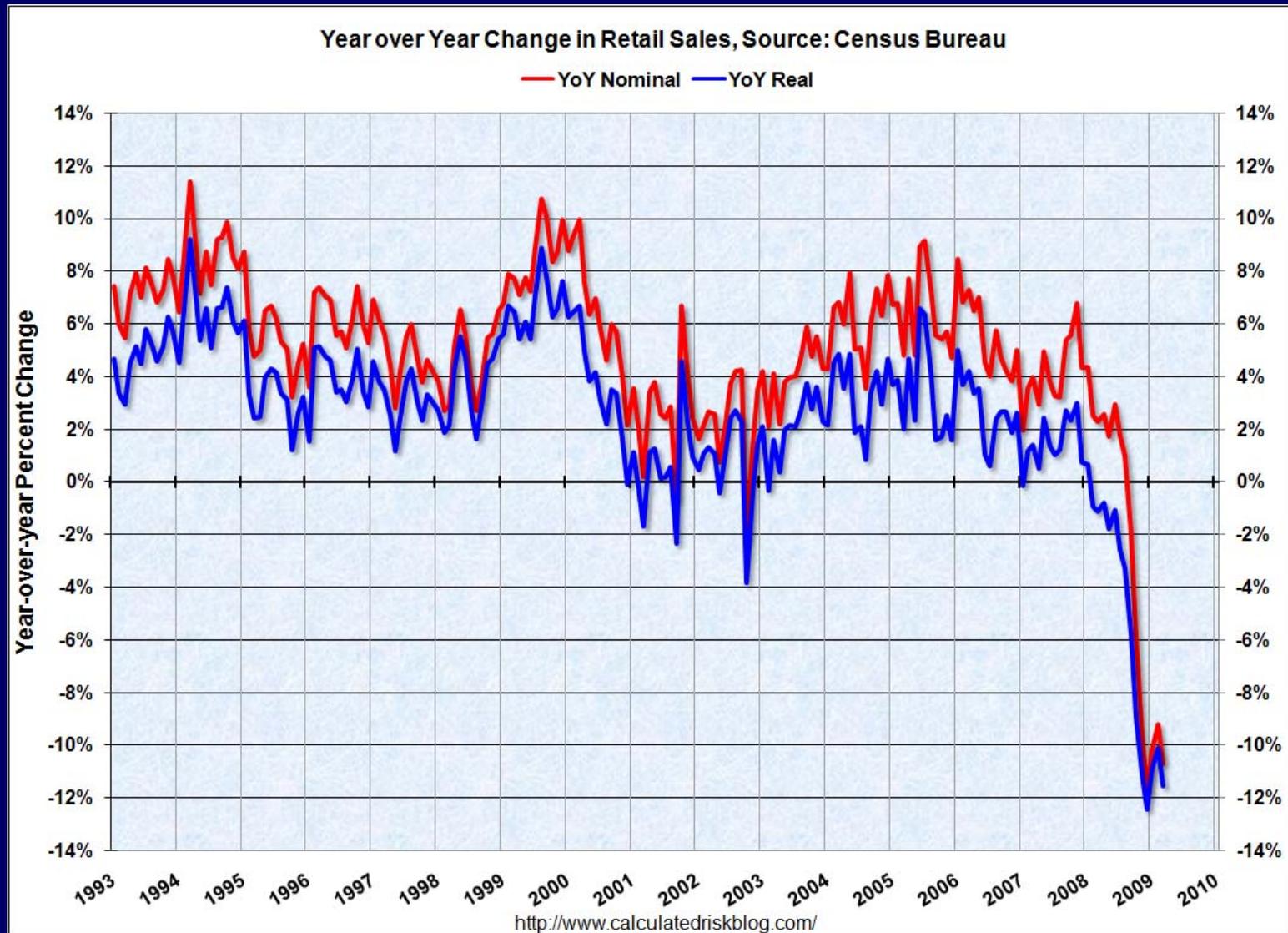


CALIFORNIA SALES TAX YEAR OVER YEAR PERCENT CHANGE



Source: State Board of Equalization, the HDL Companies

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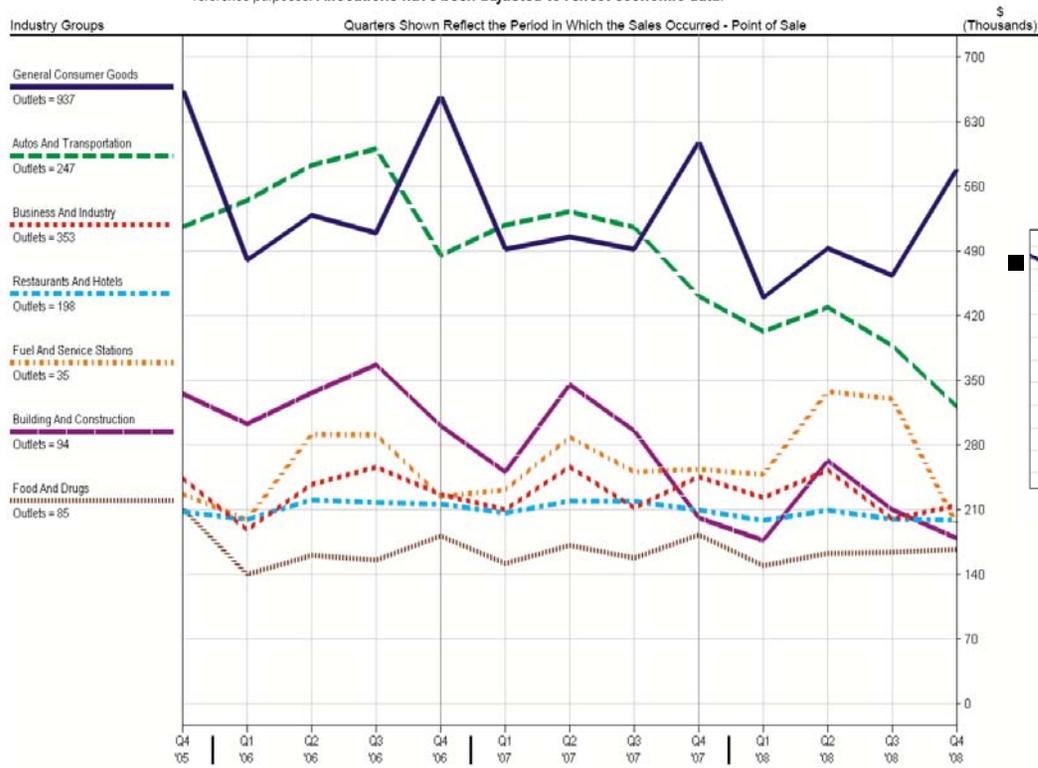
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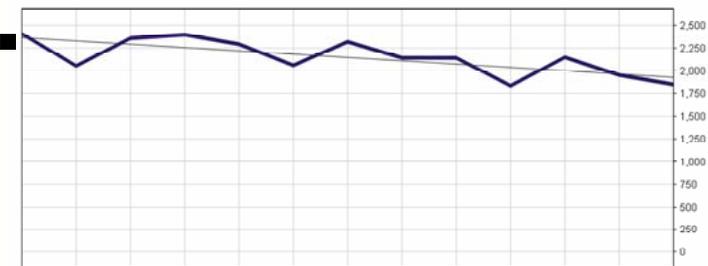
CITY OF LODI MAJOR INDUSTRY GROUPS - 13 QUARTER HISTORY

Adjusted by moving retroactive payments with an absolute value of \$5,000 or more into the quarter the sale was generated

Chart Description: This chart compares sales tax for the Major Industry Groups. The prior 12 quarters are shown graphically for historical reference purposes. Allocations have been adjusted to reflect economic data.



13 quarter trend:
Down 18.3 percent



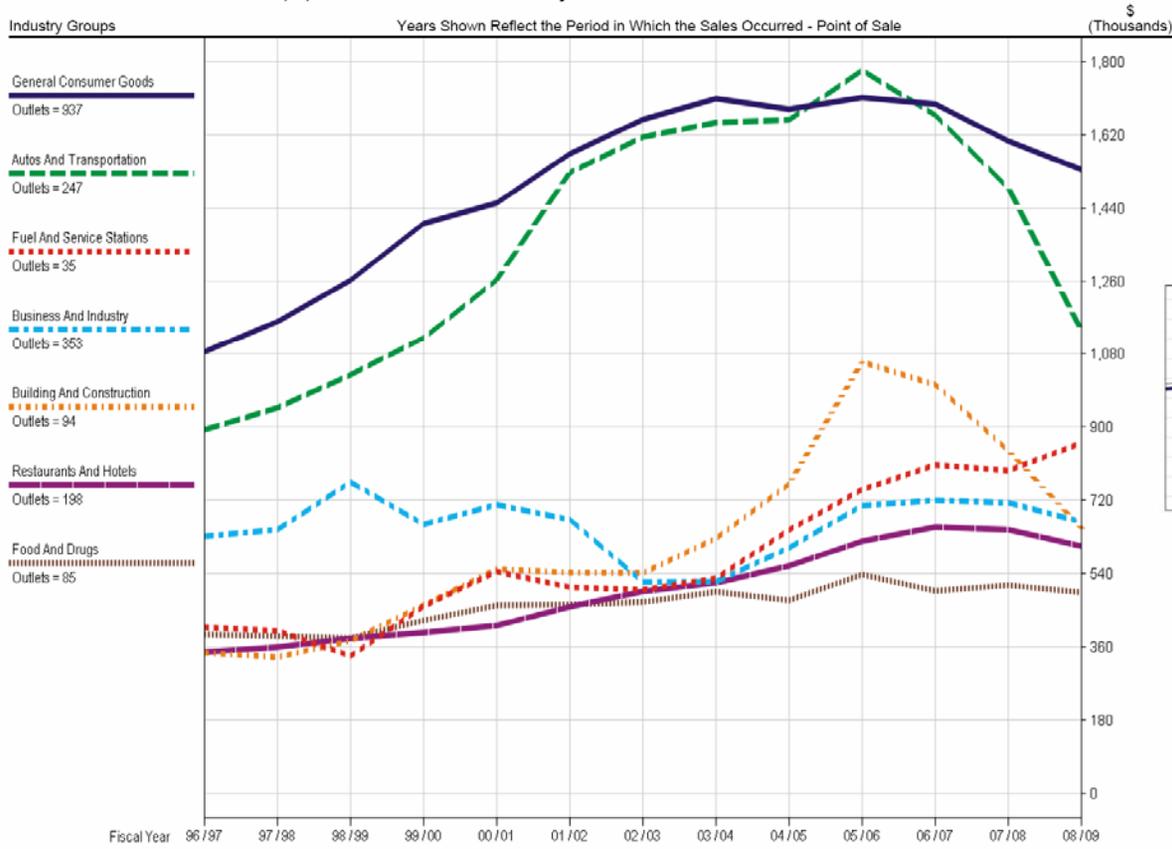
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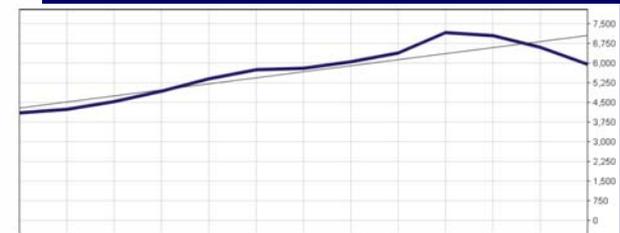
CITY OF LODI MAJOR INDUSTRY GROUPS - 13 YEAR HISTORY

Adjusted by moving retroactive payments with an absolute value of \$5,000 or more into the quarter the sale was generated

Chart Description: This chart compares sales tax for the Major Industry Groups. The prior 12 fiscal years are shown graphically for historical reference purposes. **Allocations have been adjusted to reflect economic data.**



Sales tax revenue nearly at 2001 levels



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Down \$640,800 year-to-year in property tax revenue

Value assessments reverting to 2003 or earlier

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- Economic plunge
- Housing market/mortgage crisis
- Credit crunch
- Chronic State budget problems

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Annual amount diverted:

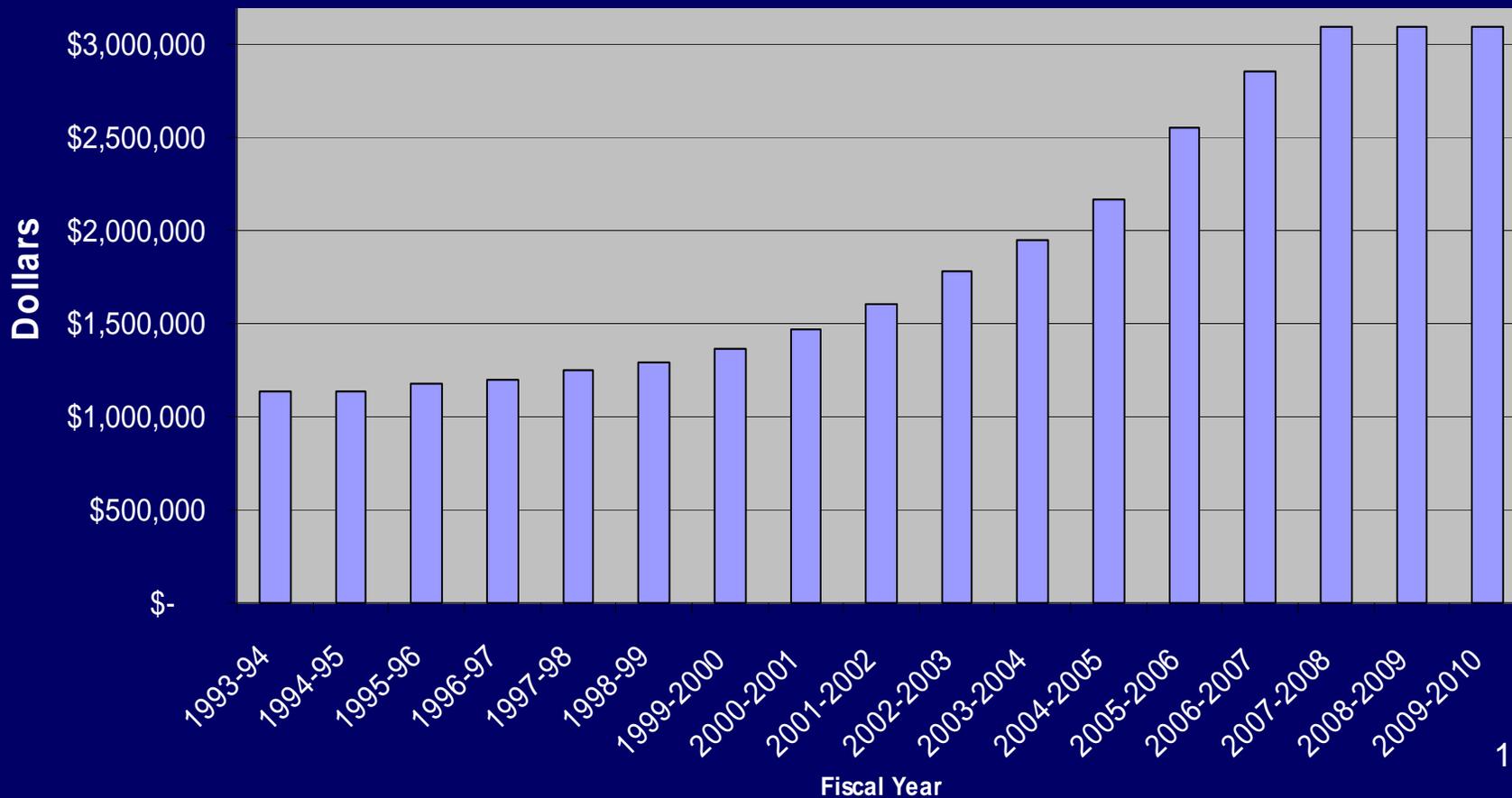
\$3,095,166

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Educational Revenue Augmentation Fund

Funds shifted to schools from City of Lodi



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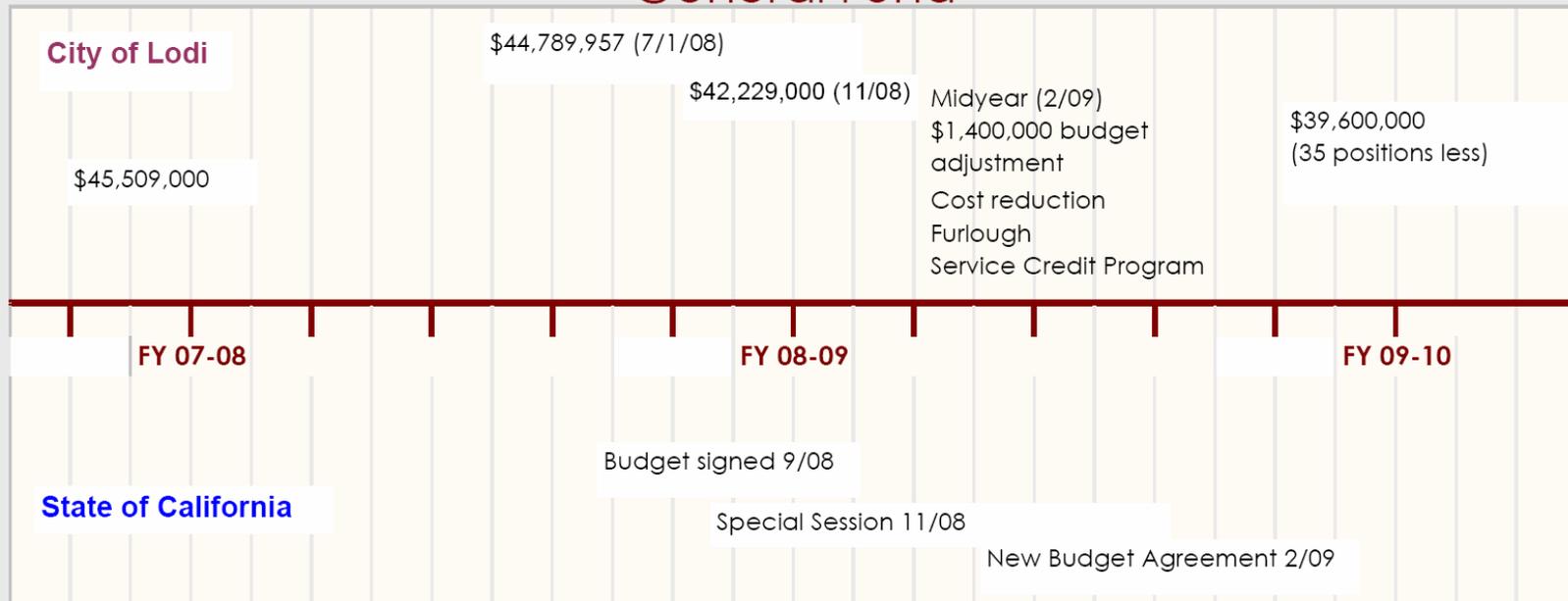


City Response

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Fiscal Timeline General Fund



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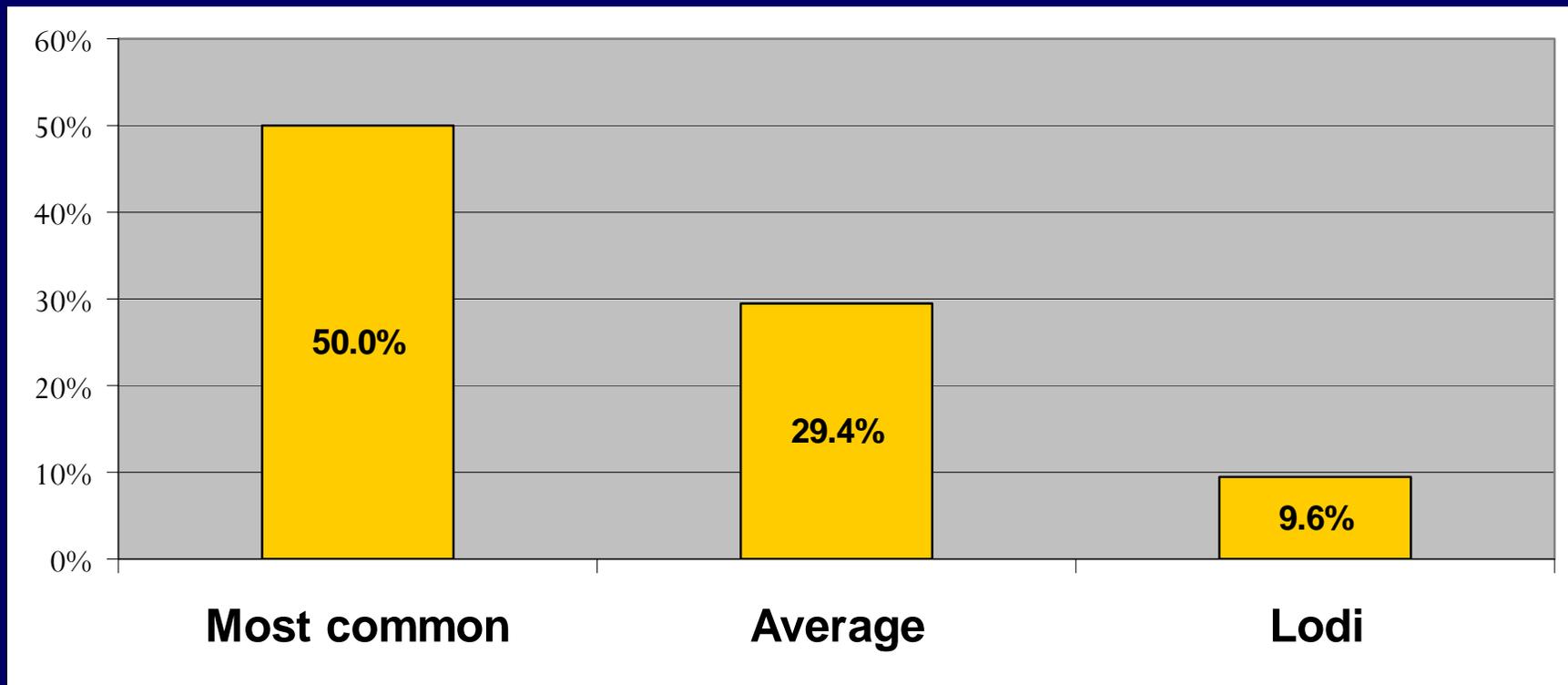


Fiscal sustainability

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California cities' GF reserve levels

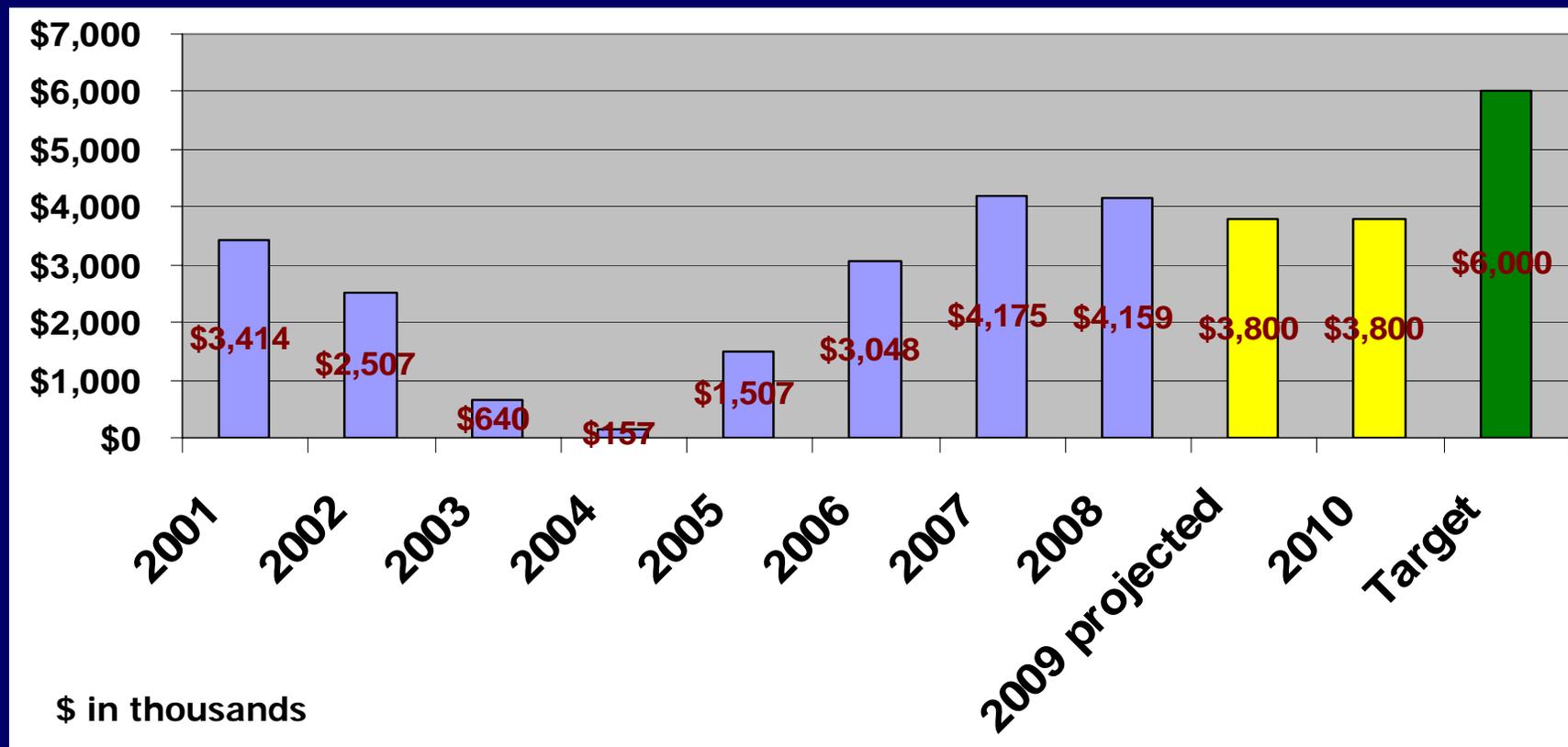


Source: Fiscal officers of California list serve poll (72 cities), March 2009

FY 2009/10 Budget



General Fund reserve history



FY 2009/10 Budget



Approach to the Budget

FY 2009/10 Budget



General Fund reserve

City policy: *Minimum* unrestricted General Fund reserve should equal 15% – \$6 million for FY 2009/10

- Anticipated June 30, 2008 figure was \$4.5 million (11.3%), actual was \$4.2 million (10.5%).
- Projected June 30, 2009: \$3.8 million (9.6%).
- City Council votes for June 30, 2010 reserve goal:
 - \$3.8 million – 3
 - \$4.2 million – 2

FY 2009/10 Budget



General Fund spending

Question to City Council:

Should % of General Fund expenditures per department remain the same in 2009/10 as it was in 2008/09?

Yes	4
No	0
Unsure	1

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Department	2008/09 Ratio	2009/10 Proposed Budget	2009/10 Ratio	Change 2008/09 vs. 2009/10	Ratio Change
City Clerk	1.35%	\$548,540	1.38%	(\$29,271)	0.03%
City Manager	1.39%	\$538,610	1.35%	(\$9,404)	-0.04%
City Attorney	1.22%	\$462,890	1.16%	(\$40,252)	-0.06%
Internal Services Department	9.44%	\$3,667,493	9.20%	(\$71,060)	-0.24%
Non-Departmental	4.50%	\$2,241,933	5.62%	\$21,893	1.12%
Economic Development	1.24%	\$477,627	1.20%	(\$43,865)	-0.04%
Police	36.84%	\$14,955,058	37.51%	(\$766,418)	0.67%
Fire	21.99%	\$8,696,662	21.81%	(\$803,812)	-0.18%
Public Works	5.82%	\$1,962,141	4.92%	(\$280,284)	-0.90%
Parks	5.74%	\$2,251,918	5.65%	(\$144,189)	-0.09%
Library	3.45%	\$1,352,031	3.39%	(\$111,043)	-0.06%
Community Development	0.54%	\$213,100	0.53%	(\$17,503)	-0.01%
Community Center	2.98%	\$1,166,095	2.92%	(\$95,777)	-0.05%
Recreation	1.26%	\$494,132	1.24%	(\$40,583)	-0.02%
Streets MOE	2.24%	\$842,671	2.11%	(\$108,267)	-0.13%
Total	100.00%	\$39,870,901	100.00%	(\$2,539,835)	

FY 2009/10 Budget



Citywide staffing

426 funded positions

- 460 authorized in FY 2008/09
- 459 authorized in FY 2009/10
- 33 unfunded positions

Reductions will grow

Nine accepted enhanced service credit

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Bargaining Group agreements

Group

Tent. Agmt.?

Police Dispatchers

Yes

(LPDA agreed to furloughs, waive holiday leave cash out)

Police Officers

Yes

(POAL agreed to furloughs, waive uniform allowance, waive comp time cash out, waive holiday leave cash out)

Police Mid-Managers

Pending

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Group

Tent. Agmt.?

Firefighters

Pending

(Projecting four layoffs without agreement)

Fire Mid-Managers

Pending

(Projecting one layoff without agreement)

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Group

Tent. Agmt.?

Mid-Managers

Yes

(Extended FY 08/09 contributions through FY 09/10)

General Services

Pending

(Five layoffs without agreement)

Maint. & Operators

Pending

(Five layoffs without agreement)

IBEW and unrepresented (Executive Managers)
previously agreed to contributions through FY
2009/10

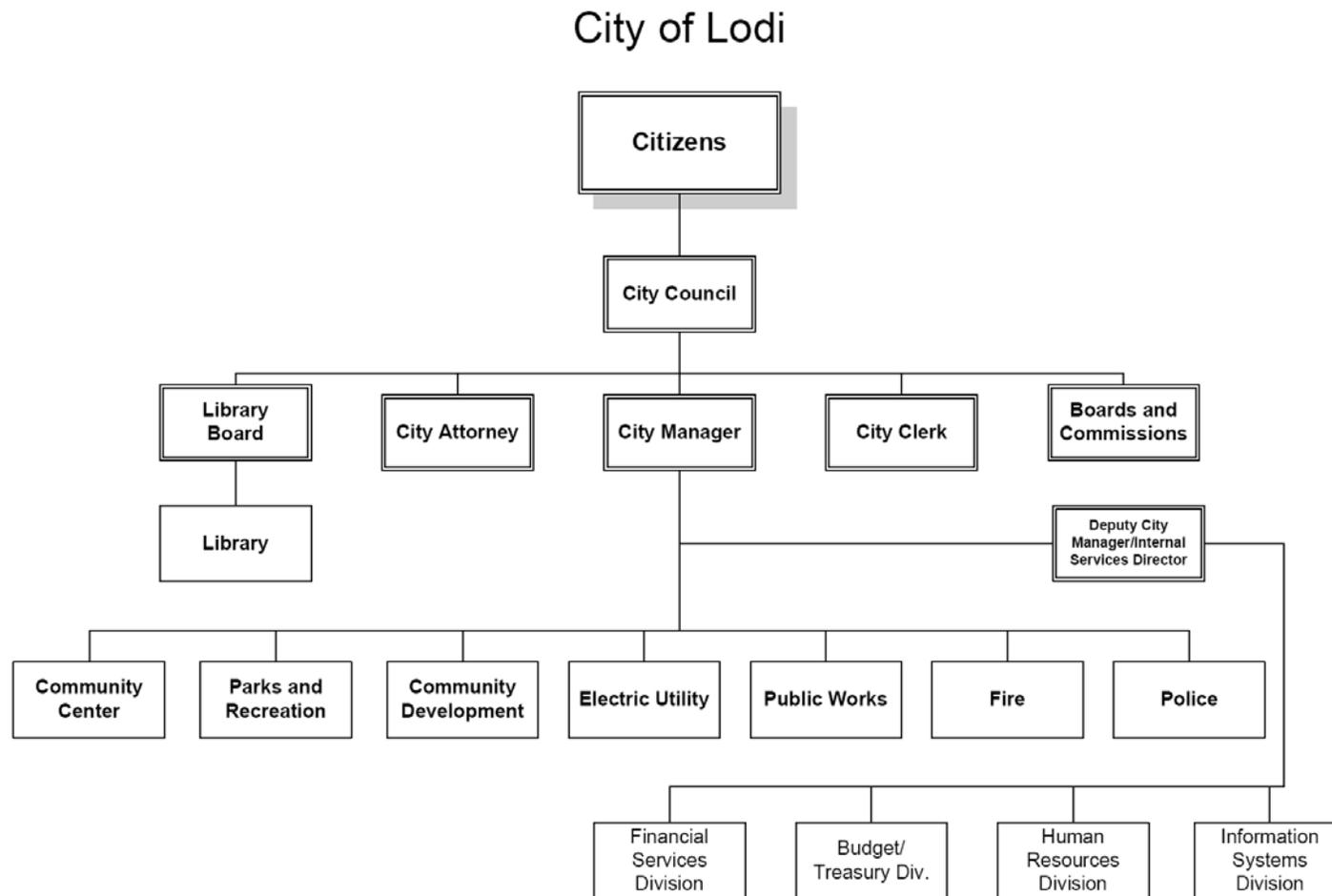
FY 2009/10 Budget



Layoffs (2)

- One in Community Improvement
- Retreat rights of Senior Planner

FY 2009/10 Budget



FY 2009/10 Budget



All funds revenue

Overall decrease of \$15.2 million, or 8.1%

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All funds expenditures

FY 2009/10 Budget



All funds expenditures

Budget Fund May 13	2008-09 Budget	2009-10 Budget	\$ Change	% Change
General Fund Total	42,709,952	39,870,901	(2,839,051)	-6.65%
Library Fund Total	2,826,159	1,419,910	(1,406,249)	-49.76%
Street Fund Total	8,424,384	3,120,826	(5,303,558)	-62.95%
Transportation Dev Act Fund Total	97,850	50,000	(47,850)	-48.90%
CDBG Fund Total	461,105	751,256	290,151	62.93%
Police Special Revenue Fund Total	120,741	100,000	(20,741)	-17.18%
Capital Outlay Fund Total	3,645,173	467,760	(3,177,413)	-87.17%
Equipment Fund Total	130,999	65,000	(65,999)	-50.38%
Vehicle Replacement Fund Total	696,098	350,000	(346,098)	-49.72%
Debt Service Fund Total	1,770,980	1,676,931	(94,049)	-5.31%
Water Fund Total	15,523,008	12,500,365	(3,022,643)	-19.47%
Wastewater Fund Total	30,497,223	16,230,611	(14,266,612)	-46.78%
Electric Fund Total	73,091,069	72,634,564	(456,505)	-0.62%
Transit Fund Total	7,338,156	4,070,445	(3,267,711)	-44.53%
Comm Dev Special Rev Fund Total	1,628,438	1,210,238	(418,200)	-25.68%
Benefits Fund Total	7,453,525	6,909,955	(543,570)	-7.29%
Self Insurance Fund Total	4,011,630	2,340,000	(1,671,630)	-41.67%
Trust & Agency Fund Total	239,386	388,064	148,678	62.11%
Fire Special Revenue Fund Total	480,152	480,151	-	0.00%
Fleet Services Total	1,947,553	1,929,720	(17,833)	-0.92%
Community Center Total	1,938,531	1,859,673	(78,858)	-4.07%
Parks & Recreation Total	1,763,730	1,844,318	80,588	4.57%
Grand Total	206,795,842	170,270,688	(36,525,154)	-17.66%

FY 2009/10 Budget



Funds with highest expenditures

General Fund	23%
Electric Fund	43%
Wastewater Fund	8%
Water Fund	8%

FY 2009/10 Budget



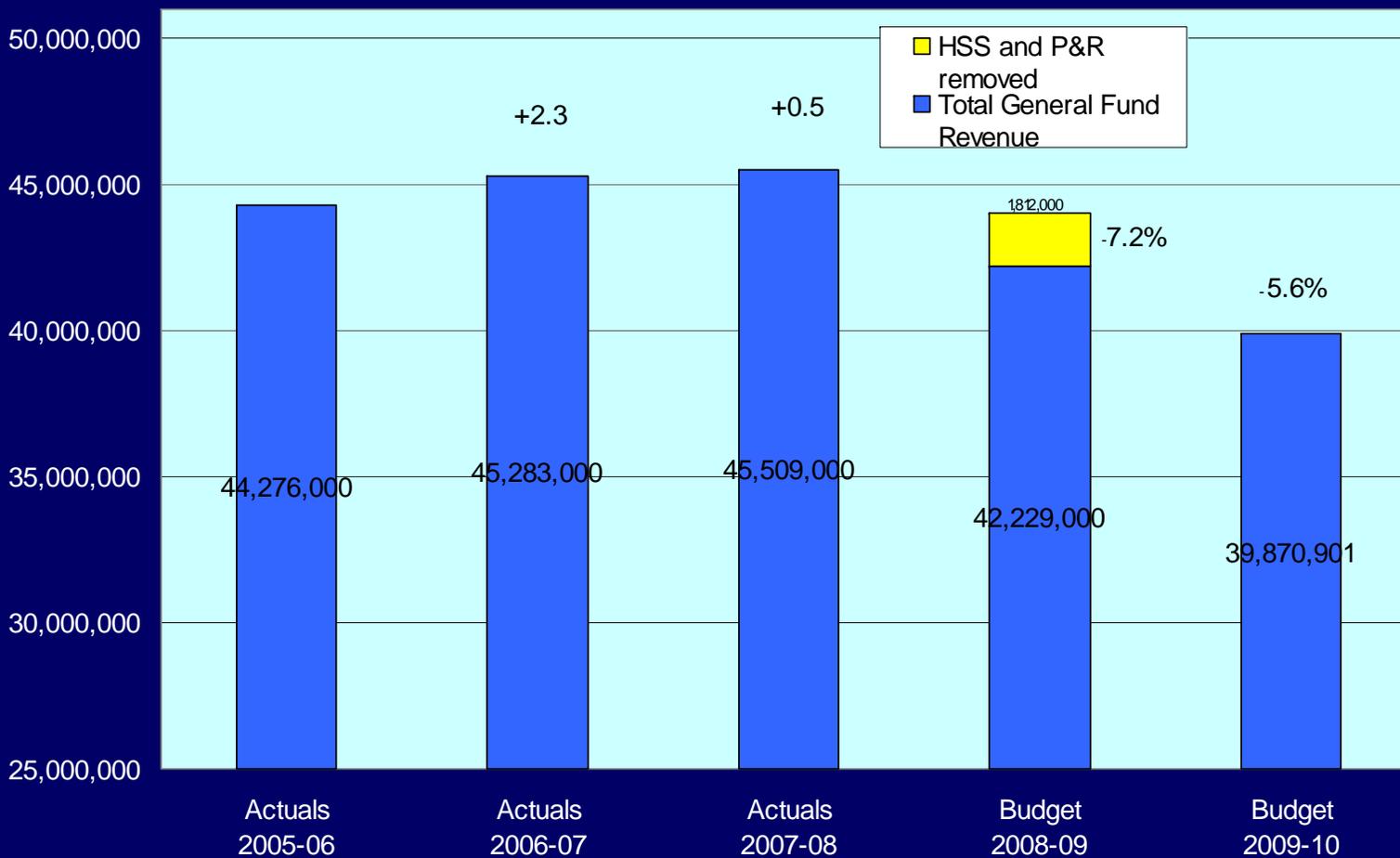
General Fund

- Overall decrease of ~\$2.4M or 5.6%
- Decrease of ~\$5.8M since 2007/08 budget
- Many revenue sources are reflecting the economic downturn

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General Fund history



FY 2009/10 Budget

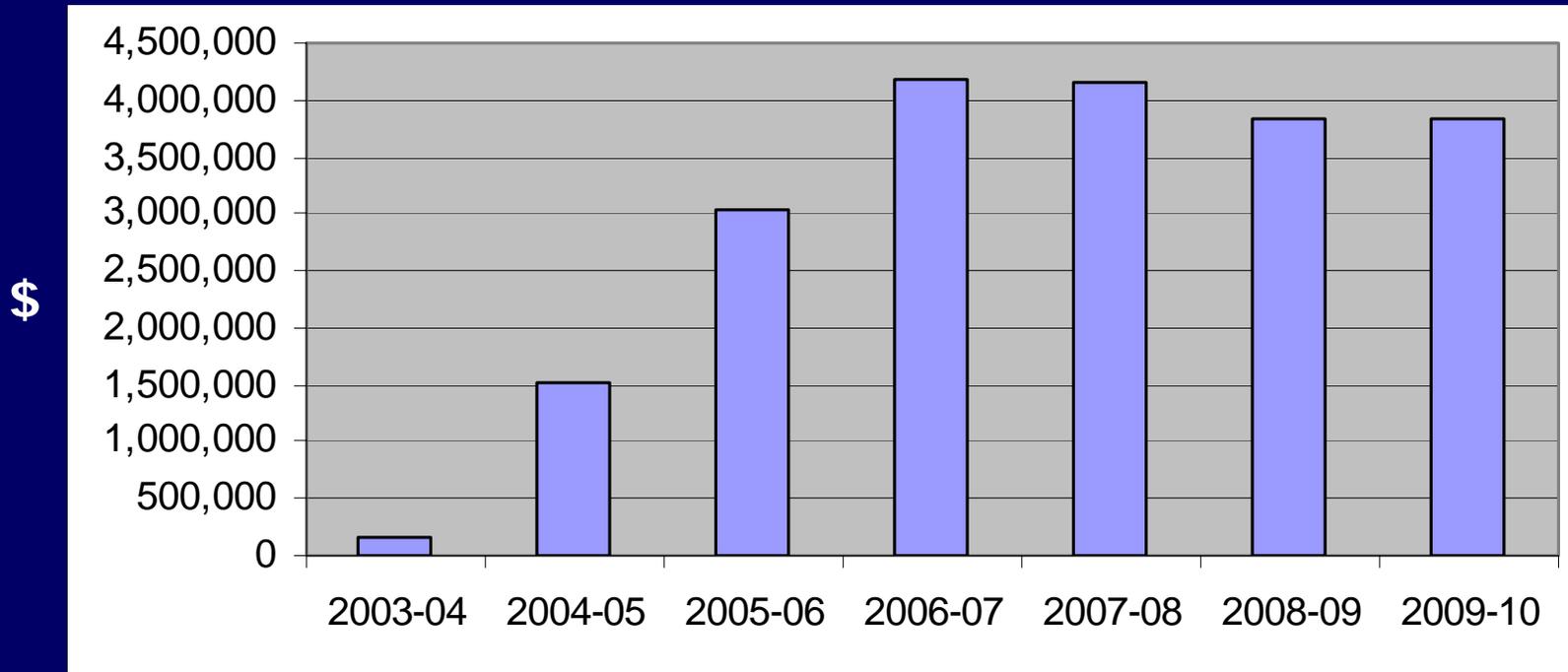


	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
General Fund					
<u>Fund Balance (Net Assets)</u>					
Beginning Fund Balance (Net Assets) Unreserved	3,048,435	4,175,522	4,534,293	4,159,007	3,831,962
Revenues	43,728,599	44,487,632	42,229,193	42,083,695	39,870,901
Expenditures	<u>42,601,512</u>	<u>44,504,147</u>	<u>42,709,952</u>	<u>42,410,740</u>	<u>39,870,901</u>
Net Difference (Revenues Less Expenditures)	1,127,087	(16,515)	(480,759)	(327,045)	-
<u>Fund Balance (Net Assets)</u>					
Ending Fund Balance (Net Assets) Unreserved	<u>4,175,522</u>	<u>4,159,007</u>	<u>4,053,534</u>	<u>3,831,962</u>	<u>3,831,962</u>

FY 2009/10 Budget



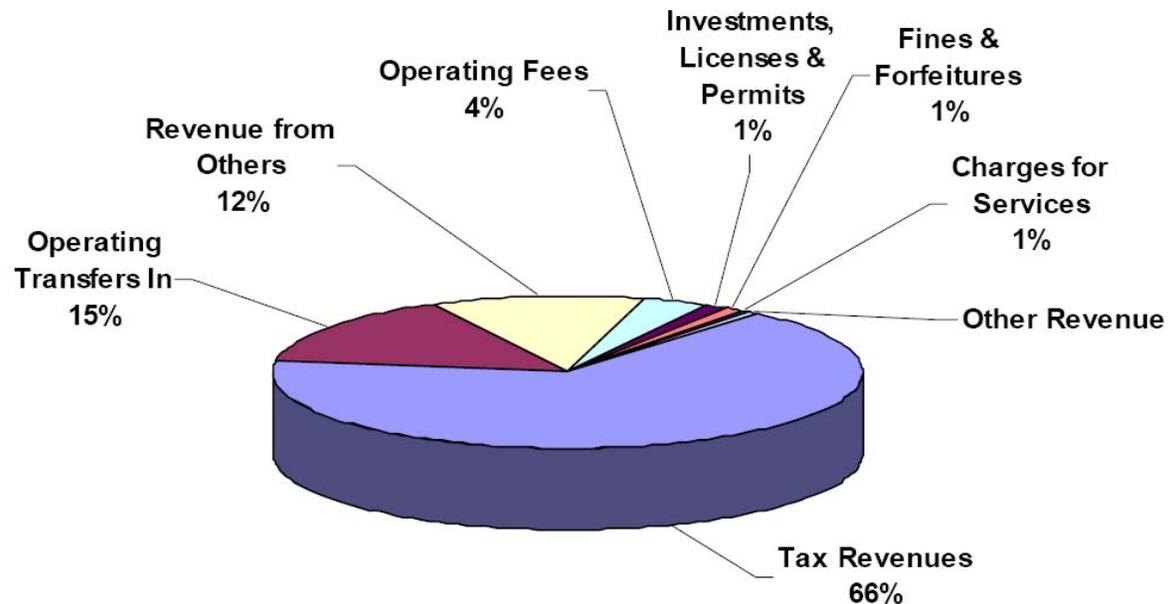
General Fund reserve history



FY 2009/10 Budget



General Fund by major sources



General Fund Revenues	Budget 2009-10
Tax Revenues	26,478,675
Operating Transfers In	5,932,983
Revenue from Others	4,681,271
Operating Fees	1,432,032
Investments, Licenses & Permits	520,550
Fines & Forfeitures	384,000
Charges for Services	246,940
Other Revenue	194,450
Grand Total	39,870,901

FY 2009/10 Budget



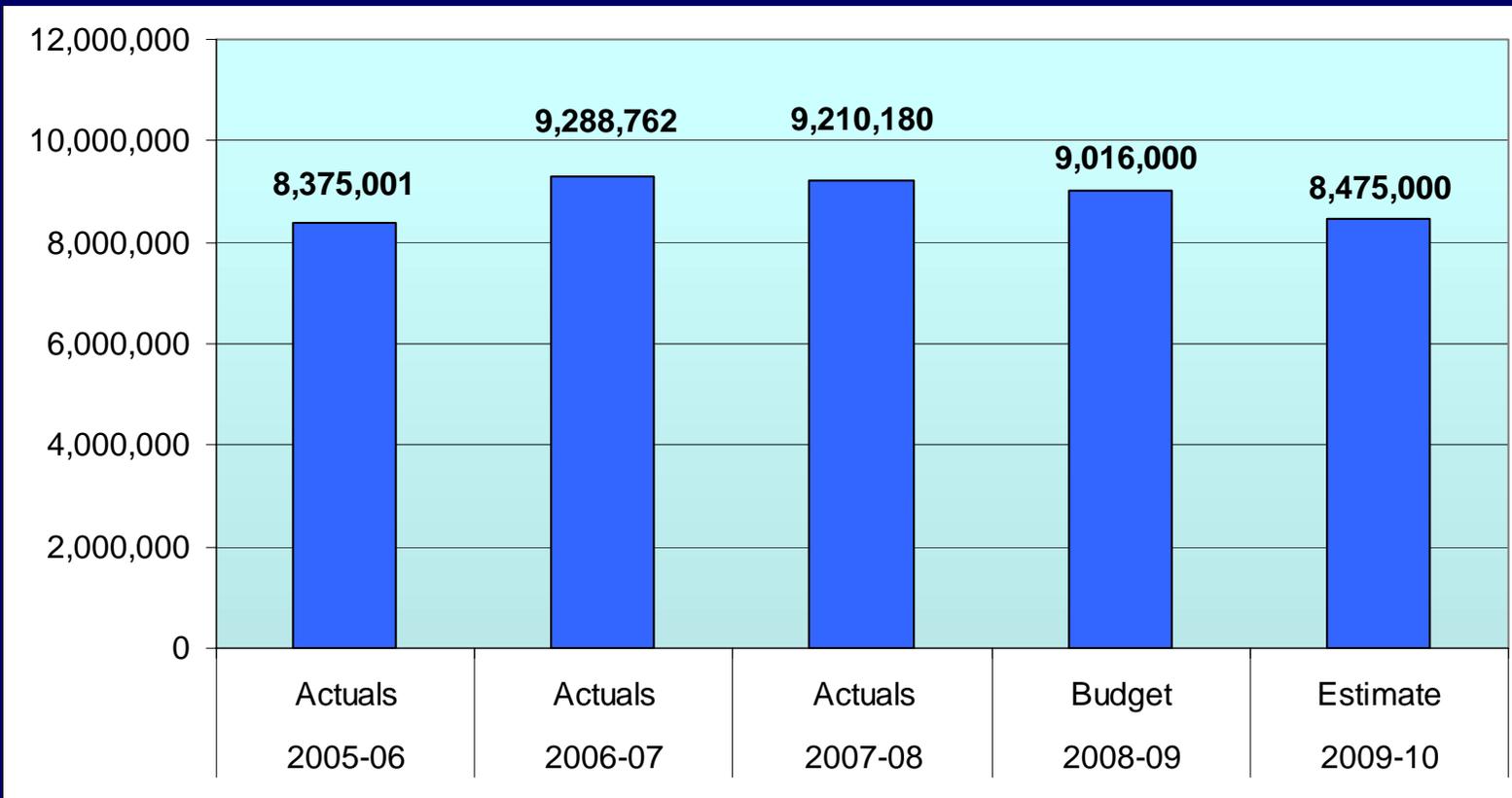
General Fund major sources

Description	2009-10 Budget
5011 Property Taxes-CY Secured	8,475,000
5031 Sales & Use Tax	7,479,255
5081 In-lieu Franchise-E. U.	6,976,670
4210 Operating Transfers In	5,932,983
5499 In-lieu - VLF	4,197,771
5036 Business License Tax	975,000
5051 Waste Removal Franchise	941,500
5207 Late Pmt-Utilities	780,000
5361 Rent	449,100
5054 Cable TV Franchise	425,000
5034 Transient Occupancy Tax	411,000
5201 Veh Code-Moving Violation	290,000
5032 Public Safety -Prop 172	266,000
5084 Admin fees-CVW	246,940
5602 Sch Drug Suppression	238,000
5053 Gas Franchise	205,000
6121 Engineering Fees	148,282
5035 Real Prop. Transfer Tax	140,000
5494 State Motor Veh In-Lieu	118,000
5040 Card Room Fee	114,750
5971 Fire Dept.Services-Other	100,000

FY 2009/10 Budget



Property Tax revenue history



FY 2009/10 Budget



Property Tax Per Capita FY 2008/09



FY 2009/10 Budget



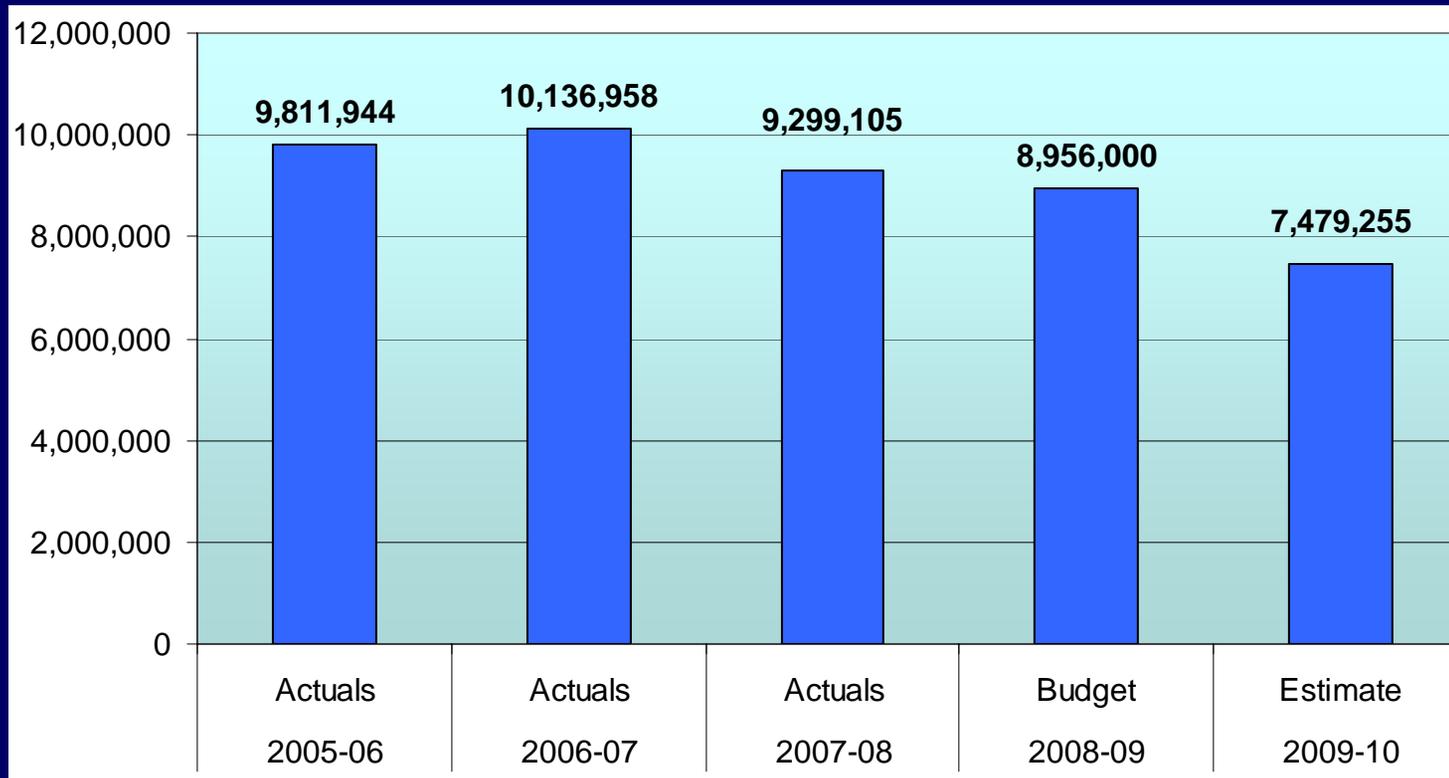
Property Tax Distribution

Taxing Entity	% Share
City of Lodi General Fund	16.6%
LUSD	27.3%
SJ County General Fund	22.0%
Delta College	3.8%
Other	2.6%
ERAF	27.7%

FY 2009/10 Budget



Sales and Use Tax history



FY 2009/10 Budget



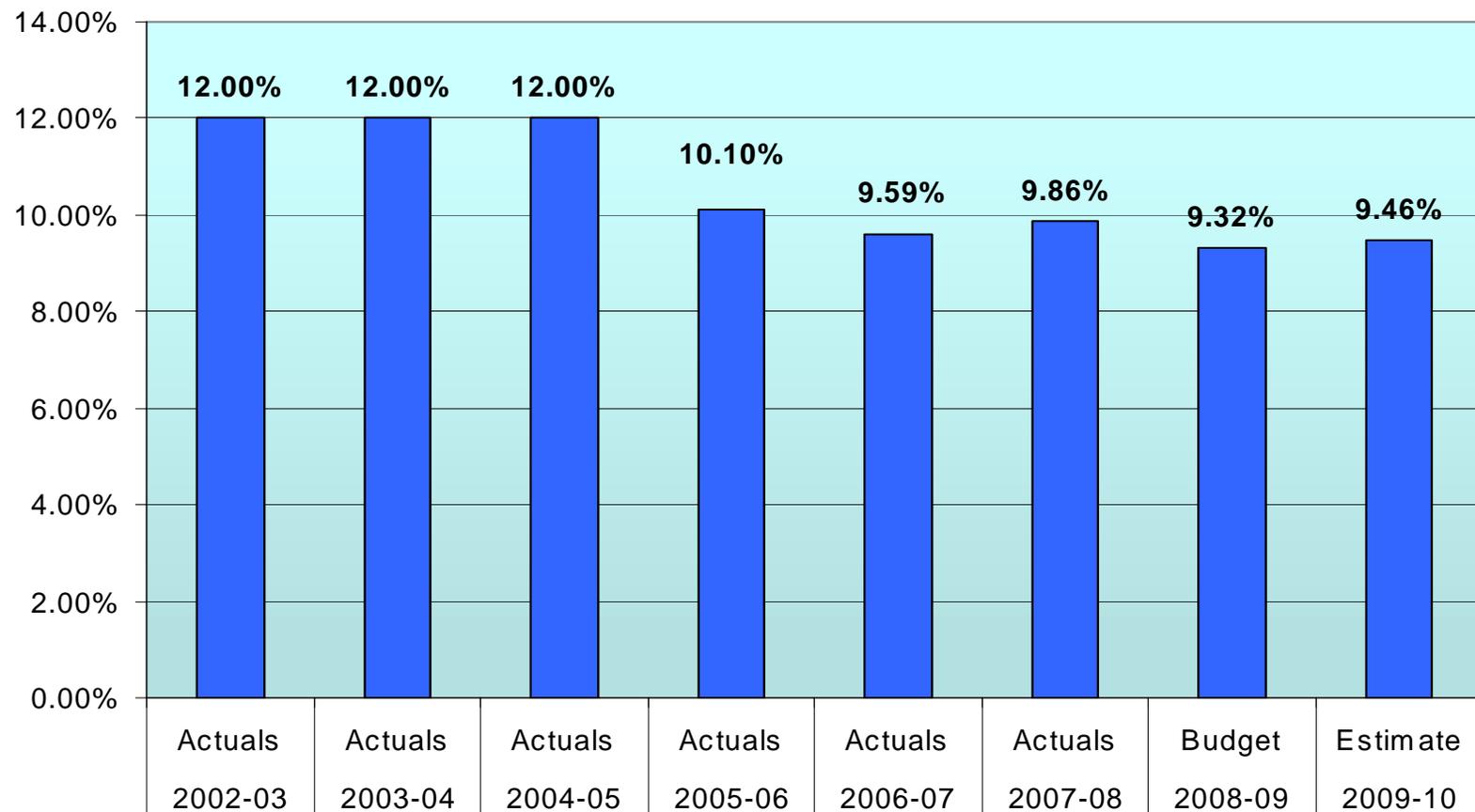
Sales Tax Per Capita FY 2008/09



FY 2009/10 Budget



In-lieu Franchise – Electric (PILOT)



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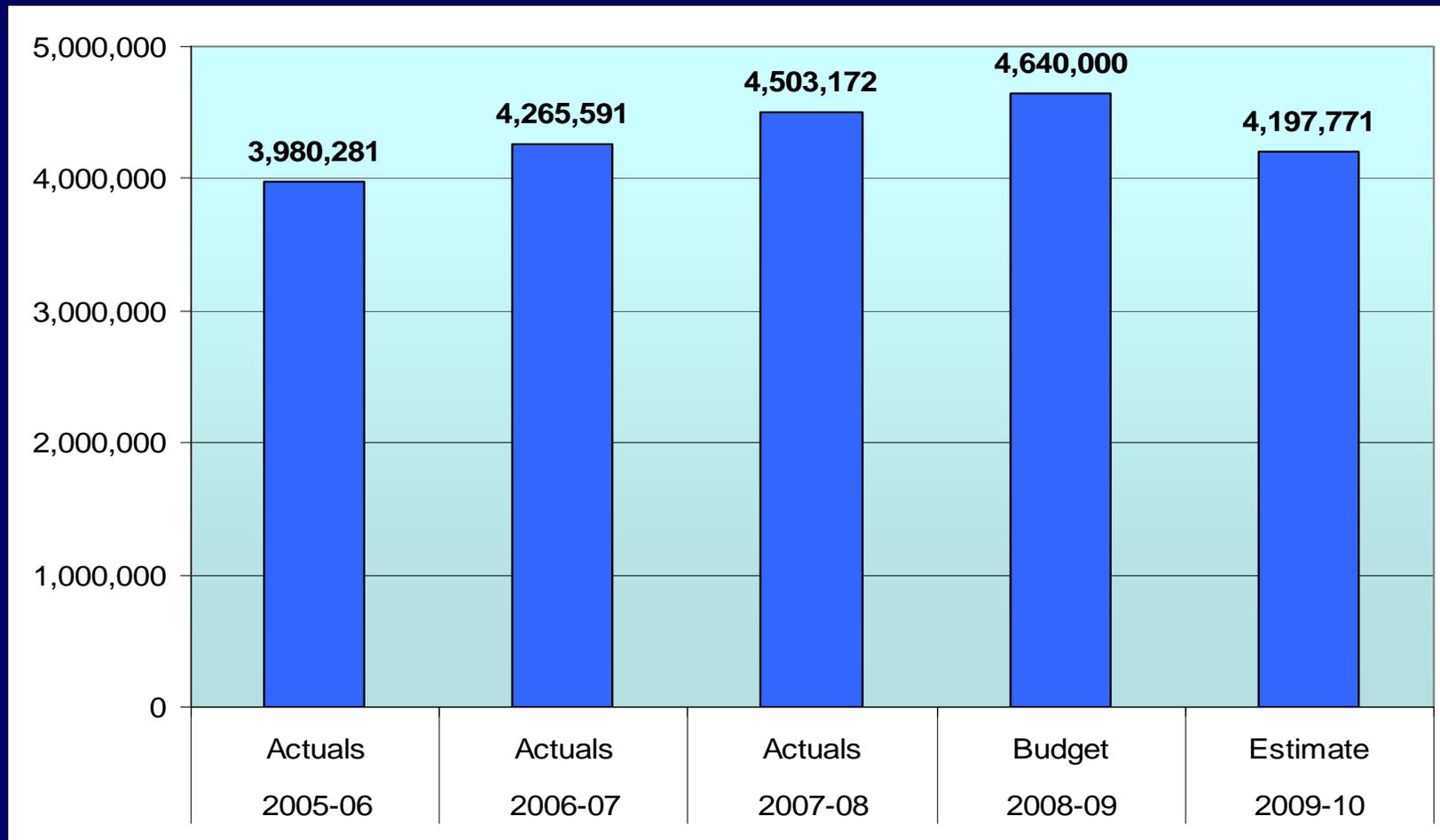
In-lieu Franchise – Electric (PILOT)

- Municipal utilities not subject to federal or state income taxes
- Municipal utilities may provide payments in lieu of taxes (transfers to the general fund and contributions of services to state and local governments)
- PILOT is set by formula adopted by the City Council in 2007
- Formula is \$6,779,000 plus the annual growth in customers

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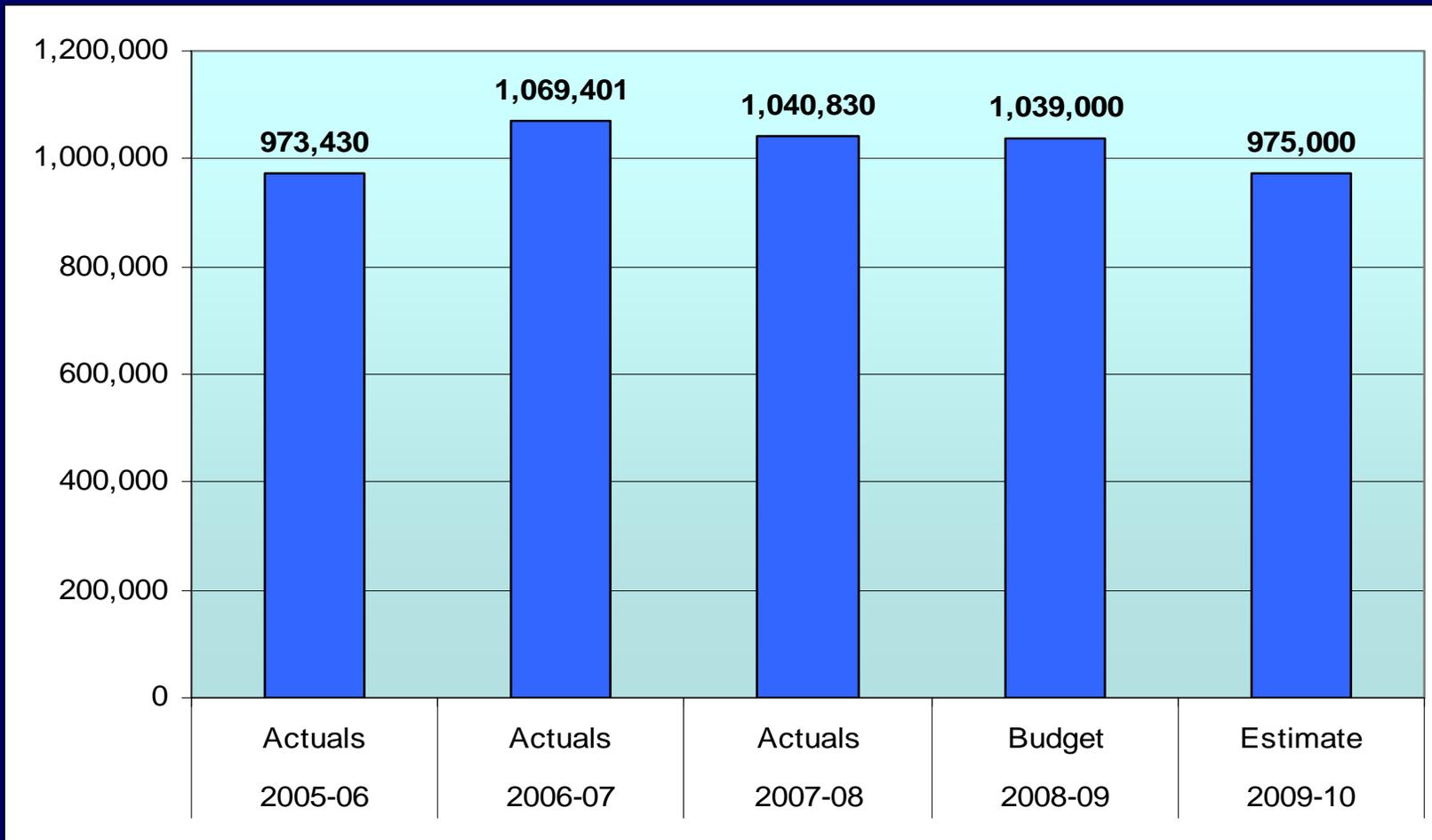
In-lieu Vehicle License Fees



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Business License Tax



FY 2009/10 Budget



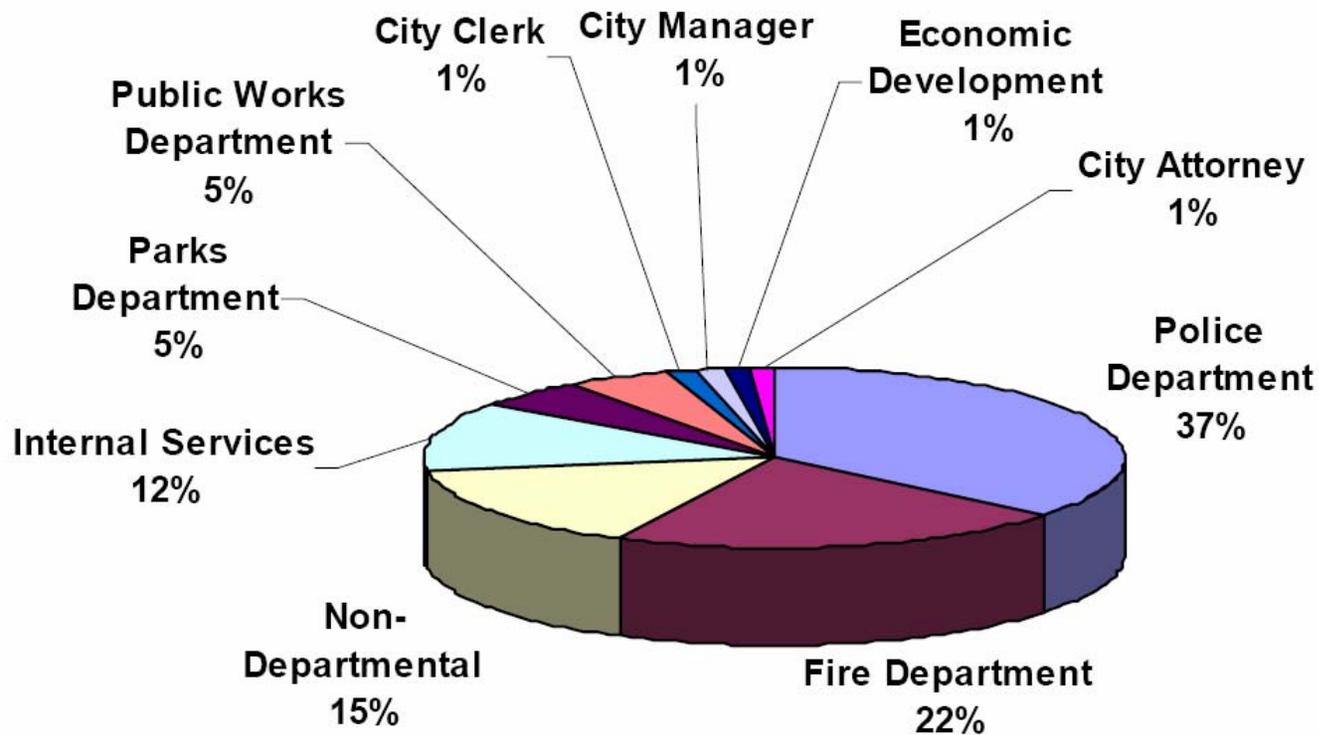
Business License Tax

- Business tax is paid at a rate determined by the business classification established by City Council Resolution
- The tax rate for all businesses is set by Resolution of the City Council
- City actively searches for unlicensed businesses
- Expected reduction of 6.5%

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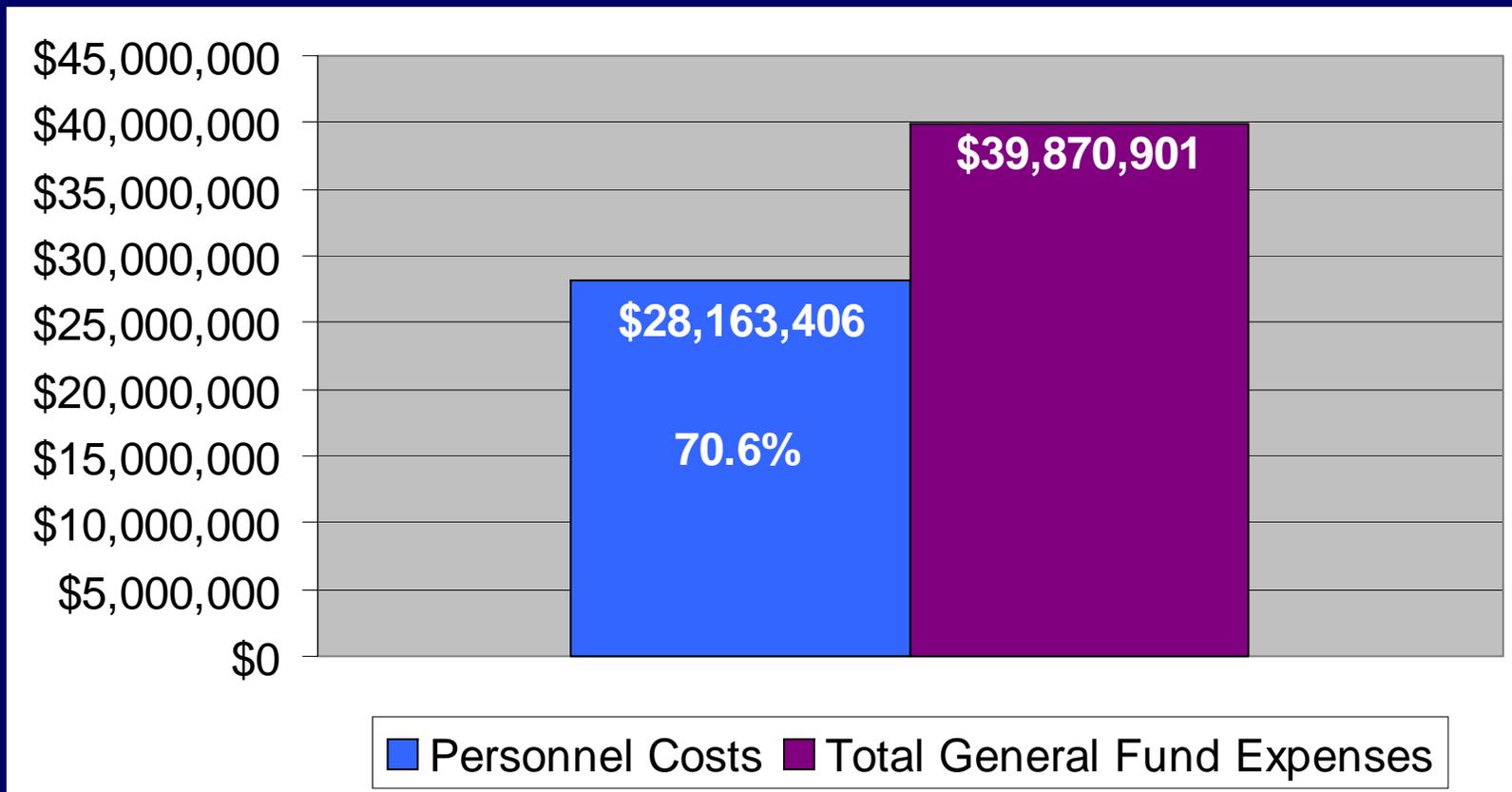
General Fund expenditures



FY 2009/10 Budget



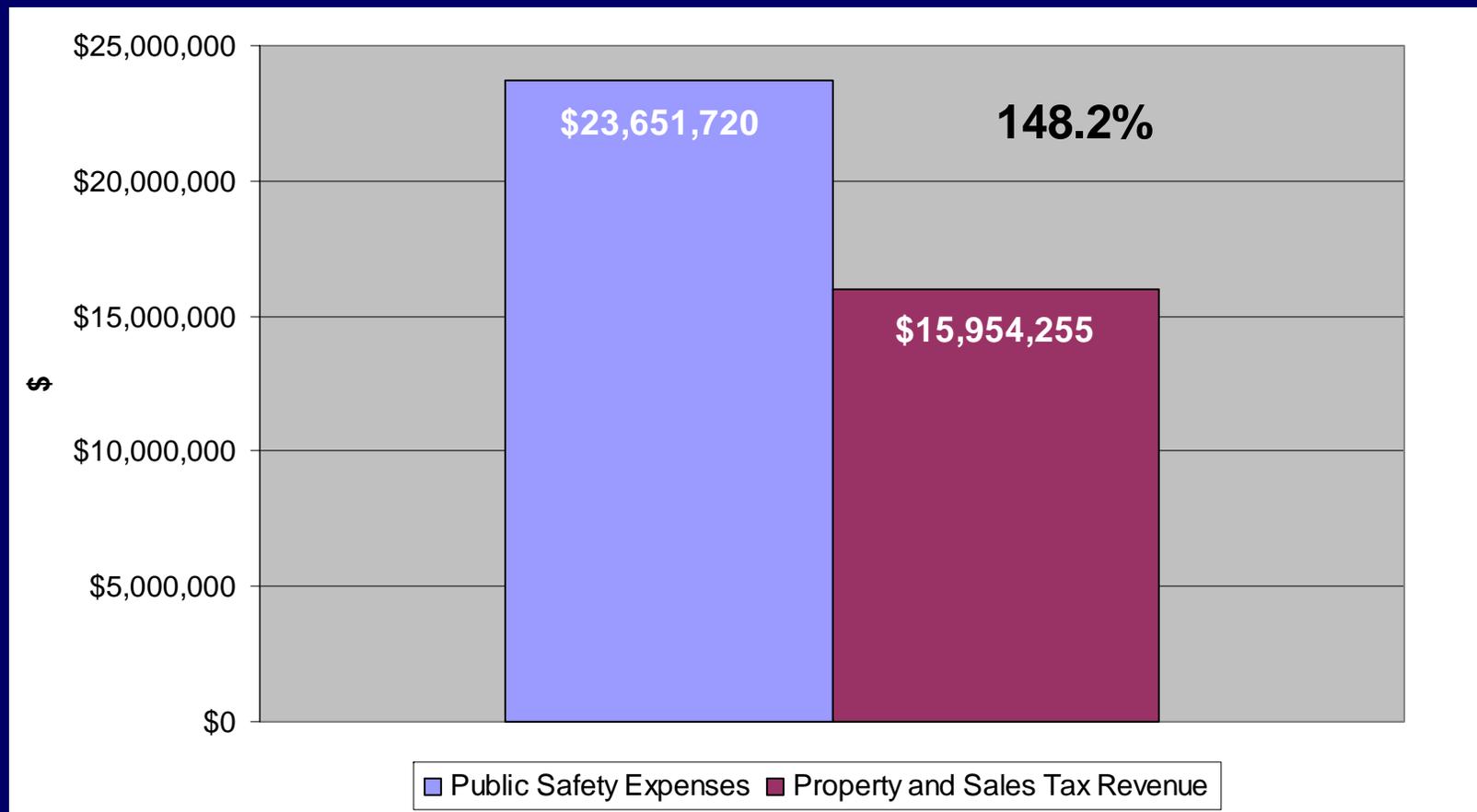
Personnel costs as % of GF



FY 2009/10 Budget



Public Safety budget vs. Property/Sales tax revenue



FY 2009/10 Budget



Police and Fire budgets

Police Dept.	\$14,955,058	37.51%
Fire Dept.	\$ 8,696,662	21.81%
Total	\$23,651,720	59.32%

FY 2009/10 Budget



Public Services

Public Works	\$1,962,141	4.92%
Comm. Development	\$ 213,100	0.53%
Streets MOE	\$ 842,671	2.11%
Total	\$3,017,912	7.56%

FY 2009/10 Budget



Culture and Recreation

Parks	\$2,251,918	5.65%
Library	\$1,352,031	3.39%
Community Center	\$1,166,095	2.92%
Recreation	\$ 494,132	1.24%
Total	\$5,264,176	13.2%

FY 2009/10 Budget



Support Services & Non-Dept'l

Internal Services	\$3,667,493	9.20%
Non-Departmental	\$2,241,933	5.62%
Total	\$5,909,426	14.82%

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Administration/Econ. Develop.

City Clerk	\$548,540	1.38%
City Manager	\$538,610	1.35%
City Attorney	\$462,890	1.16%
Econ. Dev.	\$477,627	1.20%
Total	\$2,027,667	5.09%

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Allocation of 2002 COP

Police Building	\$760,071 (45%)
Community Center HSS	\$663,329 (40%)
Econ. Develop. (School Street)	\$253,531 (15%)
Total	\$1,676,931

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Econ. Develop. & Special Events

LCVB	\$78,080
San Joaquin Partnership	\$29,750
Lodi Chamber of Commerce	\$1,500
Fireworks	\$16,000
SJC Enterprise Zone	\$21,766
Arts grants	\$42,500
DLBP	\$0

FY 2009/10 Budget



Budget & Finance recommendations

May 4

PALS contract:	Approved 5-0
Fire Inspection services:	Approved 5-0
LCVB funding formula:	Approved 5-0
DLBP unfunding:	Approved 5-0
SJ Partnership reduction:	Approved 5-0
Continue Chamber dues (\$1,500):	Approved 5-0

May 11

Approve \$42,500 in Arts grants:	Approved 4-1-1
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FY 2009/10 Budget



Department Presentations

FY 2009/10 Budget



Police Department

FY 2009/10 budget		\$14,955,000
FY 2008/09 budget		\$15,993,300
Change	(\$1,038,300)	-6%
General Fund ratio		38%
Funded positions FY 09/10		113
Unfunded positions		12

Service adjustments: Less proactive policing, no crime prevention education, no crime analysis, reduced parking enforcement, reduced bike patrol, longer waits for public

FY 2009/10 Budget



Police Department/Accomplishments

- Implemented Fire Dispatch
- Integrated Community Improvement
- Acquired public safety software
- Implemented GREAT
- Animal Shelter improvements
- Developed strategic plan
- Increased proactive activities

FY 2009/10 Budget



Police Department/Emphasis

- Continue focus on vision of a safe and secure community
- Neighborhood Watch
- Problem locations/offenders
- Transition to OSSI software
- Community Improvement outreach
- Implementing aspects of strategic plan

FY 2009/10 Budget



Fire Department

FY 2009/10 budget		\$8,696,700
FY 2008/09 budget		\$9,338,000
Change	(\$641,300)	-7%
General Fund ratio		22%
Funded positions FY 09/10		62
Unfunded positions		2

Service adjustments: Additional apparatus brownouts, increased response times, reduction in fire prevention, public education and inspection services

FY 2009/10 Budget



Fire Department/Accomplishments

- Homeland Security grant for radios
- Cal EMA engine
- Continued apartment inspections
- Continued company inspection program

FY 2009/10 Budget



Fire Department/Emphasis

- Seek grant funding
- Complete Department's section of the General Plan
- Obtain stimulus funds for fire stations
- Complete Master Radio communications grant
- Develop and implement Mobile Computer Terminals
- Meet six-minute response goal at least 90 percent of time

FY 2009/10 Budget



Public Works (General Fund)

FY 2009/10 budget	\$1,962,100
FY 2008/09 budget	\$3,409,000
Change	(\$1,446,900) -42%
General Fund ratio	5%
Funded positions FY 09/10	18
Unfunded positions	5

Service adjustments: Reduced personnel due to retirements will increase burden on remaining staff, wait times for public

FY 2009/10 Budget



Public Works/Accomplishments

- Water & Wastewater Utility financial model
- Installation of all prepaid water meters
- Initiated Harney Lane Specific Plan design project
- Harney Lane/State Route 99 Interchange Reconstruction
- Lodi Avenue Rehabilitation Project design/funding
- Library HVAC, Entry Ramp, Phase I Remodel Projects
- Financial Services building remodel and move completed
- Design of interim PCE/TCE Central Plume cleanup
- Transit Vehicle Maintenance Facility

FY 2009/10 Budget



Public Works/Emphasis

- Initiate update to Impact Mitigation fee program
- Complete utility master plans for General Plan update
- Complete design of Surface Water Treatment Plant
- Abate graffiti within one business day of notification
- Maintain level of service with reduced staff

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Public Works/Water Utility

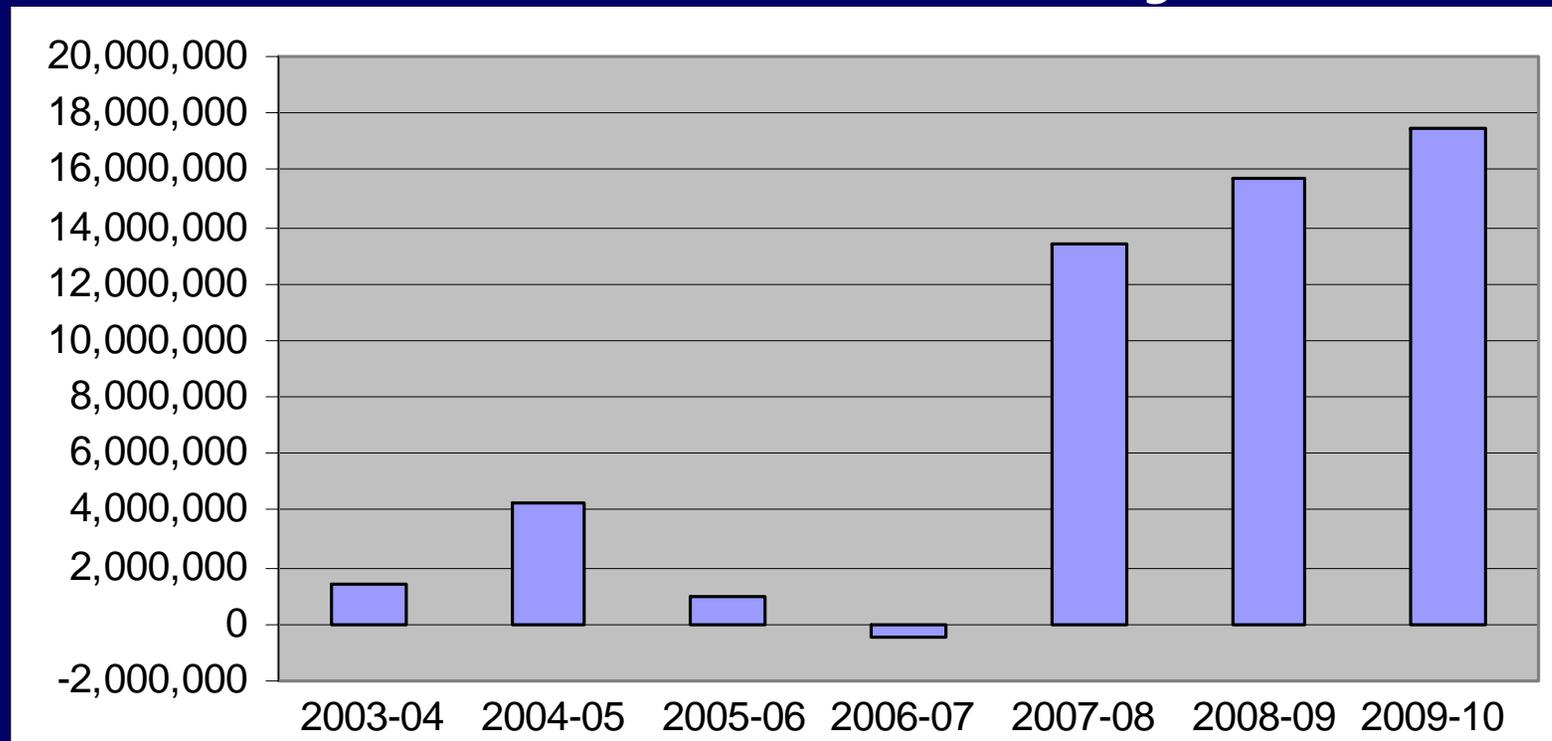
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Water Utility Enterprise Fund					
<u>Fund Balance (Cash)</u>					
Beginning Fund Balance (Cash) Unreserved	946,119	(475,262)	8,953,566	13,434,921	15,761,074
Revenues	11,489,976	23,293,009	13,297,945	14,645,918	14,186,738
Expenditures	<u>12,911,357</u>	<u>9,382,826</u>	<u>15,523,008</u>	<u>12,319,765</u>	<u>12,500,365</u>
Net Difference (Revenues Less Expenditures)	(1,421,381)	13,910,183	(2,225,063)	2,326,153	1,686,373
<u>Fund Balance (Cash)</u>					
Ending Fund Balance (Cash) Unreserved	<u>(475,262)</u>	<u>13,434,921</u>	<u>6,728,503</u>	<u>15,761,074</u>	<u>17,447,447</u>

FY 2009/10 Budget



Public Works/Water Utility

Fund balance history



FY 2009/10 Budget



Public Works/Water Utility

FY 2009/10 budget	\$12,500,400
FY 2008/09 budget	\$15,523,000
Change	(\$3,022,600) -20%
Funded positions FY 09/10 (Water & WW)	40
Unfunded positions	0

FY 2009/10 Budget



Public Works/Wastewater

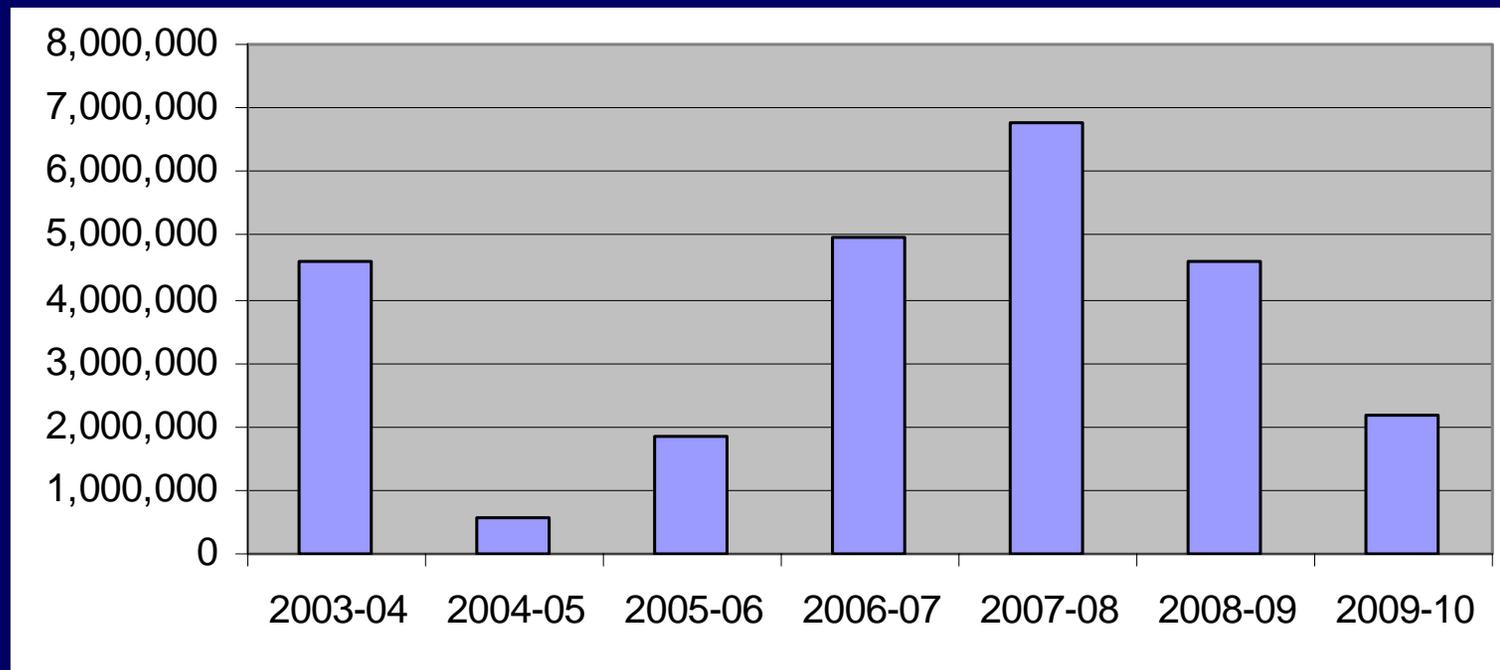
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Wastewater Utility Enterprise Fund					
<u>Fund Balance (Cash)</u>					
Beginning Fund Balance (Cash) Unreserved	1,866,805	4,956,069	9,971,095	6,766,472	4,568,929
Revenues	17,957,059	38,421,977	21,457,272	15,532,196	13,821,930
Expenditures	<u>14,867,795</u>	<u>36,611,574</u>	<u>30,497,223</u>	<u>17,729,739</u>	<u>16,230,611</u>
Net Difference (Revenues Less Expenditures)	3,089,264	1,810,403	(9,039,951)	(2,197,543)	(2,408,681)
<u>Fund Balance (Cash)</u>					
Ending Fund Balance (Cash) Unreserved	<u>4,956,069</u>	<u>6,766,472</u>	<u>931,144</u>	<u>4,568,929</u>	<u>2,160,248</u>

FY 2009/10 Budget



Public Works/Wastewater

Fund balance history



FY 2009/10 Budget



Public Works/Wastewater

FY 2009/10 budget	\$16,230,600
FY 2008/09 budget	\$30,497,200
Change	(\$14,266,600) -47%

FY 2009/10 Budget



Public Works/Transit

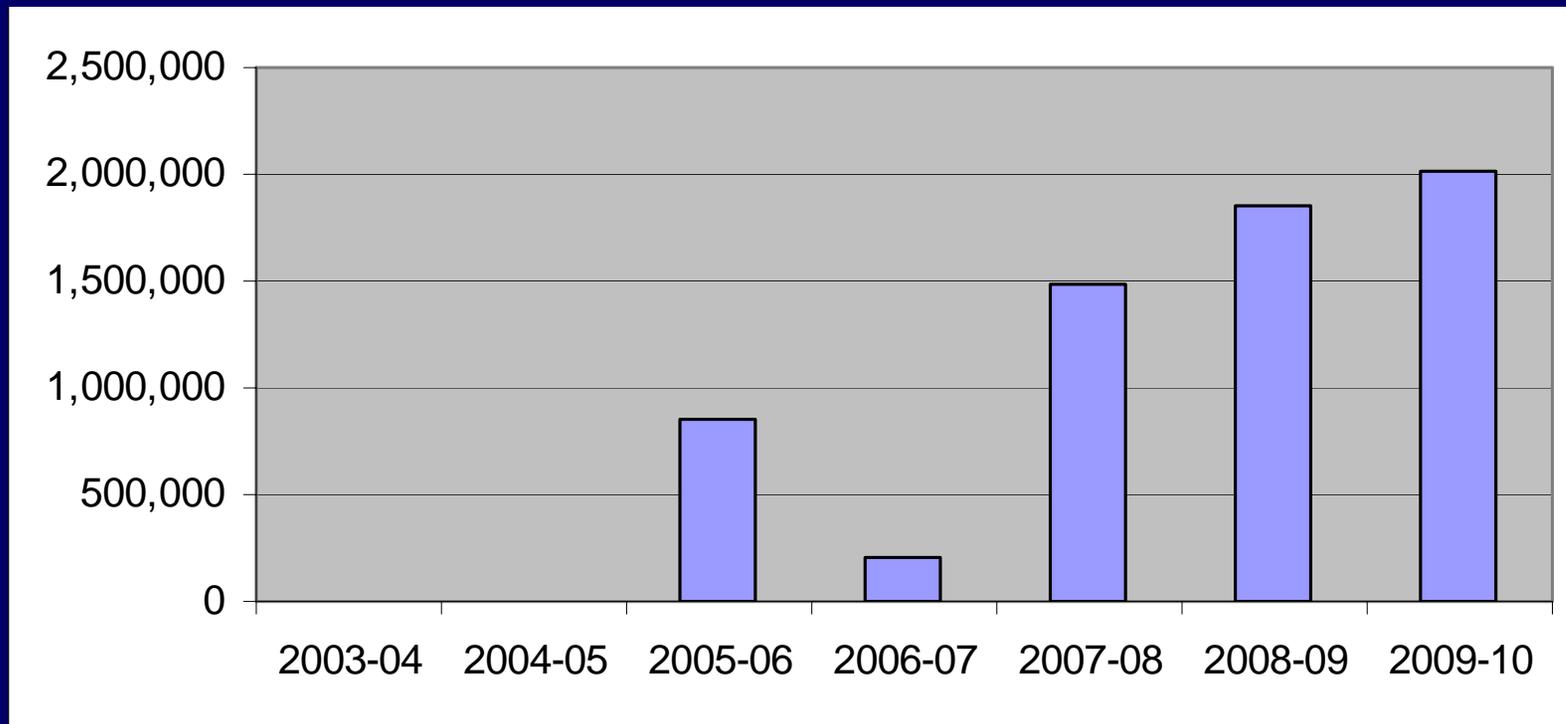
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Transit Fund					
Fund Balance (Cash)					
Beginning Fund Balance (Cash) Unreserved	851,427	213,212	360,309	1,478,458	1,856,155
Revenues	3,355,922	4,923,545	7,002,481	6,873,513	4,232,831
Expenditures	<u>3,994,137</u>	<u>3,658,299</u>	<u>7,338,156</u>	<u>6,495,816</u>	<u>4,070,445</u>
Net Difference (Revenues Less Expenditures)	(638,215)	1,265,246	(335,675)	377,697	162,386
Fund Balance (Cash)					
Ending Fund Balance (Cash) Unreserved	<u>213,212</u>	<u>1,478,458</u>	<u>24,634</u>	<u>1,856,155</u>	<u>2,018,541</u>

FY 2009/10 Budget



Public Works/Transit

Fund balance history



FY 2009/10 Budget



Public Works/Transit

FY 2009/10 budget		\$4,070,400
FY 2008/09 budget		\$7,338,200
Change	(\$3,267,800)	-45%
Funded positions FY 09/10		3
Unfunded positions		0

FY 2009/10 Budget



Public Works/Streets & Drainage

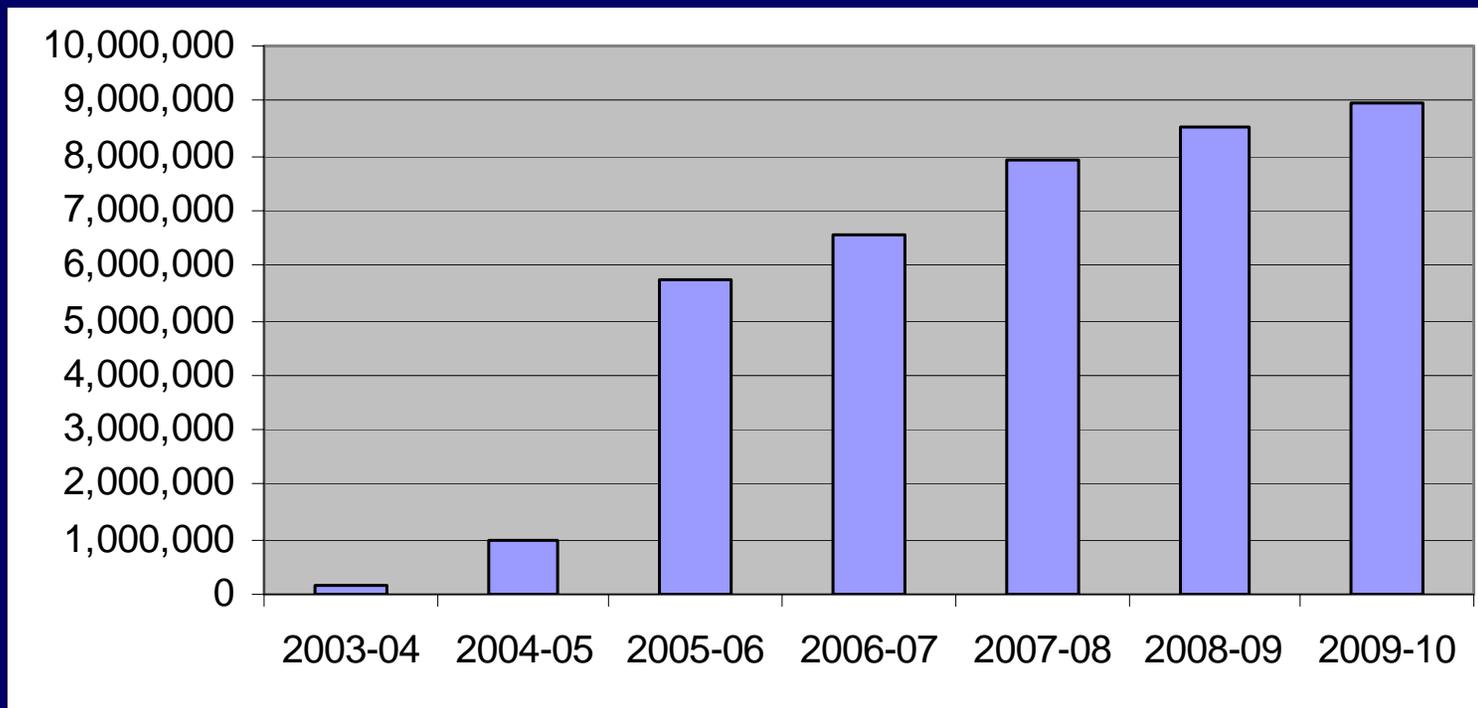
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Street Fund					
<u>Fund Balance (Net Assets)</u>					
Beginning Fund Balance (Net Assets) Unreserved	5,737,407	6,546,231	4,772,818	7,907,130	8,512,374
Revenues	5,295,890	5,612,485	4,667,659	5,369,737	3,563,013
Expenditures	<u>4,487,066</u>	<u>4,251,586</u>	<u>8,424,384</u>	<u>4,764,493</u>	<u>3,120,826</u>
Net Difference (Revenues Less Expenditures)	808,824	1,360,899	(3,756,725)	605,244	442,187
<u>Fund Balance (Net Assets)</u>					
Ending Fund Balance (Net Assets) Unreserved	<u>6,546,231</u>	<u>7,907,130</u>	<u>1,016,093</u>	<u>8,512,374</u>	<u>8,954,561</u>

FY 2009/10 Budget



Public Works/Streets & Drainage

Fund balance history



FY 2009/10 Budget



Public Works/Streets & Drainage

FY 2009/10 budget		\$3,120,800
FY 2008/09 budget		\$8,424,400
Change	(\$5,303,600)	63%
Funded positions FY 09/10		26
Unfunded positions		1

FY 2009/10 Budget



Public Works/Fleet Services

	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Fleet Services Internal Services Fund					
<u>Fund Balance (Cash)</u>					
Beginning Fund Balance (Cash) Unreserved	-	-	27,928	-	-
Revenues	1,565,130	1,090,871	1,947,553	1,864,249	1,929,720
Expenditures	<u>1,565,130</u>	<u>1,090,871</u>	<u>1,947,553</u>	<u>1,864,249</u>	<u>1,929,720</u>
Net Difference (Revenues Less Expenditures)	-	-	-	-	-
<u>Fund Balance (Cash)</u>					
Ending Fund Balance (Cash) Unreserved	<u>-</u>	<u>-</u>	<u>27,928</u>	<u>-</u>	<u>-</u>

FY 2009/10 Budget



Public Works/Fleet Services

FY 2009/10 budget		\$1,929,700
FY 2008/09 budget		\$1,947,600
Change	(\$17,900)	-1%
Funded positions FY 09/10		11
Unfunded positions		0

FY 2009/10 Budget



Parks Division

FY 2009/10 budget		\$2,251,900
FY 2008/09 budget		\$2,427,100
Change	(\$175,200)	-7%
General Fund ratio		6%
Funded positions FY 09/10		20
Unfunded positions		2
Service adjustments: Reduced park maintenance due to two unfunded positions		

FY 2009/10 Budget



Recreation Fund

	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Recreation Fund					
<u>Fund Balance (Net Assets)</u>					
Beginning Fund Balance (Net Assets) Unreserved	-	-	-	-	49
Revenues	-	-	1,798,838	1,717,115	1,844,318
Expenditures	-	-	1,763,730	1,717,066	1,844,318
Net Difference (Revenues Less Expenditures)	-	-	35,108	49	-
<u>Fund Balance (Net Assets)</u>					
Ending Fund Balance (Net Assets) Unreserved	-	-	35,108	49	49

FY 2009/10 Budget



Recreation Division

FY 2009/10 budget		\$1,844,300
FY 2008/09 budget		\$1,763,700
Change	\$80,600	+5%
General Fund support		\$494,130
Funded positions FY 09/10		9.5
Unfunded positions		0

FY 2009/10 Budget



Parks & Recreation/Accomplishments

Parks

- Installation of new Lodi Lake Boat House
- Repair and reopening of Lodi Skate Park at Kofu Park
- Approval to move forward with ADA improvements and installation of synthetic turf at the Grape Bowl

Recreation

- Implemented online registration process
- Redesigned department web page
- Moved to a program budget operation

FY 2009/10 Budget



Parks & Recreation/Emphasis

Parks

- Phase I DeBenedetti Park
- Complete maintenance standards manual
- Continue ADA improvements at the Grape Bowl
- Salas Park lighting

Recreation

- Establish a special events unit
- Partner with nonprofits to boost youth participation
- Continue to expand adult sports opportunities

FY 2009/10 Budget



Community Center

	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Community Center Fund					
<u>Fund Balance (Net Assets)</u>					
Beginning Fund Balance (Net Assets) Unreserved	-	-	-	-	-
Revenues	-	-	1,938,531	1,943,849	1,859,673
Expenditures	-	-	1,938,531	1,943,849	1,859,673
Net Difference (Revenues Less Expenditures)	-	-	-	-	-
<u>Fund Balance (Net Assets)</u>					
Ending Fund Balance (Net Assets) Unreserved	-	-	-	-	-

FY 2009/10 Budget



Community Center

FY 2009/10 budget		\$1,859,700
FY 2008/09 budget		\$1,938,500
Change	(\$78,800)	-4%
General Fund support		\$1,166,095
Funded positions FY 09/10		7.5
Unfunded positions		0
Service adjustment: Continue deferring maintenance		

FY 2009/10 Budget



Community Center/Accomplishments

- Increased revenues for the Performing Arts Center
- Doubled UOP/Osher mature learning opportunities
- Produced Activity Guide with Parks & Recreation
- Held 6th Annual Arts Open House
- Worked with Parks & Recreation on common goals
- Transitioned to web-based scheduling for classes

FY 2009/10 Budget



Community Center/Emphasis

- Continue to develop new revenue-generating programs
- Deferred maintenance
- Senior Commission expanding resources
- Formulate strategy for Art in Public Places
- Increase rental revenue by 5 percent over FY 2008/09
- Rebid catering services contract
- Implement program-based budgeting for activities

FY 2009/10 Budget



City Clerk

FY 2009/10 budget		\$548,500
FY 2008/09 budget		\$571,800
Change	(\$23,300)	-4%
General Fund ratio		1%
Funded positions FY 09/10		4
Unfunded positions		0

FY 2009/10 Budget



City Clerk/Accomplishments

- November 4, 2008 General Municipal Election
- March 3, 2009 Special Municipal Election
- Fully implemented Granicus
- Ensured compliance with Political Reform Act through campaign statement filings

FY 2009/10 Budget



City Clerk/Emphasis

- Administer FPPC campaign disclosure statements for Candidate Controlled committees and PACs
- Continue working with the County Registrar of Voters to implement a Voting Rights Act compliance plan
- Continue outreach and citizen voter registration
- Continue monitoring State legislation and FPPC regulations

FY 2009/10 Budget



City Attorney

FY 2009/10 budget		\$462,900
FY 2008/09 budget		\$480,100
Change	(\$17,200)	-4%
General Fund ratio		1%
Funded positions FY 09/10		3
Unfunded positions		0

FY 2009/10 Budget



City Attorney/Accomplishments

- Finalized last PCE-related litigation
- Drafted Lodi Tourism Business Improvement District Expansion, Card Room and Wastewater Pretreatment ordinances
- Resolved AT&T litigation at no cost
- Managed legal revision to Wal-Mart EIR
- Prosecuted 12 massage ordinance violations

FY 2009/10 Budget



City Attorney/ Emphasis

- Enforce code compliance through court action
- Draft Medical Marijuana Dispensary ordinance
- Increase in-house employment law expertise
- Pursue PCE Stimulus funding
- Develop wastewater expertise and assist with permit
- Implement new Proposition 218 indexing process
- Draft revised Massage Ordinance to comply with 7/1/09 State law

FY 2009/10 Budget



City Manager

FY 2009/10 budget		\$538,600
FY 2008/09 budget		\$587,900
Change	(\$49,300)	-8%
General Fund ratio		1%
Funded positions FY 09/10		6
Unfunded positions		0

FY 2009/10 Budget



City Manager/ Accomplishments

- Made two budget adjustments within the fiscal year to meet fast-changing economic conditions
- Refinanced 2002 Electric Utility bonds to eliminate uncertain market risk
- Hired Deputy City Manager/Internal Services Director
- Negotiated with all bargaining groups to meet budget challenges
- Moved forward with General Plan update

FY 2009/10 Budget



City Manager/Emphasis

- Complete General Plan update
- Proactively respond to economic conditions to maintain financial viability
- Use City's technology for improved communications
- Monitor grant and federal economic stimulus opportunities
- Maintain open communications with the labor force

FY 2009/10 Budget



Economic Development

FY 2009/10 budget		\$477,600
FY 2008/09 budget		\$522,700
Change	(\$45,100)	-9%
General Fund ratio		1%

FY 2009/10 Budget



Economic Develop. organizations

- Visit Lodi! Conference & Visitors Bureau (\$78,080)
- San Joaquin Partnership (\$29,750)
- Lodi District Chamber of Commerce (\$1,500)
- Fireworks (\$16,000)
- SJC Enterprise Zone administration (\$21,766)
- Downtown Lodi Business Partnership (\$0)
- Arts grants (\$42,500)

FY 2009/10 Budget



Econ. Develop./Accomplishments

- Parcel-by-parcel analysis to expand Lodi portion of SJC Enterprise Zone
- Worked with SJ County EZ marketing staff to identify Lodi businesses for one-on-one meetings
- Strengthened ties with wineries for downtown tasting rooms
- Blue Shield opening expanded operations in Lodi

FY 2009/10 Budget



Econ. Development/Emphasis

- Promote concept of “green” business incubator and work to attract alternative-energy start-ups
- Hold downtown summit to explore next step in business district development
- Hold Eastside summit to explore options to enhance economic vitality
- Expand visitor opportunities downtown
- Continue to recruit additional retailers
- Promote new development opportunities resulting from revised General Plan

FY 2009/10 Budget



Internal Services

**Budget & Treasury, Financial Services,
Human Resources, Information Systems**

FY 2009/10 budget \$3,667,500

FY 2008/09 budget \$3,994,400

Change **(\$326,900)** -8%

General Fund ratio 9%

Funded positions FY 09/10 32

Unfunded positions 5

Service adjustments: Increased workload on staff

FY 2009/10 Budget



Internal Services/Accomplishments

- Published 2008/09 City of Lodi Budget and Budget-in-Brief
- Adjusted budget twice in response to economic conditions
- Received clean audit opinion and received GFOA Award for Excellence in Financial Reporting
- Implemented online payments
- Updated policies, procedures and practices
- Variety of supervisory and managerial skill building forums
- Developed document management system to warehouse scanned or digital documents

FY 2009/10 Budget



Internal Services/Emphasis

- Monitor economic conditions and adjust Budget if needed
- Upgrade JDE to current version
- Implement pay stations offsite to enhance accessibility and reduce lobby traffic
- Finish updates to Admin. Policy & Procedures, Personnel Rules and Employer-Employee Relations document
- Establish wellness program for City employees
- Continue to provide supervisory training workshops

FY 2009/10 Budget



Non-Departmental

FY 2009/10 budget		\$6,309,962
FY 2008/09 budget		\$5,385,598
Change	\$924,364	+17%
General Fund ratio		16%

FY 2009/10 Budget



Electric Utility

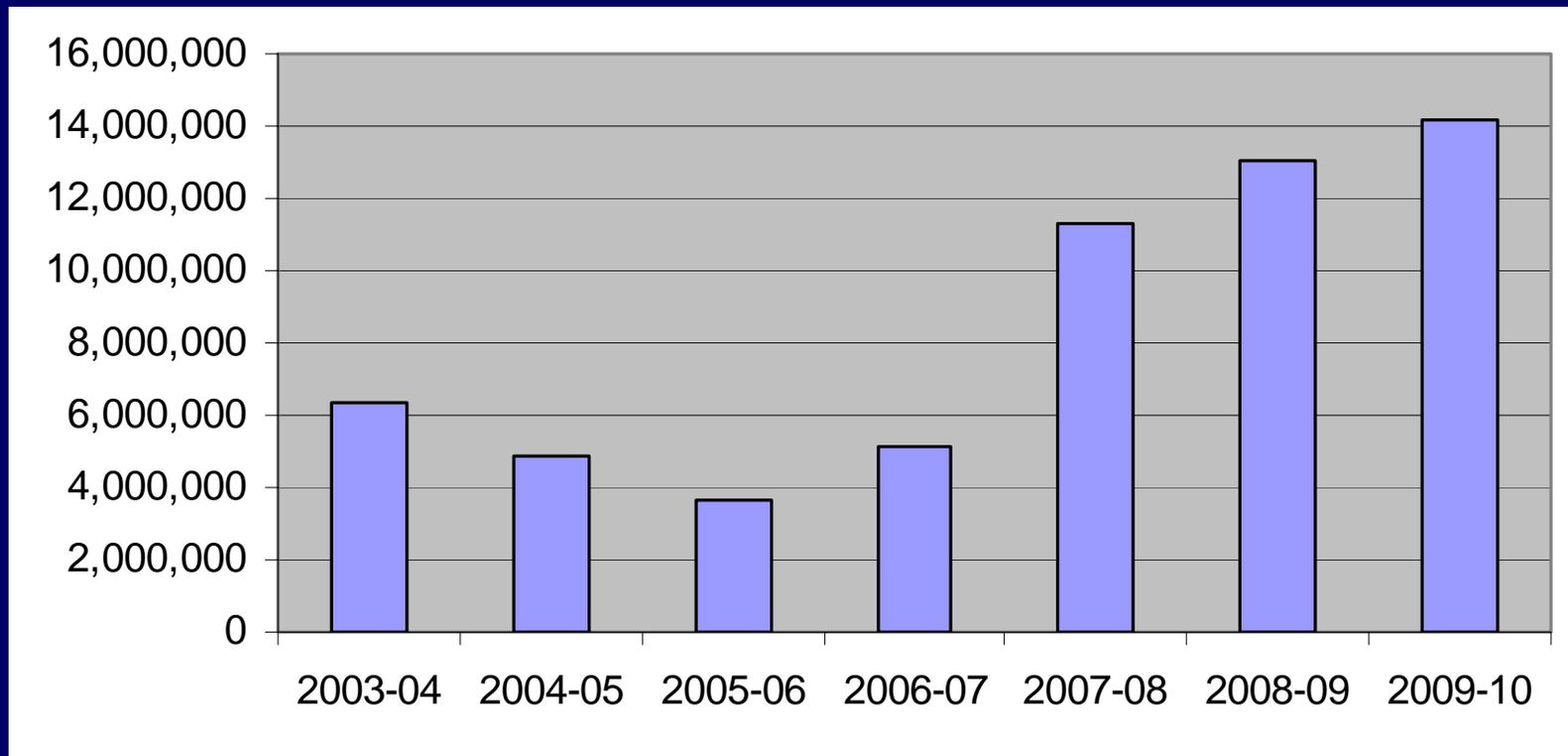
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Electric Utility Enterprise Fund					
<u>Fund Balance (Cash)</u>					
Beginning Fund Balance (Cash) Unreserved	3,631,402	5,162,284	10,909,302	11,339,624	13,072,819
Revenues	70,702,774	69,734,050	74,471,805	74,663,718	73,752,410
Expenditures	<u>69,171,892</u>	<u>63,556,710</u>	<u>73,091,069</u>	<u>72,930,523</u>	<u>72,634,564</u>
Net Difference (Revenues Less Expenditures)	1,530,882	6,177,340	1,380,736	1,733,195	1,117,846
<u>Fund Balance (Cash)</u>					
Ending Fund Balance (Cash) Unreserved	<u>5,162,284</u>	<u>11,339,624</u>	<u>12,290,038</u>	<u>13,072,819</u>	<u>14,190,665</u>

FY 2009/10 Budget



Electric Utility

Fund balance history



FY 2009/10 Budget



Electric Utility

FY 2009/10 budget		\$72,634,600
FY 2008/09 budget		\$73,091,100
Change	(\$456,500)	-1%
Funded positions FY 09/10		48
Unfunded positions		2

FY 2009/10 Budget



Electric Utility/Accomplishments

- Oversaw Phase II development work for Lodi Energy Center
- Detailed review of alternatives for Westside 60KV Power Line Project - initiated CEQA review
- Refinanced \$47 million of variable-rate debt
- Fitch and Standard & Poor's upgrade
- 25-megawatt purchase for July 2010-March 2012 period
- Economic Development Rates

FY 2009/10 Budget



Electric Utility/Emphasis

- Complete Phase II development work on Lodi Energy Center and negotiate Phase III agreement
- Close open power positions through June 2012
- Complete environmental work on Westside 60KV Transmission Project
- Complete environmental and engineering work for development of new Westside Substation
- Pursue an increase in financial rating by Fitch Ratings
- Pursue and obtain American Recovery and Reinvestment Act stimulus funding for local energy programs

FY 2009/10 Budget



Community Development

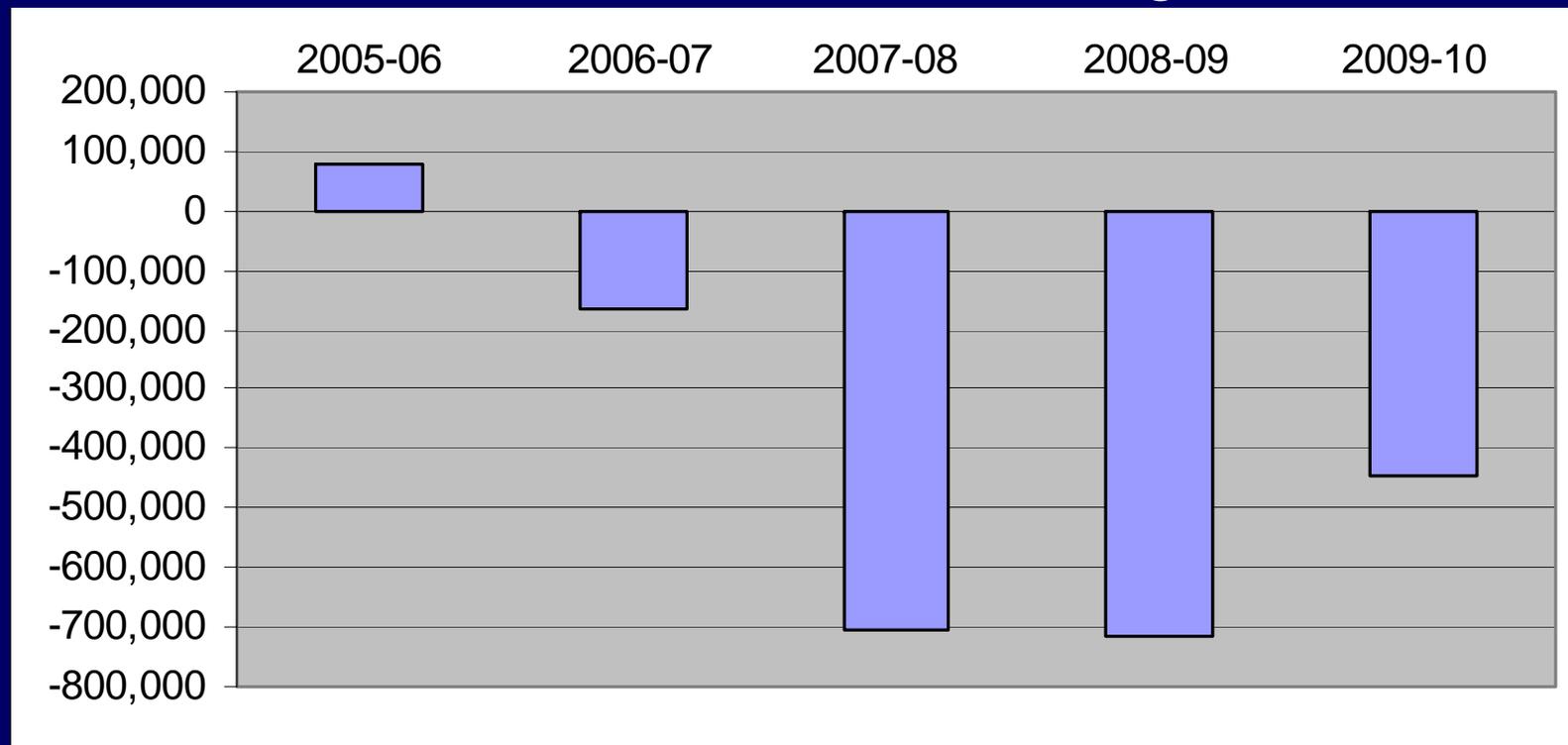
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Community Development Fund					
<u>Fund Balance (Net Assets)</u>					
Beginning Fund Balance (Net Assets) Unreserved	78,692	(167,024)	(454,604)	(702,127)	(713,886)
Revenues	1,821,426	1,479,536	1,615,148	1,367,691	1,478,891
Expenditures	<u>2,067,142</u>	<u>2,014,639</u>	<u>1,628,438</u>	<u>1,379,450</u>	<u>1,210,238</u>
Net Difference (Revenues Less Expenditures)	(245,716)	(535,103)	(13,290)	(11,759)	268,653
<u>Fund Balance (Net Assets)</u>					
Ending Fund Balance (Net Assets) Unreserved	<u>(167,024)</u>	<u>(702,127)</u>	<u>(467,894)</u>	<u>(713,886)</u>	<u>(445,233)</u>

FY 2009/10 Budget



Community Development

Fund balance history



FY 2009/10 Budget



Community Development

FY 2009/10 budget \$1,210,200

FY 2008/09 budget \$1,628,400

Change (\$418,200) -26%

General Fund support \$213,100

Personnel 11

Unfunded positions 2

Service adjustments: Reduced support for public, longer wait times for applicants, reduced Planning Commission support

FY 2009/10 Budget



Community Dev./Accomplishments

- Managed General Plan update
- Processed Lodi Shopping Center project
- Maintained stated plan-check goals 90% of the time
- Completed Cost Analysis Study, adopted new fee schedule
- Performed fire plan review in Community Development
- Assisted in transition from Urban County CDBG program
- Completed RFQ process for selection of Roget Park developer

FY 2009/10 Budget



Community Dev./ Emphasis

- New fee schedule to achieve 90% cost recovery
- Reduce need for outside professional services
- Teach code update classes for Building Industry Association and contractors
- Obtain HOME Program funding to maintain existing housing assistance programs
- Close out all CDBG projects funded through the Urban County Program
- Implement Neighborhood Stabilization Program

FY 2009/10 Budget



Community Development Block Grant Fund

FY 2009/10 budget	\$751,250
FY 2008/09 budget	\$461,100

FY 2009/10 Budget



Library

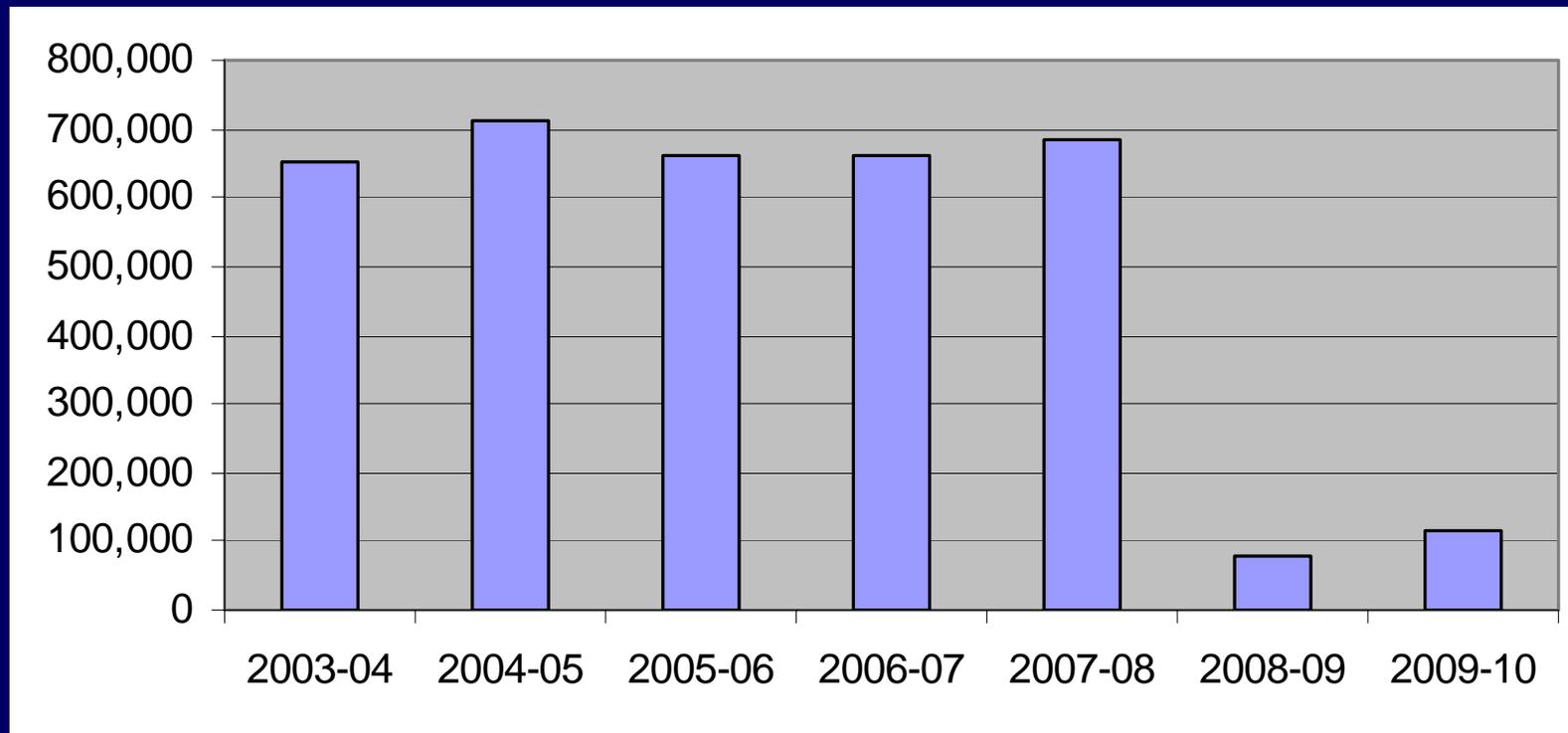
	Audited 2006-07 Actuals	Audited 2007-08 Actuals	2008-09 Budget	Estimated 2008-09 Actuals	2009-10 Budget
Library Fund					
<u>Fund Balance (Net Assets)</u>					
Beginning Fund Balance (Net Assets) Unreserved	659,023	659,572	659,885	685,687	79,758
Revenues	1,664,914	1,764,025	2,200,294	2,271,047	1,453,901
Expenditures	<u>1,664,365</u>	<u>1,737,910</u>	<u>2,826,159</u>	<u>2,876,976</u>	<u>1,419,910</u>
Net Difference (Revenues Less Expenditures)	549	26,115	(625,865)	(605,929)	33,991
<u>Fund Balance (Net Assets)</u>					
Ending Fund Balance (Net Assets) Unreserved	<u>659,572</u>	<u>685,687</u>	<u>34,020</u>	<u>79,758</u>	<u>113,749</u>

FY 2009/10 Budget



Library

Fund balance history



FY 2009/10 Budget



Library

FY 2009/10 budget		\$1,419,900
FY 2008/09 budget		\$2,826,200
Change	(\$1,406,300)	-50%
General Fund support		\$1,352,026
Funded positions FY 09/10		12
Unfunded positions		2
Service adjustments: Less customer support, reduced public hours		

FY 2009/10 Budget



Library/Accomplishments

- Completed Phase I of Library Renovation Project
- Moved to temporary location
- Developed partnership with area schools to provide access to materials on school standardized reading lists
- Public survey to determine public interest, satisfaction and suggestions
- Began development of technology and strategic plans

FY 2009/10 Budget



Library/Emphasis

- Maintain commitment to reading, literacy and learning
- Use collection development, online assistance and volunteers to provide homework help
- Implement technology plan
- Work toward completion of Phase II renovation