

1.1. Community Overview	
Community Overview	<p>The City of Lodi, California ("Lodi" or the "City") was incorporated as a General Law city on December 6, 1906. The City is located in the San Joaquin Valley between Stockton, 6 miles to the south, and Sacramento, 35 miles to the north, and adjacent to U.S. Highway 99. The City is located on the main line of the Southern Pacific Railroad and is within five miles of Interstate 5. The City population is approximately 62,817 (as of January 1, 2006) and is contained in an area of 12 square miles. The City has grown steadily since incorporation in 1906 and is projected to grow to 70,500 people by the year 2007. The City's growth is provided for in both the general plan and the City's growth control ordinance that allows an increase in population of 2% per year until the growth limits are reached.</p> <p>The City provides a wide range of municipal services, including public safety (police, fire and graffiti abatement), public utilities services (electric, water and sewer), transportation services (streets, flood control and transit), leisure, cultural and social services (parks and recreation, library, and community center), and general government services (management, human resources administration, financial administration, building maintenance and equipment maintenance).</p> <p>Lodi is built on a strong and broad based agricultural industry with national and industrial markets for its commodities and products. Wines, processed foods, nuts, fruit and milk are major commodities of the Lodi area and provide the basic material for food processing and packaging. These commodities support the operations of General Mills, and Pacific Coast Producers, two companies in the business of processing local agricultural commodities.</p> <p>In addition, Lodi has a wide range of small, financially sound businesses. These companies range in size from 10 to 150 employees and produce a wide variety of products, services and commodities.</p> <p>Recently, there has been an increase in industrial and residential development within the City. This new development, combined with the growing strength of the wine/grape industry, is a positive economic indicator for Lodi. Recently, several industries moved to Lodi. These industries collectively have created approximately 850 new jobs.</p> <p>To access Lodi city maps, visit the Lodi Civic Center Map Guide Room at: http://mapguide.lodi.gov/</p>
Economic Profile	<p>The City of Lodi is committed to cultivating and sustaining a positive business environment. Improving the quality of commercial and industrial relations within the community is paramount to economic expansion and diversity in the Lodi community.</p> <p>Lodi is an ideal location for corporations and businesses wishing to relocate or expand. Several companies have recently made Lodi their home, while others have been established in the community for more than thirty years. Business success and quality of life has prompted some companies to locate their corporate offices to Lodi.</p> <p>In a word, the employment base and workforce is diversified in the Lodi area. Our roots are in agriculture, with Lodi serving as the heart of the premium wine category. Wine grape production is the engine that drives the economics of the Lodi-Woodbridge region.</p> <p>The 80,000 acres of vineyards produce annually a crop worth in excess of \$300 million. Nearly 20% of California's premium wine grapes are grown in the Lodi Appellation. Truly, Lodi is the Wine Grape Capital of the World. Lodi is the #1 producing regions in California for the following varieties: Zinfandel, Cabernet Sauvignon, Sauvignon Blanc, Chardonnay and Merlot. Learn more at: www.lodiwine.com .</p> <p>Industry large and small is found in Lodi, including General Mills, producer of hundreds of grain-based foods including America's favorite breakfast cereals and ready to bake cakes, brownies and</p>

	<p>other wonderful things from the Betty Crocker Kitchen. Big "G" has been in Lodi since 1948 and has contributed mightily to our community's quality of life.</p> <p>The world's greatest hot dog is made in Lodi...Miller Hot Dogs relocated to Lodi in 2002. Pacific Coast Producers has its world headquarters here. They can and pack fruits and vegetables from several plants and a vast distribution complex in Lodi. Woodbridge- Robert Mondavi also produces and distributes their products from some of the world's largest wine facilities.</p> <p>The plastics industry is well represented in Lodi by Certaineed/Apache Plastics, and several others. Large injection molders including Schaefer Systems International, Scientific Specialties, and specialty manufacturer/molder, Quashnick Tool Corporation, all are prospering in the Lodi economy.</p> <p>Lodi has a vast array of general services companies from Lodi Iron Works, Holtz Rubber, Lustre-Cal Nameplate Corporation, and trailer hitch manufacturer Valley Industries and a Styrofoam container manufacturer, Dart Container.</p> <p>Lodi is ripe for further expansion in the high-tech area and distribution services as major interstates connect the Bay Area and Sacramento / Capital region via Lodi's outskirts.</p> <p>The "cornerstone" to Lodi's business success is the city-owned and operated electric utility system.</p> <p>The Lodi Electric Utility offers unlimited, reliable electric power at lowest possible rates. The system has over 23,000 customers, 205 miles of distribution lines and has the admiration of the entire community. www.lodielectric.com.</p> <p>Lodi works in conjunction with the San Joaquin Business Partnership, a progressive public-private, non-profit economic development corporation designed to recruit and assist business and industry to locate into our area. www.sjpnet.org.</p> <p>Lodi is home to 60,000 people and over 3,000 businesses of all sizes, kinds and varieties, and they all enjoy the special qualities that make Lodi a wonderful community to both live and work.</p>
Population	<p>Population (year 2003): 60,800 Males: 27,819 (48.8%), Females: 29,180 (51.2%) as of 2001.</p>
Racial and Ethnic Composition	<p>Races in Lodi:</p> <ul style="list-style-type: none"> • White Non-Hispanic (63.5%) • Hispanic (27.1%) • Other race (14.0%) • Two or more races (4.9%) • American Indian (1.8%) • Asian Indian (1.3%) • Other Asian (1.2%) • Japanese (1.0%) • Filipino (0.9%) • Black (0.6%) <p><i>(Total can be greater than 100% because Hispanics could be counted in other races)</i></p> <p>Ancestries: German (20.5%), Irish (8.4%), English (8.4%), Italian (5.4%), United States (4.6%), French (2.2%).</p>

	<p>Source: http://www.city-data.com/city/Lodi-California.html</p> <p>Age and Nativity, 2000</p> <table> <tr> <td>Under 5 years</td> <td>4,495</td> </tr> <tr> <td>18 years and over</td> <td>40,908</td> </tr> <tr> <td>21 years and over</td> <td>38,492</td> </tr> <tr> <td>65 years and over</td> <td>8,141</td> </tr> <tr> <td>85 years and over</td> <td>1,301</td> </tr> <tr> <td>Median age</td> <td>34.1 years</td> </tr> <tr> <td>Native born</td> <td>46,296</td> </tr> <tr> <td>Foreign born</td> <td>10,741</td> </tr> </table> <p>Source: Nguyen, M. California <i>Cities, Towns & Counties 2004</i>. Information Publications, 2004.</p>	Under 5 years	4,495	18 years and over	40,908	21 years and over	38,492	65 years and over	8,141	85 years and over	1,301	Median age	34.1 years	Native born	46,296	Foreign born	10,741
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Educational Attainment	<p>0-8 years of school = 4,336</p> <p>High school graduates or higher = 72.9%</p> <p>Bachelor's degree or higher = 15.6%</p> <p>Source: Nguyen, M. California <i>Cities, Towns & Counties 2004</i>. Information Publications, 2004.</p>																
Buying Power	<p>Total Effective Buying Income (in Thousands) for 2000: 928,686</p> <p>Median Household Effective Buying Income for 2000: 35,391</p> <p>Source: http://www.lodi.gov/html/city_of_lodi_agency_profile.htm</p> <p>Median resident age: 34.1 years</p> <p>Median household income: \$39,570 (year 2000)</p> <p>Median house value: \$141,500 (year 2000)</p> <p>Source: http://www.city-data.com/city/Lodi-California.html</p>																
Community Resources	<p>Downtown Lodi Business Partnership: http://home.downtownloidi.com/index.cfm</p> <p>Hispanic Committee of the Lodi Chamber of Commerce</p> <p>Lodi Chamber of Commerce: www.lodichamber.com/</p> <p>Lodi Public Library: 333-5503 or www.lodi.gov/library</p> <p>Lodi Improvement Committee</p> <p>Lodi Visitors and Wine Grape Commission: www.lodiwine.com</p>																
2. Business Overview																	
Size of establishments	<p>The largest employers in Lodi as of June 30, 2001 are as follows:</p> <p style="text-align: center;">CITY OF LODI LARGEST EMPLOYERS</p> <p>Source: http://www.lodi.gov/html/city_of_lodi_agency_profile.htm</p> <table> <thead> <tr> <th>Employer</th> <th>Business</th> <th>Number of Employees</th> </tr> </thead> <tbody> <tr> <td>Lodi Unified School District</td> <td>Education</td> <td>2,247</td> </tr> <tr> <td>Blue Shield of California</td> <td>Insurance Claims Processing</td> <td>725</td> </tr> <tr> <td>Lodi Memorial Hospital</td> <td>Health Care</td> <td>650</td> </tr> <tr> <td>General Mills</td> <td>Cereals and Food Mixes</td> <td>575</td> </tr> </tbody> </table>	Employer	Business	Number of Employees	Lodi Unified School District	Education	2,247	Blue Shield of California	Insurance Claims Processing	725	Lodi Memorial Hospital	Health Care	650	General Mills	Cereals and Food Mixes	575	
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	Pacific Coast Producers	Can Manufacture and Cannery	530
	City of Lodi	Government	387
	Wal-Mart	General Merchant	226
	Target	General Merchant	200
	Lodi Fab Industries, Inc.	Industrial Storage Racks	200
	Valley Industries	Trailer Hitches	191
	Farmers and Merchants	Banking	183

Winegrape Industry	<p>Premium quality winegrapes are the economic engine that drives the Lodi-Woodbridge region. About 80,000 acres of vineyards surround the Lodi community. Lodi-Woodbridge winegrape growers annually produce a crop worth more than \$200 million. Nearly 40% of California's premium winegrapes are grown in this region, making it the "Winegrape Capital of the World".</p> <p>Lodi-Woodbridge enjoys the perfect environment for winegrape production. The region is warmed by the valley sun during the day and cooled by the Delta breezes at night. Soil rich in minerals give Lodi-Woodbridge wines their unique quality and flavor. Abundant water from nearby rivers allow for consistent quality and quantity from vintage to vintage.</p> <p>The Lodi-Woodbridge area has been a respected part of California's wine industry for over 100 years. Today, some of the state's most important wineries rely on grapes grown in the Lodi-Woodbridge region including Robert Mondavi, Sebastiani, Ernest & Julio Gallo, Sutter Home and Glen Ellen.</p> <p style="text-align: center;">Grape Varieties Produced (Ranking - California State Production)</p> <table style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: left;"><u>Types</u></th> <th style="text-align: left;"><u>Ranking</u></th> </tr> </thead> <tbody> <tr> <td>Zinfandel</td> <td>#1</td> </tr> <tr> <td>Cabernet Sauvignon</td> <td>#1</td> </tr> <tr> <td>Sauvignon Blanc</td> <td>#1</td> </tr> <tr> <td>Merlot</td> <td>#1</td> </tr> </tbody> </table> <p>In 1991 local growers voted to fund the Lodi-Woodbridge Winegrape Commission. With its \$1,000,000 annual budget the Commission conducts programs in marketing, grower education and viticultural research. The Commission represents almost 800 winegrowers farming nearly 80,000 acres of winegrapes, and has successfully moved the Lodi region well into the 21st Century.</p> <ul style="list-style-type: none"> • Over the past ten years the acreage of winegrapes has nearly doubled while the crop value has quadrupled. • The number of "Lodi" labeled wines has grown from only a handful in 1991 when the Commission was formed to over 100 Lodi brands today. • The Commission has launched the industry's most successful district-wide sustainable viticultural program to reduce pesticide and herbicide use, and sustain our vineyards for generations to come. 	<u>Types</u>	<u>Ranking</u>	Zinfandel	#1	Cabernet Sauvignon	#1	Sauvignon Blanc	#1	Merlot	#1
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- In 1998 partnered with the City of Lodi to co-fund and manage the Lodi Conference & Visitors Bureau.
- Recently opened the "Lodi Wine & Visitor Center," the most exciting regional wine tasting center in California.

For more information visit: <http://www.lodiwine.com/>

Lodi-Woodbridge Winegrape Commission

(Crush District 11, Local Commission)

2545 W. Turner Road

Lodi, CA 95242

Phone: (209) 367-4727

Fax: (209) 367-0737

Email: lwwc@lodiwine.com

***Top Manufacturing Companies**
(by estimated sales)

MAJOR MANUFACTURING EMPLOYERS
(for San Joaquin county)

Company	Type	Employees
M&R Company	Produce Packers	50-2,800*
Pacific Coast Producers	Food Processors	300-1,500*
Lipton (Unilever)	Food Processors	200-1,100*
California Cedar Products	Wood Products	750
General Mills	Food Processors	600
Eckert Cold Storage/Frozen Foods	Food Processors	525
Owens Brockway, Inc.	Glass	500
Diamond of California	Food Processors	435-785*
Pilkington/Libby Owens Ford	Flat Glass	400
Franzia Winery	Winery	400
Woodbridge by Robert Mondavi	Winery	320

* Seasonal

Top Manufacturing Companies in Lodi
(by estimated sales)

General Mills, Inc.

2000 W. Turner Road

Lodi, CA 95242-2239

Robert Wheeler (Plant Manager)

209-369-3541

SIC: 2043-01, 5141-01 **NAICS:** 31123001, 42442005

Employees: 500 to 999 (Branch)

Est. Sales: \$100 to \$500 million

Pacific Coast Producers

631 N. Cluff Ave

Lodi, CA 95240-0756

Larry D. Clay (CEO)

209-367-8800

SIC: 2033-02, 2099-03, 5099-01
NAICS: 31142101, 31199906, 42399010
Employees: Corporate: 500-999, Location: 50 to 99
Est. Sales: \$100 to \$500 million

Frontier Performance Lubricants

816 Black Diamond Way #A
Lodi, CA 95240-0728
Montie Pawley (President)
209-334-6353
SIC: 5172-14, 2992-98 **NAICS:** 42472017, 32419106
Employees: 20 to 49 (Single location)
Est. Sales: \$50 to \$100 million

Central Valley Waste

1333 E. Turner Road
Lodi, CA 95240-0730
Troy Todd (Administrator)
209-369-8274
SIC: 3589-03, 4953-02, 5093-12
NAICS: 33331908, 56211901, 42393017
Employees: 100 to 249 (Single location)
Est. Sales: \$20 to \$50 million

Certainteed Corp.

300 Beckman Road
Lodi, CA 95240-3103
A.D. Staggs (Plant Manager)
209-365-7500
SIC: 3089-06 **NAICS:** 32619916
Employees: 100 to 249 (Single location)
Est. Sales: \$20 to \$50 million

Cottage Bakery Inc.

1831 S. Stockton St.
Lodi, CA 95240-6302
Terry Knutsen
209-333-8044
SIC: 2051-98, 2053-98, 5461-02
NAICS: 31181202, 31181301, 31181102
Employees: 250 to 499 (Single location)
Est. Sales: \$20 to \$50 million

Dart Container Corp.

1400 E. Victor Road
Lodi, CA 95240-0833
209-333-8088
SIC: 3086-01, 3089-02, 3089-10, 5113-02
NAICS: 32615004, 32619913, 32619918, 42413027
Employees: 50 to 99 (Branch)
Est. Sales: \$20 to \$50 million

Holz Rubber Co. Inc.

1129 S. Sacramento St.
Lodi, CA 95240-5701

	<p>Dave Smith (CEO) 209-368-7171 SIC: 3069-17, 3061-98, 5085-48, 5099-05 NAICS: 32629923, 32629101, 42384055, 42399019 Employees: 100 to 249 (Single location) Est. Sales: \$20 to \$50 million</p> <p>Lustre-Cal Nameplate Corp. 110 E. Turner Road Lodi, CA 95240-9683 Clydene Hohenrieder (CEO) 209-334-6263 SIC: 2672-07, 2759-02, 3993-98, 5099-12 NAICS: 32222209, 32311301, 33995009, 52512028 Employees: 100 to 249 (Single location) Est. Sales: \$20 to \$50 million</p> <p>Mokelumne Mobile Bottling 1023 E. Vine St. Lodi, CA 95240-3127 209-333-8833 SIC: 2086-01 NAICS: 31211101 Employees: 50 to 99 (Single location) Est. Sales: \$20 to \$50 million</p>
<p>*Top Distribution Companies <i>(by estimated sales)</i></p>	<p>Delta Packing Co. of Lodi Inc. 6021 E. Kettleman Lane Lodi, CA 95240-6400 Jeff Rostomily (CEO) 209-334-1023 SIC: 4222-02 NAICS: 49312003 Employees: 100 to 249 (Single location) Est. Sales: \$100 to \$500 million</p> <p>FTG Construction Materials 5100 W. Hwy 12 Lodi, CA 95242-9529 Frank C. Alegre Jr. (Owner) 209-334-4038 SIC: 5032-11 and 4213-04 NAICS: 42332036 and 48423013 Employees: 100 to 249 (Single Location) Est. Sales: \$50 to \$100 million</p> <p>Frank C. Alegre Trucking Inc. 5100 W. Hwy 12 Lodi, CA 95242-9529 Tony Alegre (Owner) 209-334-2112 SIC: 4213-04 NAICS: 48423013 Employees: 250 to 499 (Single location) Est. Sales \$10 to \$20 million</p> <p>T&T Trucking 11396 N. Hwy 99 Lodi, CA 95240-6899</p>

Terry Tarditi (Owner)
209-931-6000
Employees: 100 to 249 (single location)
Est. Sales: \$10 to \$20 million
SIC: 4213-04 NAICS: 48423013

Teresi Trucking Inc.
900 ½ E. Victor Road
Lodi, CA 95240-0722
John Teresi (Owner)
209-368-2472
SIC: 4213-04 NAICS: 48423013
Employees: 50 to 99 (single location)
Est. Sales: \$5 to \$10 million

Tiger Lines Inc.
927 Black Diamond Way
Lodi, CA 95240-0738
Dennis Altnow (President)
209-333-1006
Employees: 100 to 249 (single location)
Est. Sales: \$10 to \$20 million
SIC: 4213-04 NAICS: 48423013

VPL Transport Inc.
11199 N. Hwy 99
Lodi, CA 95240-6810
Mike McWeeney (Administrator)
209-368-1369
Employees: 20 to 49 (single location)
Est. Sales: \$5 to \$10 million
SIC: 4213-04 NAICS: 48423013

Tokay Cold Storage
33 E. Tokay St.
Lodi, CA 95240-4149
Robert Reynolds, President
209-369-6822
Employees: 20 to 49 (single location)
Est. Sales: \$2.5 to \$5 million
SIC: 4222-02 NAICS: 49312003

Central Cal Transportation
1011 E Pine St # 3
Lodi, CA 95240-3112
Fred Bentz (Owner)
209-369-7612
Employees: 5 to 9 (single location)
Est. Sales: \$1 to \$2.5 million
SIC: 4213-04 NAICS: 48423013

Fred Alberg Trucking
13420 N. Lower Sacramento Rd.
Lodi, CA 95240-9270
Fred Alberg (Owner)
209-368-6705

	<p>Employees: 5 to 9 (single location) Est. Sales: \$1 to \$2.5 million SIC: 4213-04 NAICS: 48423013</p>
<p>*Top Office or Professional Companies (by estimated sales and employees)</p>	<p>Farmers & Merchants Bancorp 121 W. Pine St. Lodi, CA 95240-2184 Kent A Steinwert (CEO) 209-334-1101 Employees: Corporation:291 Location: 133 Est. Sales: \$1,148,565,000 SIC: 6712-01, 6021-01, 6022-01, 8742-13 NAICS: 55111101, 52211002, 52211005, 54161303</p> <p>Bank of Lodi, N.A. 701 S. Ham Lane Lodi, CA 95242-7591 209-367-2000 Leon Zimmerman (CEO) Employees: Corporation:130 Location: 67 Est. Sales: \$104,455,000 SIC: 6712-01, 6021-01 NAICS: 55111101, 52211002</p> <p>Lodi Memorial Hospital 975 S. Fairmont Ave Lodi CA 95240-5179 209-334-3411 Employees: 1,000 to 4,999 (corporate) Est. Sales: \$100 to \$500 million SIC: 8062-02, 8049-08, 8049-11, 8049-18, 8049-25, 8082-01, 8331-02 NAICS: 62211002, 62139920, 62134006, 62134007, 62134009, 52161001, 62431009 Established 1953</p> <p>Haro & Haro Enterprises 115 W. Walnut St. Lodi, CA 95240-3533 Amelia Haro (President) 209-334-2035 Employees: 1,000 to 4,999 (single location) Est. Sales: \$100 to \$500 million SIC: 8721-02 NAICS: 54121903</p> <p>Anderson and Assoc. Inc. 902 Industrial Way Lodi, CA 95240-3106 Neil Anderson (Owner) 209-472-1091 Employees: 100 to 249 (single location) Est. Sales: \$10 to \$20 Million SIC: 8731-11, 8711-19, 8734-02 NAICS: 54171009, 54133029, 54138023</p> <p>Arbor Convalescent Hospital 900 N. Church St. Lodi, CA 95240-1282 Willie DeMesa (Administrator) 209-333-1222 Employees: 100 to 249</p>

	<p>Est. Sales: \$5 to \$10 million (branch) SIC: 8331-02 NAICS: 62431009</p>
<p>*Top Service Companies <i>(by estimated sales)</i></p>	<p>Chrysler-Geweke Lodi Dodge 1255 Beckman Road Lodi, CA 95240-0000 Mike Glover (Manager) 209-369-2739 Employees: 20 to 49 (single location) Est. Sales: \$20 to \$50 million SIC: 5511-02 and 7538-01 NAICS: 44111001 and 8111104</p> <p>Delta Eye Medical Group Inc. 521 S. Ham Lane #A Lodi, CA 95242-3528 Cindy Daasch (Manager) 209-334-5886 Employees: 20 to 49 (single location) Est. Sales: \$10 to \$20 Million SIC: 8011-01, 8042-01, 8049-67 NAICS: 62111107, 62132003, 62139959</p> <p>Geweke Ford RV Ctr 248 E. Kettleman Lane Lodi, CA 95240-5921 Howard Haddock (Manager) 209-334-0987 Employees: 50 to 999 (single location) Est. Sales: \$20 to \$50 Million SIC: 5561-08, 5561-01, 5561-03, 5561-05, 7538-11, 7538-13, 7539-09 NAICS: 44121004, 44121006, 44121005, 44121009, 81111119, 81111122, 81111828</p> <p>JVG Assoc. 1 Winemaster Way Lodi, CA 95240-0860 Jerry Sable (Manager) 209-369-8450 Employees: 10 to 19 (single location) Est. Sales: \$20 to \$50 Million SIC: 5141-05, 7389-88 NAICS: 42441005, 56191002</p> <p>Lodi News Sentinel 125 N. Church St. Lodi, CA 95240-2197 Fred Weybret (Owner) 209-369-2761 Employees: 50 to 99 (single location) Est. Sales: \$10 to \$20 Million SIC: 7311-06, 2711-01 NAICS: 54181005, 51111003</p> <p>Plummer Pontiac Cadillac GMC 1011 S. Cherokee Lane Lodi, CA 95240-4398 Dennis Plummer (Owner) 209-369-3573 Employees: 50 to 99 (single location) Est. Sales: \$20 to \$50 Million</p>

SIC: 5511-02, 5511-03, 5511-05, 5531-11, 7538-01 **NAICS:** 44111001, 44112005, 44111008, 44131011, 81111104

Sanborn Chevrolet Inc.

1210 S. Cherokee Lane
Lodi, CA 95240-5994
Richard Sanborn (Owner)
209-334-5000

Employees: 50 to 90 (single location)
Est. Sales: \$10 to \$20 Million

SIC: 5511-02, 7532-01, 7538-01 **NAICS:** 44111001, 81112102, 81111104

Woodbridge Medical Group

2401 W. Turner Road #450
Lodi, CA 95242-2191
Beth Butcher (Manager)
209-370-1700

Employees: 20 to 49 (single location)
Est. Sales: \$10 to \$20 Million

SIC: 8011-04, 8011-01 **NAICS:** 62149301, 62111107

Accurate Air Engineering, Inc.

710 N. Sacramento St.
Lodi, CA 95240-1254
John Koch (Manager)
209-334-4340

Employees: 10 to 19 (single location)
Est. Sales: \$5 to \$10 Million

SIC: 5084-02, 7359-50 **NAICS:** 42383006, 43249001

Arbor Convalescent Hospital

900 N. Church St.
Lodi, CA 95240-1282
Willie DeMesa (Administrator)
209-333-1222

Employees: 100 to 249
Est. Sales: \$5 to \$10 million (branch)

SIC: 8331-02 **NAICS:** 62431009

***Top Research and
Development
Companies**

Anderson and Assoc. Inc.

902 Industrial Way
Lodi, CA 95240-3106
Neil Anderson (Owner)
209-472-1091

Employees: 100 to 249 (single location)
Est. Sales: \$10 to \$20 Million

SIC: 8731-11, 8711-19, 8734-02 **NAICS:** 54171009, 54133029, 54138023

Environmental Biotechnologies

255 S. Guild Ave.
Lodi, CA 95240-0829
Doug Munnecke (President)
209-333-4570

Employees: 1 to 4 (single location)
Est. Sales: \$500,000 to \$1Million

SIC: 8731-26 **NAICS:** 54171023

	<p>Neil O Anderson & Assoc. Inc. 902 Industrial Way Lodi, CA 95240-3106 Garret Hubbard (Partner) 209-367-3701 Employees: 10 to 19 (single location) Est. Sales: \$2.5 to \$5 Million SIC: 8711-19, 5049-24, 8711-47, 8731-11, 8734-02, 8999-15 NAICS: 54133029, 42349024, 54133011, 54171009, 54138023, 54169014</p> <p>Rauser Environmental Lodi, CA 95242-0000 209-810-0730 Employees: 5 to 9 (single location) Est. Sales: \$1 to \$2.5 Million SIC: 8731-11, 5087-10 NAICS: 54171009, 42385016</p> <p>WGR Southwest Inc. 315 W. Pine St. #8 Lodi, CA 95240-2047 John Teravskis (Manager) 209-334-5363 Employees: 1 to 4 (single location) Est. Sales: \$500,000 to \$1 Million SIC: 8731-11 NAICS: 54171009</p>																		
Military Base & Installations	None in San Joaquin County																		
*New to the Area	Kubota Tractor Corp. www.kubota.com																		
*Layoffs and Closing in the Last Three Years	Robert Mondavi Corp: 360 employees laid off Bank of Lodi, N.A.: 78 employees laid off																		
Distance to Major Markets	<p>LOCATION Lodi is located 90 miles east of San Francisco and 34 miles south of Sacramento.</p> <p>Lodi, like all of San Joaquin County, has excellent transportation accessibility. It sits between two primary north-south highways, Hwy 99 and Interstate 5, that respectively connect major cities in San Joaquin County and provide access to major markets from Canada to Mexico. It is well connected for east-west transportation with Interstate 580 running to Oakland and the San Francisco Bay Area. Interstate 80 links Lodi to Reno, Nevada and points further east. Lodi's ground transportation includes 24 carriers and other local trucking firms serving the Lodi area.</p> <p>ACCESS:</p> <table border="1"> <thead> <tr> <th>Market</th> <th>Miles</th> </tr> </thead> <tbody> <tr> <td>Bakersfield</td> <td>247</td> </tr> <tr> <td>Los Angeles</td> <td>347</td> </tr> <tr> <td>Oakland</td> <td>72</td> </tr> <tr> <td>Reno</td> <td>170</td> </tr> <tr> <td>Sacramento</td> <td>35</td> </tr> <tr> <td>San Francisco</td> <td>90</td> </tr> <tr> <td>San Jose</td> <td>90</td> </tr> <tr> <td>Stockton</td> <td>15</td> </tr> </tbody> </table>	Market	Miles	Bakersfield	247	Los Angeles	347	Oakland	72	Reno	170	Sacramento	35	San Francisco	90	San Jose	90	Stockton	15
Market	Miles																		
Bakersfield	247																		
Los Angeles	347																		
Oakland	72																		
Reno	170																		
Sacramento	35																		
San Francisco	90																		
San Jose	90																		
Stockton	15																		
Major Nearby	Interstate 5, Highway 99 & Highway 12																		

Highways			
Nearest International, Commercial, Commuter Airports	<p><i>Airports certified for carrier operations nearest to Lodi:</i></p> <ul style="list-style-type: none"> • STOCKTON METROPOLITAN (about 18 miles; STOCKTON, CA; ID: SCK) • MODESTO CITY-CO-HARRY SHAM FLD (about 42 miles; MODESTO, CA; ID: MOD) • SACRAMENTO INTERNATIONAL (about 44 miles; SACRAMENTO, CA; ID: SMF) 		
General Aviation	<p><i>Other public-use airports nearest to Lodi:</i></p> <ul style="list-style-type: none"> • LODI AIRPARK (about 4 miles; LODI, CA; ID: Q80) • LODI (about 5 miles; LODI, CA; ID: 1O3) • KINGDON AIRPARK (about 6 miles; LODI, CA; ID: O20) 		
Cargo Handling at nearby Airports	CALIFORNIA OVERNIGHT PILOT AIR FREIGHT CORP SWISS PORT CFE INC	3400 S HIGHWAY 99 25600 S CHRISMAN RD 6768 LINDBERGH ST	STOCKTON, CA 95215 (209) 948-5265 TRACY, CA 95304 (209) 830-9352 STOCKTON, CA 95206 (209) 234-2865
Rail Services	<p>Rail: Lodi is served by two national rail lines, Union Pacific Railroad and the Burlington Northern Santa Fe. It is also served by a local railroad, Central California Traction that runs contiguous to its industrial park areas. Daily passenger service via Amtrak is available from Lodi to San Francisco, Los Angeles, Sacramento and points in between.</p> <p>Mainline of Southern Pacific Railway; Central California Traction Co. provides interline service with Western Pacific, Santa Fe and Southern Pacific. Amtrak passenger service.</p>		
Nearest Deepwater Ports	<p>Port Of Stockton</p> <p style="text-align: center;">Physical Address: 2201 West Washington Street Stockton, CA 95203</p> <p style="text-align: center;">Mailing Address: P.O. Box 2089, Stockton, CA 95201</p> <p style="text-align: center;">Telephone: (209) 946-0246</p> <p>Located on the Stockton Deepwater Ship Channel, 75 nautical miles (120 km) due east of the Golden Gate Bridge, the Port of Stockton, California, owns and operates a diversified and major transportation center that encompasses a 2000-acre (809 hectares) operating area.</p> <p>The Port has berthing space for 17 vessels, 1.1 million square feet (102,000 sq. meters) of dockside transit sheds and shipside rail trackage, 7.7 million square feet (715,000 sq. meters) of warehousing for both dry bulk and general cargoes, including steel. Each warehouse is also served by rail.</p> <p>Stockton's deepwater channel has an average depth of 37 feet (11 meters) at average low tide (35 feet MLLW), and an average depth at high tide of 40 feet (12 meters) - PANAMAX.</p> <p>Vessels in the 45,000 to 55,000 ton class, and maximum 60,000 ton class (for certain wide-beam vessels) can use the channel fully loaded. Up to 80,000 ton class vessels can transit the channel partially loaded. There is no width restriction of vessels, and ships up to 900 feet (275 meters) in length can navigate the Stockton Ship Channel.</p> <p>The Port is one-mile from Interstate 5, and all interconnecting major highway systems. Rail service is provided by two transcontinental railroads, Union Pacific and the Burlington Northern Santa Fe.</p>		

	<p>As a fully operating Port, a fleet of 30,000 to 60,000 lb. fork lift trucks, slings, spreader bars, coil rams, front-end loaders, hoppers and conveyor belts and other equipment are maintained for handling and storing steel products, other general cargoes and bulk materials. The Port also offers stevedoring services to customers.</p> <p>The Port is well-suited and situated to handle heavy steel and project cargoes with its excellent overland transportation connections. With over 30 acres (12 hectares) of paved surfaces, we can allow easy assembly and pre-staging of this type of cargo. In addition to the three bridge-type cranes, floating cranes and mobile truck cranes are available to handle these cargoes. The bridge cranes can also unload any kind of import bulk material, and two bulk loading towers are used to load all types of export bulk material such as coal, petroleum coke, ores, clay and sulfur. The Port has installed three traveling, multi-purpose, 30-ton Bridge Cranes - one on Dock No. 3/4 and two on Dock No. 10\11. All three cranes handle dry bulk cargoes as well as containers and steel products and are equipped with 15-cubic yard grabs and container frames. Both facilities can handle cargo from vessels direct to truck, rail (one of two loop railroad tracks serves Dock 10\11), dockside storage and by conveyor</p> <p>General Services Include: Electric Current, Fresh Water, Ship Supplies, Truck Scales, Stevedoring, Warehouses, Customs, Security, Bunkering, Truck Service, Railroad Service, and Telephones.</p> <p>Source: http://www.portofstockton.com/</p>
<p>Public Transportation</p>	<p>SMART fixed route bus service to Stockton;</p> <p>Grapeline fixed route bus service in Lodi,</p>

Dial-a-Ride

Greyhound Bus Services:

Southbound

via: Stockton, Livermore, Oakland, San Francisco, San Jose, etc.

Northbound

via: Sacramento, Portland, Vancouver, etc.

Southbound

via: Stockton, Fresno, Los Angeles, Calexico, Tijuana, Mx, etc.

Daily Hours (8:30 AM - 5:30 PM)

Closed for Lunch (2:30 PM - 3:30 PM)

AMTRAK services:

Lodi, CA (LOD)

24 South Sacramento Street
Lodi, CA 95240

The **station** is open during the following hours:

Daily: 6:45 am to 5:30 pm

No Ticket Office at this location but the Quik-Trak machine is available for ticket purchases.

No Checked Baggage Service at this location.

- ▶ Enclosed Waiting Area
- ▶ Payphones during station hours

Accessibility

▶ For accessibility information
call 1-800-USA-RAIL
(1-800-872-7245).

Motor Freight and Contract Carriers

DENNIS' HAULING HELPERS SVC	520 SONORA AVE	LODI, CA 95240	(209) 334-0581
GREYHOUND BUS LINES	22 S SACRAMENTO ST	LODI, CA 95240	(209) 369-1164
NICKELS EXPRESS DELIVERY	1701 S MILLS AVE # 81	LODI, CA 95242	(209) 482-2574

Motor Freight Transportation Businesses

Company Name	Address	City/State	ZIP	Phone
ARL TRANSPORTATION	1826 W KETTLEMAN LN	LODI, CA	95242	(209) 367-1901
BENNETT MOTOR EXPRESS	1649 E VICTOR RD # 4B	LODI, CA	95240	(209) 339-4800
CENTRAL CAL TRANSPORTATION	1011 E PINE ST # 3	LODI, CA	95240	(209) 369-7612
CHAPPELL TRANSPORT INC	PO BOX 2537	LODI, CA	95241	(209) 369-7313
CSX		LODI, CA		(209) 333-8174
D C TRUCKING	200 S CORINTH AVE	LODI, CA	95242	(209) 333-8543
FRANK C ALEGRE TRUCKING INC	5100 W HWY 12	LODI, CA	95242	(209) 334-2112
FRED ALBERG TRUCKING	13420 N LOWER SACTO RD	LODI, CA	95242	(209) 368-6705
FTG CONSTRUCTION MATERIALS	5100 W HWY 12	LODI, CA	95242	(209) 334-4038
GANNON TRUCKING	1123 E VINE ST	LODI, CA	95240	(209) 368-2491
GEORGE KISHIDA TRUCKING INC	1725 ACKERMAN DR	LODI, CA	95240	(209) 368-0603
HAMMER TRANSPORT	1551 E EIGHT MILE RD	LODI, CA	95242	(209) 649-7455
KELLER DJ TRUCKING	4931 CORA POST RD	LODI, CA	95240	(209) 369-1887
LODI GRAPE STATION	4740 E PELTIER RD	LODI, CA	95240	(209) 367-7925
MAYFIELD BROKERAGE	420 W PINE ST # 5	LODI, CA	95240	(209) 367-1592
POTTER ENTERPRISES INC	100 S CLUFF AVE	LODI, CA	95240	(209) 334-2481
R & D BORGETT TRUCKING	Not Available	LODI, CA	95240	(209) 368-9118

	STUBB'S PRO HAUL T & T TRUCKING TERESI TRUCKING INC TERESI TRUCKING INC TIGER LINES INC VPL TRANSPORT INC	400 N CLUFF AVE 11396 N HWY 99 900 1/2 E VICTOR RD 923 E PINE ST 927 BLACK DIAMOND WAY 11199 N HWY 99	LODI, CA LODI, CA LODI, CA LODI, CA LODI, CA LODI, CA	95240 95240 95240 95240 95240 95240	(209) 367-0100 (209) 931-6000 (209) 368-2472 (209) 369-4348 (209) 333-1006 (209) 368-1369
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Parcel Carriers	Company Name	Address	City/State	ZIP	Phone
	AIM MAIL CTR	2414 W KETTLEMAN LN	LODI, CA	95242	(209) 333-1445
	C R	927 INDUSTRIAL WAY	LODI, CA	95240	(209) 333-3590
	CARLEIGH PACKAGING	1621 W TOKAY ST	LODI, CA	95242	(209) 367-1110
	EMPORIUM PRODUCTS	6791 E LIVE OAK RD	LODI, CA	95240	(209) 477-6601
	GREYHOUND BUS LINES	22 S SACRAMENTO ST	LODI, CA	95240	(209) 369-1164
	JVG ASSOC	1 WINEMASTER WAY	LODI, CA	95240	(209) 369-8450
	LPC PACKAGING	11199 N HIGHWAY 99	LODI, CA	95240	(209) 368-0128
	NICKELS EXPRESS DELIVERY	1701 S MILLS AVE # 81	LODI, CA	95242	(209) 482-2574

United States Post Office

US Post Office
120 S School St
Lodi, CA 95240-9998
Phone: (800) 275-8777
Fax: (209) 367-3637

1049 E Augusta St
Woodbridge, CA 95258-9998
Phone: (800) 275-8777

Bulk Mail:

BUSINESS MAIL ENTRY
UNITED STATES POSTAL SERVICE
3775 INDUSTRIAL BLVD
WEST SACRAMENTO CA 95799-0070

Phone : 916-373-8723
Fax : 916-373-8068

Area Name	Labor Force	Employment	Unemployment		Census Ratios	
			Number	Rate	Emp	Unemp
San Joaquin County	280,200	254,100	26,100	9.3%	1.000000	1.000000
August CDP	3,500	3,000	500	14.8%	0.011694	0.019702
Country Club CDP	4,800	4,500	300	6.7%	0.017607	0.012264
Escalon city	3,300	3,000	300	8.2%	0.011776	0.010246
Farmington CDP	100	100	0	11.6%	0.000279	0.000356
French Camp CDP	1,200	800	400	33.9%	0.003256	0.016220
Garden Acres CDP	4,000	3,400	600	15.5%	0.013530	0.024053
Kennedy CDP	1,300	1,000	300	21.4%	0.004041	0.010721
Lathrop city	5,300	5,000	300	6.4%	0.019594	0.013095
Lincoln Village CDP	2,400	2,300	100	2.2%	0.009224	0.001978

Linden CDP	600	500	100	11.4%	0.001904	0.002374
Lockeford CDP	1,800	1,500	300	15.9%	0.006059	0.011156
Lodi city	30,000	28,000	2,000	6.7%	0.110397	0.076512
Manteca city	25,800	23,900	1,900	7.3%	0.093886	0.072200
Morada CDP	2,200	2,100	100	3.9%	0.008306	0.003284
North Woodbridge CDP	800	800	0	3.4%	0.002986	0.001029
Ripon city	5,600	5,300	300	5.4%	0.020977	0.011671
South Woodbridge CDP	1,500	1,400	100	6.6%	0.005685	0.003917
Stockton city	116,400	103,400	13,000	11.2%	0.407146	0.498200
Taft Mosswood CDP	500	400	100	21.4%	0.001721	0.004550
Tracy city	31,200	29,600	1,600	5.2%	0.116402	0.062547

CDP stands for Census Designated Place.

* Monthly sub-county data are derived by multiplying current estimates of county-wide employment and unemployment by the respective employment and unemployment shares (percentages) in each sub-county area at the time of the 2000 Census. Sub-county labor force is then obtained by summing employment and unemployment, and the result is divided into unemployment to calculate the unemployment rate.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each sub-county area as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific sub-county area, then the estimates for that area may not be representative of the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

- 1) All unemployment rates shown are calculated on un-rounded data.
- 2) These data are not seasonally adjusted.
- 3) Census ratios used to calculate sub county labor force are based on 2000 Census data.
- 4) Labor force data for all geographic areas for 1990 to 2004 now reflect the March 2004 annual revision (or benchmark) and Census 2000 population controls at the state level. Labor force data produced using older benchmarks are no longer comparable to data based on the 2004 benchmark.

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>.

**EMPLOYMENT AND UNEMPLOYMENT,
CALIFORNIA AND METROPOLITAN AREAS**

(In thousands)

Year/Area	Civilian labor force	Employ- ed a/	Unem- ployed b/	Unemploy- ment rate (Percent)
California				
2000	16,892	16,057	836	4.9
2001	17,172	16,249	923	5.4
2002	17,376	16,215	1,161	6.7
2003	17,460	16,283	1,177	6.7
<u>Metropolitan Areas, 2003</u>				
Bakersfield (Kern)	302.3	265.2	37.2	12.3
Chico-Paradise (Butte)	91.8	84.6	7.2	7.8

Fresno (Fresno, Madera)	456.2	392.2	64.0	14.1
Los Angeles-Long Beach	4,788.8	4,451.7	337.1	7.0
Merced	89.7	76.5	13.3	14.8
Modesto (Stanislaus)	216.6	191.7	25.0	11.5
Oakland (Alameda, Contra Costa)	1,268.0	1,188.3	79.7	6.3
Orange	1,575.6	1,515.9	59.7	3.8
Redding (Shasta)	81.9	75.6	6.4	7.8
Riverside-San Bernardino	1,688.3	1,588.7	99.6	5.9
Sacramento (El Dorado, Placer, Sacramento)	874.2	826.8	47.4	5.4
Salinas (Monterey)	198.6	177.9	20.7	10.5
San Diego	1,482.3	1,419.1	63.1	4.2
San Francisco (Marin, San Francisco, San Mateo)	903.4	852.2	51.3	5.7
San Jose (Santa Clara)	895.1	821.6	73.5	8.2
San Luis Obispo-Atascadero-Paso Robles (San Luis Obispo)	121.2	117.1	4.1	3.4
Santa Barbara-Santa Maria-Lompoc (Santa Barbara)	209.1	200.7	8.4	4.0
Santa Cruz-Watsonville (Santa Cruz)	139.0	127.3	11.7	8.5
Santa Rosa (Sonoma)	257.6	245.0	12.6	4.9
Stockton-Lodi (San Joaquin)	278.9	250.8	28.2	10.1
Vallejo-Fairfield-Napa (Napa, Solano)	283.2	267.3	15.9	5.6
Ventura	430.3	407.7	22.7	5.3
Visalia-Tulare-Porterville (Tulare)	174.6	147.5	27.1	15.5
Yolo	98.5	93.3	5.1	5.3
Yuba City (Sutter, Yuba)	59.6	51.4	8.2	13.8

a/ Includes wage and salary workers, employers, own-account workers, unpaid family workers and workers directly involved in work stoppages.

b/ Excludes the potential or latent supply of workers not active in the labor market.

Employment Development Department, Labor Market Information Division, (916) 262-2162

<http://www.calmis.ca.gov/>

Employment by Industry

Wage and Salary Workers in Non-Agricultural Establishments

by Industry (in thousands)

Stockton-Lodi (SAN JOAQUIN COUNTY)	2000	2001	2002	2003
Total Nonfarm	185.8	191.1	194.5	197.6
Total Private	148.9	152.2	154.4	158.2
Goods Producing	36.5	35.9	34.5	34.5
Natural Resources & Mining	0.2	0.2	0.2	0.2

Construction b/	11.6	13.2	13.5	14.5
Building, Develop & Gen Cont & Hvy Const	4.3	4.7	4.8	4.8
Specialty Trade Contractors	7.4	8.5	8.7	9.6
Manufacturing	24.7	22.5	20.8	19.8
Durable Goods	13.1	12.5	11.1	10.8
Fabricated Metal Product Mfg	3.6	3.4	3.0	3.0
Residual-Miscellaneous Manufacturing	9.5	9.1	8.1	7.9
Nondurable Goods	11.6	10.1	9.7	9.0
Food Manufacturing	6.9	5.4	5.1	4.7
Residual-Beverage & Tobacco Product Mfg	4.7	4.7	4.6	4.3
Service Providing	149.4	155.1	160.0	163.1
Trade, Transportation & Utilities	41.7	43.6	44.8	46.8
Wholesale Trade	6.4	6.7	7.2	7.9
Retail Trade	23.6	24.6	24.8	25.2
Clothing & Clothing Accessories Stores	1.5	1.6	1.7	1.8
General Merchandise Stores	4.7	4.9	4.8	4.7
Department Stores	4.3	4.5	4.3	3.9
Residual-Other General Merchandise Stores	0.4	0.5	0.5	0.8
Residual-Miscellaneous Store Retailers	17.4	18.0	18.4	18.7
Transportation, Warehousing & Utilities	11.7	12.3	12.7	13.8
Utilities	1.0	1.0	1.1	1.2
Transportation & Warehousing	10.7	11.3	11.6	12.5
Residual-Air Transportation	1.7	2.3	2.5	2.8
Truck Transportation	5.5	5.4	5.3	5.3
Warehousing & Storage	3.5	3.6	3.9	4.4
Information	3.0	3.3	3.1	2.9
Financial Activities	8.5	8.9	9.4	10.0
Finance & Insurance	5.6	5.9	6.3	6.8
Residual-Other Finance	2.7	2.7	2.7	3.0
Credit Intermediation & Related Activities	2.9	3.2	3.6	3.8
Real Estate & Rental & Leasing	2.9	2.9	3.1	3.2
Professional & Business Services	16.8	16.9	17.3	17.8
Residual-Professional, Scientific & Technical Services	6.1	6.5	7.1	7.4
Administrative & Support & Waste Services	10.8	10.4	10.2	10.4
Educational & Health Services	22.0	22.3	23.2	23.7

Educational Services	3.5	3.4	3.5	3.8
Health Care & Social Assistance	18.5	19.0	19.7	19.9
Health Care	15.5	15.8	16.4	17.0
Social Assistance	3.0	3.2	3.2	2.9
Leisure & Hospitality	14.4	15.3	15.9	16.4
Arts, Entertainment, & Recreation	2.1	2.2	2.2	2.4
Accommodation & Food Service	12.3	13.1	13.7	14.0
Accommodation	1.0	1.1	1.0	1.0
Food Services & Drinking Places	11.4	12.0	12.7	13.0
Residual-Full-Service Restaurants	5.3	5.7	6.0	6.1
Limited-Service Eating Places	6.1	6.3	6.7	6.9
Other Services	5.9	6.1	6.3	6.2
Government c/	37.0	38.8	40.1	39.4
Federal Government	3.7	4.0	4.1	3.9
Other Federal Government	1.9	2.2	2.3	2.2
Department of Defense	1.8	1.8	1.8	1.7
State & Local Government	33.3	34.8	36.0	35.5
State Government	4.4	4.5	4.5	4.2
Local Government	28.9	30.3	31.5	31.3
Local Government Education	16.7	17.6	18.3	18.0
County	7.7	8.1	8.5	8.4
City	3.7	3.8	3.9	3.9
Other Local Government	0.8	0.8	0.8	0.9

**WAGE AND SALARY EMPLOYEES IN AGRICULTURAL ESTABLISHMENTS
BY AREAS IN CALIFORNIA, 2001 TO 2003 by thousands**

County	2000	2001	2002	2003
California c/	408,500	379,500	376,100	376,100
Alameda and Contra Costa	3,000	3,000	3,000	2,700
Amador	260	300	330	350
Butte	3,000	2,700	2,500	2,600
Calaveras	30	50	60	40
Colusa	2,560	2,100	2,120	2,070
Del Norte	450	410	400	350
Fresno and Madera	67,500	58,100	55,200	53,800
Glenn	1,510	1,450	1,480	1,260
Humboldt	1,100	1,000	1,100	1,100
Imperial	12,300	11,300	10,100	11,800

Inyo e/	50	50	40	40
Kern	48,300	41,800	40,400	40,300
Kings	7,700	7,000	6,700	7,300
Lake	930	920	840	860
Lassen	240	280	310	300
Los Angeles	7,700	8,400	7,800	7,900
Mariposa	10	10	10	10
Mendocino	2,500	2,500	2,300	2,100
Merced	11,600	10,900	10,800	10,600
Modoc	340	290	310	370
Mono e/	10	10	20	20
Monterey	36,900	34,600	35,800	38,300
Napa-Solano	7,200	7,500	7,200	6,800
Nevada	100	100	100	100
Orange	7,600	7,100	7,300	7,000
Plumas	150	180	110	80
Riverside and San Bernardino	21,700	20,900	20,300	20,400
Sacramento, Placer, El Dorado	4,000	4,000	3,400	3,500
San Benito	1,920	2,390	2,470	2,360
San Diego	11,400	11,400	11,000	11,200
San Francisco, San Mateo, Marin	3,700	3,500	3,400	3,600
San Joaquin	16,700	15,700	15,900	16,500
San Luis Obispo	4,800	4,900	4,600	4,000
Santa Barbara	14,900	13,800	14,200	18,500
Santa Clara	5,000	4,600	4,500	4,200
Santa Cruz	8,300	7,800	8,300	8,500
Shasta	900	1,000	1,000	800
Sierra	0	0	10	10
Siskiyou	1,080	850	770	650
Sonoma	6,900	7,000	6,500	5,700
Stanislaus	15,700	14,100	13,900	13,500
Sutter and Yuba	6,100	5,300	4,600	5,100
Tehama	1,480	1,430	1,300	1,220
Trinity	60	60	20	10
Tulare	34,900	33,300	33,500	32,900
Tuolumne	180	200	200	140
Ventura	19,300	19,100	19,200	20,400
Yolo d/	4,900	4,100	4,500	4,200

a/ Because of the implementation of a different rounding convention, historical data may differ with data in previous issues.

b/ Employment reported by place of work. Does not include farmers or unpaid family workers.

c/ Includes employees not identifiable by county.

n.a. Not available

Employment Development Department

Labor Market Information Division

(916) 262-2162

<http://www.calmis.ca.gov/>

**Industry
Employment
Projections thru
2008**

**Industry Employment Projections (1)
San Joaquin County
2001-2008**

Released December 2003

Industry	SIC	Annual Average Employment		Employment Change	
		2001 (2)	2008	Number	Percent
TOTAL NONFARM	074,075,078,10-99 except 88	191,700	223,900	32,200	16.8
GOODS PRODUCING	10-39	36,700	43,500	6,800	18.5
MINING	10-14	200	200	0	0.0
CONSTRUCTION	15-17	12,900	16,800	3,900	30.2
MANUFACTURING	20-39	23,600	26,500	2,900	12.3
Durable Goods	24, 25, 32-39	12,200	14,300	2,100	17.2
Lumber, Wood, & Furniture	24, 25	3,700	4,400	700	18.9
Primary & Fabricated Metal	33, 34	3,200	3,900	700	21.9
Machinery & Electric Equipment	35, 36	1,700	1,800	100	5.9
Other Durable Goods		3,600	4,200	600	16.7
Nondurable Goods	20-23, 26-31	11,500	12,200	700	6.1
Food & Kindred Products	20	6,900	7,300	400	5.8
Preserved Fruits & Vegetables	203	2,100	2,200	100	4.8
Other Food & Kindred Products		4,800	5,100	300	6.3
Paper, Printing & Publishing	26,27	2,100	2,200	100	4.8
Other Nondurable Goods		2,500	2,700	200	8.0
SERVICE PRODUCING	074,075,078,40-99 except 88	154,900	180,400	25,500	16.5
TRANSPORTATION & PUBLIC UTILITIES	40-42, 44-49	14,000	16,000	2,000	14.3
Transportation	40-42, 44-47	10,900	12,600	1,700	15.6
Trucking & Warehousing	42	8,600	9,900	1,300	15.1
Other Transportation		2,300	2,700	400	17.4
Communications & Public Utilities	48, 49	3,100	3,400	300	9.7
Communications	48	1,900	2,100	200	10.5
Electric, Gas & Sanitary Services	49	1,200	1,300	100	8.3
TRADE	50-59	45,000	50,900	5,900	13.1
Wholesale Trade	50, 51	9,300	10,000	700	7.5
Wholesale--Durable	50	4,700	5,200	500	10.6
Wholesale--Nondurable	51	4,600	4,800	200	4.3
Retail Trade	52-59	35,700	40,900	5,200	14.6
General Merchandise & Apparel	53, 56	6,600	7,500	900	13.6
Food Stores	54	5,100	6,100	1,000	19.6
Eating & Drinking Places	58	12,000	13,900	1,900	15.8
Other Retail Trade		12,100	13,400	1,300	10.7
FINANCE, INSURANCE & REAL ESTATE	60-65, 67	9,100	10,400	1,300	14.3
Finance	60-62, 67	3,800	4,400	600	15.8
Other Finance, Insurance & Real Estate		5,300	6,000	700	13.2

SERVICES	074,075,078,70-89 except 88	48,000	58,800	10,800	22.5
Business Services	73	9,800	13,700	3,900	39.8
Amusement, including Movies	78, 79	2,900	3,800	900	31.0
Health Services	80	14,200	16,500	2,300	16.2
Private Educational Services	82	3,400	4,100	700	20.6
Other Services		17,700	20,700	3,000	16.9
GOVERNMENT		38,800	44,300	5,500	14.2
Federal Government		4,000	4,000	0	0.0
State & Local Government		34,800	40,300	5,500	15.8
State Government		4,500	4,700	200	4.4
Local Government		30,300	35,600	5,300	17.5
Local Education<		17,600	21,400	3,800	21.6
Local Noneducation		12,700	14,200	1,500	11.8

1. Employment and projections contained in these tables are considered estimates (see the [introduction](#) for a full explanation of data limitations). Employment is reported by place of work and excludes self-employed persons, unpaid family workers, domestics, volunteers and those involved in labor-management trade disputes. These data are based on 1987 Standard Industrial Classifications. Annual Average industry detail may not add up to totals due to independent rounding. Government data include all civilian government employees regardless of the activities in which they are engaged.
2. March 2001 benchmark.

"Projections and Planning Information", Module D, Table 2

***Wage Rates by Occupational Category**

See attached 21 page report or visit www.labormarketinfo.edd.ca.gov for detailed breakdown for Stockton-Lodi Metropolitan area.

***Workers' Compensation Costs**

**WORKERS' COMPENSATION PLANS AND BENEFITS
CALIFORNIA, 1997 TO 2001 a/
(\$1,000)**

	1997	1998	1999	2000	2001
Workers' Compensation Insurance Carriers b/					
Payroll insured	\$284,822,829	\$313,190,606	\$346,194,272	\$389,392,571	\$385,445,897
Total incurred losses c/	5,570,168	6,530,498	7,665,687	7,577,282	5,701,500
Incurred medical costs	2,448,791	2,983,002	3,625,860	3,737,086	3,024,620
Incurred indemnity for:					
Death					
Cases	451	422	404	388	280
Amount	\$48,807	\$46,834	\$44,205	\$49,407	\$38,427
Permanent disability d/					
Cases	94,948	98,620	103,221	101,755	89,457
Amount	\$2,904,945	\$3,278,788	\$3,696,120	\$3,364,446	\$2,208,409
Temporary disability					
Cases	107,651	108,646	110,543	113,920	109,015
Amount	\$167,625	\$221,875	\$299,502	\$426,342	\$430,045
Self insurers e/					

Payroll	\$62,975,841	\$58,519,329	\$61,409,909	\$61,232,374	\$60,563,890
Total incurred losses	715,119	668,597	665,495	665,371	709,029
Incurred medical costs	375,803	356,011	367,803	364,650	396,001
Incurred indemnity	339,315	312,586	297,692	300,721	313,029

- a/ Losses originating under policies effective in a given year are assigned to that year regardless of accident date.
- b/ Excludes experience of self-insured employers.
- c/ Total incurred losses include amounts paid as of valuation date and insurers' estimates of future payments for reported claims.
- d/ Includes both temporary and permanent disability indemnity costs in cases involving permanent disability.
- e/ There were approximately 1,079 in 1997, 1,167 in 1998, 1,165 in 1999, 1,081 in 2000 and 1,141 in 2001.

Source: Workers' Compensation Insurance Rating Bureau of California
 [Workers' Compensation Insurance Carriers]
 Department of Industrial Relations, Self Insurance Plans [Self insurers]

Department of Industrial Relations
 Division of Labor Statistics and Research
 (415) 703-4780
<http://www.dir.ca.gov/>

Lodi Employment Base

EMPLOYMENT BASE	
Civilian Labor Force	264,000
Participation Rate	90%
Civilian Employment	239,000
Construction	12,400
Mining	200
Agriculture	22,000
Manufacturing	24,200
Transportation-Utility	15,100
Wholesale Trade	9,400
Retail Trade	36,800
Finance-Insurance-Real Estate	9,300
Services	49,400
Government	39,300
NEC	38,600

As part of the greater Stockton-Lodi MSA, Lodi is able to offer an expanding labor force. With unemployment rates consistently higher than national or state averages, Lodi can supply low cost, abundant and readily available labor from a skilled and semi-skilled employee pool. Higher educational opportunities as well as customized and on-the-job training programs have effectively contributed to an experienced, reliable and productive workforce - trained to your specific needs.

Lodi's workforce benefits from a large labor pool supplied by the Greater Stockton~Lodi MSA area. With a labor pool of 264,600 in December of 2001, unemployment in all of San Joaquin County was 9.7% compared to 5.7% statewide. It should be noted that seasonal variation in the agricultural and food related industries, major contributors to Lodi's industrial mix, contribute too much of the County's unemployment totals. The unemployment labor pool at the end of May 2002 totaled 24,000 persons.

Adult Basic Skills Education Providers

Lodi Adult School (209) 331-7605
Stockton Adult School (209) 933-7455

Vocational Schools/ Training Programs

- **ITT TECHNICAL INSTITUTE, Stockton**
- **MTI BUSINESS COLLEGE, Stockton**
- **WEBER INSTITUTE FOR APPLIED SCIENCE & TECHNOLOGY, Stockton**
- **WESTERN TRUCK SCHOOL, Stockton**
- **CALIFORNIA STATE UNIVERSITY SACRAMENTO, SACRAMENTO TRAINING AND TECHNICAL EDUCATION**

	<ul style="list-style-type: none"> • ANDON COLLEGE, Stockton • CA HUMAN DEVELOPMENT, Stockton • CONTRACTORS LICENSE COURSES, Stockton • LODI CAREER CENTER • MOLER BARBER COLLEGE, Stockton • NEW HORIZONS COMPUTER LEARNING, Lathrop
Universities and Colleges: Four Year Institutions	<p><i>Colleges/universities with over 2000 students nearest to Lodi:</i></p> <ul style="list-style-type: none"> • UNIVERSITY OF THE PACIFIC • CALIFORNIA STATE UNIVERSITY-Sacramento • HEALD BUSINESS COLLEGE, Stockton • HUMPHREYS COLLEGE, Stockton • UNIVERSITY OF PHOENIX, Lathrop • UNIVERSITY OF SAN FRANCISCO (Sacramento Campus) • CALIFORNIA STATE UNIVERSITY-STANISLAUS (Stockton Campus) • NATIONAL UNIVERSITY, Stockton • UNIVERSITY OF DAVIS, Davis
Universities and Colleges: Two Year Institutions	<p><i>Colleges/universities with over 2000 students nearest to Lodi:</i></p> <ul style="list-style-type: none"> • SAN JOAQUIN DELTA COLLEGE, Stockton • COSUMNES RIVER COLLEGE • CHARLES A JONES SKILLS AND BUSINESS ED • SACRAMENTO CITY COLLEGE • MODESTO JUNIOR COLLEGE • HEALD BUSINESS COLLEGE, Stockton
Electric Power	<p>CITY OF LODI ELECTRIC UTILITY – 333-6764</p> <p>The Electric Utility contributes 12% or approximately \$4.2 million dollars per year to The City of Lodi's General Fund. These dollars are reinvested in the community through parks, police, fire and other city services.</p> <p>To serve customers more efficiently, for over 30 years the City's Electric Utility has been a member of the Northern California Power Agency (NCPA), a collective comprised of utilities that own and operate their own power plants. This cooperative effort allows the Electric Utility to supply customers with electricity at competitive prices.</p> <p>The City's Electric Utility continues to strive to meet customer demand for reliable electric service at competitive prices. In addition, NCPA members are actively exploring future supply options while at the same time meeting the industry's highest standards.</p>
*Monthly Electric Costs	The City of Lodi's Electric Utility is committed to local business. And that's a statement we don't

	<p>take lightly.</p> <p>We recognize that a progressive and vibrant community depends greatly upon the fiscal health of the <i>business</i> community. The Electric Utility department offers a competitive electric utility rate schedule (please click on the 'Rates' icon for further details) for small to medium-sized businesses, as well as the large or industrial customers of Lodi. Depending upon the actual amount of energy consumed dictates the appropriate electric rate for your business.</p> <p>In addition to our competitive rates, the City's Electric Utility continues to maintain one of the nation's best service reliability ratings, with an outage factor of <i>less</i> than 1 percent during the calendar year 2003. We also take great pride in our safety record, sustaining no lost-time accidents over the past year.</p> <p>Another service we provide is on-site energy audits for small and medium-sized commercial customers. These audits are designed to assist customers in reducing monthly energy costs, while improving the comfort level inside their place of business. The City's Electric Utility also offers rebates to eligible businesses, for the installation of designated and approved energy efficiency improvements.</p> <p>Our Electric Utility team is also actively involved with our Lodi Chamber of Commerce. Several employees serve as liaisons to the Chamber of Commerce working committees, such as the Small Business Committee, the Governmental Affairs Committee and the Lodi Industrial Group. This participation further enhances our relationship with the Lodi business community.</p> <p>If you would like additional information regarding our commercial rebates, rate structure, or would like to discuss any other issue pertaining to your business, please contact Rob Lechner, Manager of Customer Service and Programs, at rlechner@lodielectric.com.</p> <p>Website: http://www.lodielectric.com/commercial/rates.php</p>
Natural Gas	<p>PG & E serves the Lodi community. For information on rates and service visit: http://www.pge.com/rates/tariffs/rateinfo.shtml</p>
*Water	<p>City Of Lodi—Public Works—Water/Wastewater Division (209-333-6706)</p> <p>In 2003 there were 25 wells, over 210 miles of mains, a water tower and a 1-million-gallon storage tank. Lodi delivers water to approximately 23,000 residential, commercial and industrial customers.</p> <p>Water rates, system expansion projects, and significant purchases are authorized by the Lodi City Council, which serves as the water utility's official regulatory body.</p> <p>25 computer controlled wells, located throughout the City, provide high quality groundwater, our sole source of supply. The wells operate automatically on water pressure demand so that when water use increases, more wells come on line. A new well is planned for 2004 to keep up with water supply demands. However, the groundwater basin is being depleted. Lodi has purchased rights to some surface water in the Mokelumne River. The City is currently studying the most effective and cost efficient use of this surface water.</p> <p>Currently seven wells are fitted with emergency diesel-powered generators. (While these generators will help maintain water pressure during power outages, please refrain from using water during power outages to save the capacity for emergency uses, i.e., fire fighting.) The water delivered to your tap meets or is better than all federal and state water quality standards.</p> <p>BACTERIOLOGICAL WATER QUALITY — CHLORINATION</p> <p>Lodi takes over 20 samples per week from throughout Lodi's water distribution system for bacterial water quality. In 2003 the City of Lodi's drinking water met all bacteriological standards.</p>

The water may be periodically chlorinated as a proactive step to help keep the water system in compliance with strict bacteriological standards, however, Lodi's water does not normally contain chlorine. The City will make an effort to inform you in local papers before your water is chlorinated. When necessary however, the drinking water may be chlorinated before you can be informed.

Recently the City of Lodi was ordered to start full time chlorination on the water system. After discussing the issue in detail with State regulators, it was found that there was a misunderstanding on the results of City bacteriological testing and the order was rescinded. The City is also following the development of U.S. EPA draft regulations which may require that nearly every groundwater system like Lodi's chlorinate year-round.

DRINKING WATER SOURCE ASSESSMENT

"An assessment of the drinking water sources for the City of Lodi's water system was completed in February 2003. The sources are considered most vulnerable to the following activities: gas stations (current and historic), chemical/petroleum processing/storage, metal plating/finishing/fabricating, plastic/synthetics producers, dry cleaners, known contaminant plumes, sewer collection systems, fleet/truck/bus terminals, machine shops, utility stations-maintenance areas, agricultural drainage, and photo processing/printing."

A copy of the completed assessment is available at the Public Works Department, City of Lodi, 1331 South Ham Lane, Lodi, CA 95242. You may request that a copy be sent to you by contacting Frank Beeler at (209) 333-6740. A copy of the complete assessment is also available at the Department of Health Services, Drinking Water Field Operations Branch, Stockton District Office, 31 E Channel Street, Room 270, Stockton, California 95202. You may also request that a copy be sent to you by contacting Joseph O. Spano, District Engineer, at (209) 948-7696.

DOWNTOWN SOILS CLEAN-UP

The City, working with regulatory agencies in a cooperative fashion, is pursuing a resolution to a contamination problem in the north and central downtown Lodi area. While NO operating wells are out of compliance with any drinking water standards, there is PCE (Tetrachloroethylene) and TCE (Trichloroethylene) found in soils and shallow groundwater. The City continues to work towards clean-up/containment of these dry cleaning and industrial solvents through litigation and mediation with the various potentially responsible parties.

DBCP (Dibromochloropropane) UPDATE

DBCP was used by area farmers to kill nematodes in vineyards. DBCP was banned in California in 1977, but is still present in trace levels in some groundwater. The City of Lodi used 25 wells to provide drinking water in 2003. The wells are rotated so over the course of time, water being delivered is a blend from these wells. Eleven of Lodi's wells had no detectable DBCP. Six wells have filters to remove DBCP. The remaining eight meet State and Federal standards, but have trace amounts of DBCP. **The result is that the people of Lodi are being served water below the DBCP level deemed safe by the U.S. EPA and the State of California.**

DBCP has been shown to increase cancer nodules in rats and mice when exposed to very high levels over their lifetimes. In theory these chemicals may also increase the risk of cancer in humans. Drinking water standards are set to reduce this risk and include a safety factor for the general population and take into account the cost and practicality of removing the particular contaminant. While there are scientists who say this theory is not justifiable, there are also those who feel that the standards do not protect sub-groups, such as children.

As a counterpoint, this theoretical risk of cancer has also been applied to many chemicals that occur in everyday foods. When chemicals that are found in everyday foods are tested in the same way, some scientists have found that many foods have a greater theoretical cancer hazard than DBCP in drinking water.

For more info, see the web site: <http://potency.berkeley.edu/text/lehr.html> (to better understand, the above web site, DBCP levels in Lodi's water would have a HERP% of approximately 0.0005).

The U.S. EPA and State of California drinking water standard for DBCP has been set at 0.2 ppb to reduce the theoretical risk of cancer. This theoretical risk is based on lifetime (70 years) exposure and drinking about two quarts of water every day. The limit of 0.2 ppb equals one drop in 66,000

gallons of water. It would take over 350 years to drink 66,000 gallons of water at 2 quarts/day. Water meeting this standard is considered safe with respect to DBCP by the U.S. EPA and State of California Department of Health Services.
 In 1996 the City settled a lawsuit against DBCP manufacturers, who have already paid the City for a large portion of Lodi's costs related to DBCP treatment. The DBCP manufacturers will continue to pay a large portion of the City's DBCP related costs for the settlement's 40-year life.

For fee schedule visit: http://www.lodi.gov/public_works/pdf/water_fees.pdf

***Wastewater**

White Slough Water Pollution Control Facility

12751 N. Thornton Rd.
 Lodi, CA 95242
 (209) 333-6749

White Slough provides the City of Lodi with a means to achieve water quality standards required for the protection of the environmentally sensitive Sacramento-San Joaquin Delta.

Expanded in 1992, White Slough now has a capacity of 8.5 million gallons per day.

The facility has the flexibility to irrigate with domestic flow and cannery process water. In recent years, the City has also supplied recycled water to produce steam for a 49-megawatt power generator, and to replenish mosquito fish-rearing ponds. If a process upset should occur, the domestic flow can be stored in holding ponds and further treated before discharging water to the Delta.

The City utilizes a process called anaerobic digestion to convert the solids removed from the wastewater into a useful byproduct known as biosolids. This material meets federal regulations for safe use.

http://www.lodi.gov/public_works/pdf/wastewater_fees.pdf

Wastewater

Service Installation

4" Service \$ 1,350.00
 6" & Larger Service

Ref. LMC §13.04.050

per T&M estimate

(installations requiring jacking or special construction per T&M estimate)

* If the same address is simultaneously installing both new water and

wastewater services, charge 80% of listed costs.

Disconnect/Abandon Service \$ 400.00

Capacity Fee

Ref. LMC §13.12.245, Resolution 91-04, PWD Policy #WW-1

To Domestic System:

SSU = Sewage Service Unit
 per 2 bedroom home, 1 SSU\$

Residential ()

2,099.00

1 BR = 0.75 SSU; ea. add'l. BR = 0.25 SSU

Commercial ()

per SSU\$ 2,099.00

SSU's based on type of use

Moderate streng()

2,099.00

" "

High strength industrial:

Flow (per MG, annual basis) \$ 11,192.96

BOD (per 1,000 lbs., annual basis) \$ 4,610.56

SS (per 1,000 lbs., annual basis) \$ 2,076.43

To Industrial System:

Flow (per MG, annual basis) \$ 6,260.67

BOD (per 1,000 lbs., annual basis) \$ 131.80

Service Charges

Ref. LMC §13.12.245, Resolution 2004-77, PWD Policy #WW-1

Disposal to Domestic System:

Residential (per month) 1 Bedroom \$ 12.16

2 Bedrooms \$ 16.21

basis for 1 Sewage Service Unit (SSU)

Note - billed rate \$0.01 lower than Resolution due to billing system rounding

3 Bedrooms \$ 20.26

Note - billed rate \$0.01 lower than Resolution due to billing system rounding

4 Bedrooms \$ 24.32

Note - billed rate \$0.01 lower than Resolution due to billing system rounding

5 Bedrooms \$ 28.37

6 Bedrooms \$ 32.42

Note - billed rate \$0.01 lower than Resolution due to

	<p>7 Bedrooms \$ 36.47</p> <p>Moderate Streng() th annual per SSU\$ 194.52</p> <p># SSU's based on type of use</p> <p>High strength user:</p> <p>Flow (per MG, annual basis) \$ 936.36</p> <p>BOD (per 1,000 lbs., annual basis) \$ 458.23</p> <p>SS (per 1,000 lbs., annual basis) \$ 374.58</p> <p>Grease Interceptor & Septic Holding Tank Waste within City Limits (per 1,000 gal.) \$ 143.44</p> <p>Septic (g) only) Holdin Tank Waste\$ 304.51</p> <p>Outside City limits (per 1,000 gal.)</p> <p>Disposal to Storm Drain Sy() stem per MG\$ 150.66</p> <p>Disposal to Industrial System:</p> <p>Flow (per MG, annual basis) \$ 1,271.31</p> <p>BOD (per 1,000 lbs., annual basis) \$ 24.45</p> <p>Winery(g) Wastewater per 1,000 al.\$ 145.25</p> <p>Note: No work will be scheduled until all charges for services are paid.</p>	<p>billing system rounding</p> <p>Note - billed rate \$0.01 lower than Resolution due to billing system rounding</p> <p>most commercial & industrial uses unless "high strength"</p>																												
Waste Disposal	Central Valley Waste Svc (209) 369-8274	1333 E Turner Rd. Lodi, CA																												
Telecommunications	SBC Communications: 800-750-2355 or www.sbc.com																													
Overview	<p>COUNTY ECONOMIC INDICATORS</p> <table border="1"> <thead> <tr> <th>Indicator</th> <th>1990</th> <th>1999</th> <th>2000</th> </tr> </thead> <tbody> <tr> <td>Population</td> <td>480,628</td> <td>567,100</td> <td>563,598</td> </tr> <tr> <td>Taxable Sales (\$000's)</td> <td>3,808,656</td> <td>5,836,134</td> <td>5,978,760</td> </tr> <tr> <td>Housing Unit Permits</td> <td>3,188</td> <td>4,046</td> <td>5,323</td> </tr> <tr> <td>New Commercial Permits (\$000's)</td> <td>119,270</td> <td>102,712</td> <td>138,409</td> </tr> <tr> <td>New Industrial Permits (\$000's)</td> <td>26,574</td> <td>83,969</td> <td>65,748</td> </tr> <tr> <td>Cash Farm Receipts (\$000's)</td> <td>871,380</td> <td>1,354,672</td> <td>1,348,629</td> </tr> </tbody> </table> <p>(Source: Population from 1990 and 2000 Census; 1999 estimated figures from Department of Finance; 1990 Taxable Sales from State Board of Equalization 1999 and 2000 Taxable Sales estimate by HDL Companies, Diamond Bar, CA. 1990 Housing Unit Permits from State Department of Finance; 1990, 1999 and 2000 Housing Unit Permits, New Commercial and New Industrial from Construction Industry Research Board, and Cash Farm Receipts from County Agricultural Commissioner's 1999 and 2000 Annual Crop Reports.)</p> <p>For more information visit: San Joaquin Partnership at http://www.sjpnnet.org/</p>		Indicator	1990	1999	2000	Population	480,628	567,100	563,598	Taxable Sales (\$000's)	3,808,656	5,836,134	5,978,760	Housing Unit Permits	3,188	4,046	5,323	New Commercial Permits (\$000's)	119,270	102,712	138,409	New Industrial Permits (\$000's)	26,574	83,969	65,748	Cash Farm Receipts (\$000's)	871,380	1,354,672	1,348,629
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Permits and Fees	<p><i>Business Permits made easy:</i> http://www.calgold.ca.gov/</p> <p>Get help identifying what business permits you need for your location and occupation; link to the appropriate local government agency.</p>																													
Local Government	<p>Municipal Government</p> <p>City Council. All powers of the City are vested in the City Council which is empowered to perform all duties of and obligations of the City as imposed by State law. The City has a five-member City Council comprised of members elected at large. Each council member is elected for four years with staggering terms.</p> <p>For more information visit: http://www.lodi.gov/html/city_of_lodi_agency_profile.htm</p>																													
State and Federal Government	<p>For information and contact information visit: http://www.ca.gov/state/portal/myca_homepage.jsp</p>																													
Protective Services	<p>LODI POLICE DEPARTMENT</p> <p>215 W. Elm Street</p> <p>Lodi, CA 95240</p> <p>http://www.lodi.gov/police/INDEX.HTM</p>																													

	<p>Police Emergency (209) 369-0212 Non-Emergency Line (209) 333-6727 Business Records (Mon-Fri 8-5) (209) 333-6731 Voice Mail (see extensions) (209) 333-6800 Fax Line (209) 333-6792 Investigations (209) 333-6732 Narcotics (209) 333-6734 Partners (209) 333-6886 Crime Prevention (209) 333-6863 Abandoned Auto Hotline (209) 333-6789 Crime Stoppers (209) 333-6771 Office of Professional Standards (209) 333-5509 Juvenile Probation (209) 333-6760 Animal Services (209) 333-6741 Spanish Line (209) 333-6787</p> <p>San Joaquin County Sheriff Department From Interstate 5, drive to French Camp, CA. French Camp is approximately 5 miles south of Stockton, CA. Take the Mathews Road exit and drive westbound 1 mile. For Intake and Jail Visiting, turn right on Canlis Blvd. Turn into the public parking area of the Facilities. For the Honor Farm, continue west past Canlis Blvd. on Mathews Road to Wolfe Road. Enter the public gate on Wolfe Road.</p> <p>General Info (24 hrs) (209) 468-4562,4565</p> <p>Non-Emergency (24 hrs) (209) 468-4400</p> <p>Emergency 911 or (209) 468-4421</p> <p>http://www.co.san-joaquin.ca.us/sheriff/</p>																		
*Local Taxes	Business Tax information: http://www.lodi.gov/finance/bus_lic/bus_tax_license.htm San Joaquin County Treasurer/Tax Collector's Office: http://www.sjgov.org:81/psp/sjportal/EMPLOYEE/EMPL/e/?url=http%3a%2f%2fwww.sjgov.org%2ftreasurer																		
*State Taxes	California Franchise Tax Board: http://www.ftb.ca.gov/index.html																		
*Sales Tax	For information contact the City of Lodi Finance department at: http://www.lodi.gov/finance/index.htm																		
*Property Tax	View or pay property taxes in San Joaquin county: http://www.sjgov.org:81/psp/sjportal/EMPLOYEE/EMPL/e/?url=http%3a%2f%2fwww.sjgov.org%2fToPLLevelPages%2fsearch.htm																		
Other Government Services	http://www.ca.gov/state/portal/myca_homepage.jsp																		
*Cost of Living Ranking	<table border="1"> <thead> <tr> <th colspan="3">Cost of Living</th> </tr> <tr> <th></th> <th>Lodi, CA 95242</th> <th>National Average</th> </tr> </thead> <tbody> <tr> <td>Cost of Living Index</td> <td>124.8</td> <td>102.76</td> </tr> <tr> <td>Average Yearly Utility Cost</td> <td>4571</td> <td>3250.50</td> </tr> <tr> <td>Average Household Total Consumer Expenditures</td> <td>\$56,985 per year</td> <td>\$41,554 per year</td> </tr> <tr> <td>Average Household Education Expenditures</td> <td>\$1,026 per year</td> <td>\$729 per year</td> </tr> </tbody> </table>	Cost of Living				Lodi, CA 95242	National Average	Cost of Living Index	124.8	102.76	Average Yearly Utility Cost	4571	3250.50	Average Household Total Consumer Expenditures	\$56,985 per year	\$41,554 per year	Average Household Education Expenditures	\$1,026 per year	\$729 per year
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Average Household Entertainment Expenditures	\$3,061 per year	\$2,183 per year
Average Household Transportation Expenditures	\$12,388 per year	\$8,682 per year
Average Household Retail Expenditures	\$34,300 per year	\$24,198 per year
Average Household Non-Retail Expenditures	\$24,066 per year	\$17,353 per year

***Housing Costs**

HOUSING AFFORDABILITY

Average residential sales prices in San Joaquin County are among the lowest of counties in its region. The median price for a three bedroom, two bath home in January of 2002 was \$165,500 in Lodi, \$208,000 in Manteca, \$149,000 in Stockton and \$265,000 in Tracy. Rental prices have been fluctuating over the past few months and vary within communities. As of February 2002, the median monthly rental price for a three bedroom, two bath apartment was \$903, a two bedroom, two bath was \$851 and a one bedroom, one bath was \$633. (Source: Bay East Association of Realtors, CB Richard Ellis, Central Valley Association of Realtors – March 2002.)

San Joaquin County home prices on the average are more in line with those across the rest of the nation and are generally lower than prices within the state as illustrated in the comparison chart below:

MEDIAN HOME SALES PRICES	
United States	\$151,100
California	\$285,860
Alameda County	\$357,000
Contra Costa County	\$277,903
San Joaquin County	\$172,250

(Source: California Association of Realtors, Contra Costa Association of Realtors, National Association of Realtors - January 2002)

***Crime Rate**

- Crime in Lodi (2002):*
- 4 murders (6.8 per 100,000)
 - 6 rapes (10.2 per 100,000)
 - 75 robberies (126.9 per 100,000)
 - 203 assaults (343.5 per 100,000)
 - 436 burglaries (737.8 per 100,000)
 - 2,083 larceny counts (3525.0 per 100,000)
 - 486 auto thefts (822.4 per 100,000)
 - City-data.com crime index = 389.9 (higher means more crime, US average = 330.6)

K-12 Education

EDUCATION

Elementary Schools (public) 27

Middle Schools (public)	7
High Schools (public)	5
Elementary Schools Enrollment (public)	14,127
Middle Schools Enrollment (public)	4,112
High Schools Enrollment (public)	8,643
K-8 Schools (private)	5
High Schools (private)	1
K-8 Enrollment (private)	1463
High School Enrollment (private)	135

Public high schools in Lodi:

- **TOKAY HIGH** (Students: 2,625; Location: 1111 W. CENTURY BLVD.; Grades: 09 - 12)
- **LODI HIGH** (Students: 2,351; Location: 3 PACIFIC AVE.; Grades: 09 - 12)
- **LIBERTY HIGH (CONT.)** (Students: 189; Location: 660 W. WALNUT ST.; Grades: 09 - 12)
- **HENDERSON COMMUNITY DAY** (Students: 74; Location: 13451 EXTENSION ROAD; Grades: 07 - 12)

Biggest public primary/middle schools in Lodi:

- **LODI MIDDLE** (Students: 1,056; Location: 945 S. HAM LANE; Grades: 07 - 08)
- **HERITAGE ELEMENTARY** (Students: 972; Location: 509 EDEN; Grades: KG - 06)
- **BECKMAN ELEMENTARY** (Students: 841; Location: 2201 SCARBOROUGH DR.; Grades: KG - 06)
- **LODI USD ALTERNATIVE CENTER** (Students: 788; Location: 203 CALIFORNIA ST.; Grades: KG - 12)
- **WASHINGTON (GEORGE) ELEMENTARY** (Students: 681; Location: 831 W. LOCKEFORD ST.; Grades: KG - 06)
- **VINEWOOD ELEMENTARY** (Students: 662; Location: 1600 W. TOKAY ST.; Grades: KG - 06)
- **NEW HOPE CHARTER** (Students: 654; Location: 1420 S. MILLS, #M; Grades: KG - 12)
- **LAKEWOOD ELEMENTARY** (Students: 646; Location: 1100 N. HAM LANE; Grades: KG - 06)
- **REESE (ERMA B.) ELEMENTARY** (Students: 646; Location: 1800 W. ELM ST.; Grades: KG - 06)
- **LAWRENCE ELEMENTARY** (Students: 637; Location: 721 CALAVERAS ST.; Grades: KG - 06)

<p>Private Education</p>	<p><i>Private high schools in Lodi:</i></p> <ul style="list-style-type: none"> • LODI ACADEMY (Students: 127; Location: 1230 S CENTRAL AVE; Grades: 9 - 12) • JIM ELLIOT CHRISTIAN HIGH (Students: 89; Location: 2695 W VINE STREET; Grades: 9 - 12) • NORTH VALLEY SCHOOL (Students: 56; Location: 12755 N HWY 88; Grades: 3 - 12) <p><i>Private primary/middle schools in Lodi:</i></p> <ul style="list-style-type: none"> • CENTURY CHRISTIAN SCHOOL (Students: 422; Location: 550 WEST CENTURY BLVD; Grades: PK - 8) • ST ANNE SCHOOL (Students: 282; Location: 200 SOUTH PLEASANT AVE; Grades: KG - 8) • LODI SDA ELEMENTARY SCHOOL (Students: 242; Location: 1240 S. CENTRAL AVE; Grades: KG - 8) • ST PETERS LUTHERAN SCHOOL (Students: 173; Location: 2400 OXFORD WAY; Grades: KG - 8) • HAPPY HOURS PRESCHOOL (Students: 93; Location: 444 W TURNER RD; Grades: PK - KG) • ZION MIDDLE SCHOOL (Students: 84; Location: 105 S HAM LANE; Grades: 6 - 8) 																																																												
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<p>Health Care</p>	<p>Lodi Memorial Hospital</p> <p>Lodi Memorial Hospital offers a 181-bed, non-profit, independent, acute-care hospital to the residents of Lodi. Its mission is to provide quality medical care, education and support services to the community. Two hospital campuses and six satellite clinics are used to provide a variety of inpatient, outpatient, urgent, emergency and primary care services.</p> <p>http://www.lodihealth.org/</p>																																																												

	<p>San Joaquin County Health Care Services: The public health care system which includes San Joaquin General Hospital, Mental Health Services, Office of Substance Abuse, Public Health Services, Emergency Medical Services and the Health Plan of San Joaquin will be there for those who need us the most and our programs will become the services of choice. http://www.sjhealthcare.com/home.htm</p>
Hotels and Conference Facilities	<p>Wine & Roses Inn: 209.334.6988 http://www.winerose.com/ Amarosa Inn 209.368.5658. Best Western 209.333.4565 Hutchins Street Square 209.333.6782 Holiday Inn Express 209.333.4565 Comfort Inn 209.367.4848</p>
Social and Cultural Amenities	<p>Special Events For Every Season</p> <ul style="list-style-type: none"> • Lodi Grape Festival & Harvest Fair • Sausage & Wine Festival • Downtown Farmer's Market • Ooh! Aahhh! Festival • Lodi Street Faire • Sandhill Crane Festival • Christmas Parade of Lights • Night Time Live at the Square • School Street Stroll • Clements Stampede and Rodeo • Vines to Wine • Lodi Spring Wine Show
Sports, Recreation, and Attractions	<p>Parks and Recreation:</p> <ul style="list-style-type: none"> - Over 7,000 youths participate annually in sports activities including swimming, athletics, lessons and specialty classes. - Our adult programs offer opportunities for 3,700 participants. - Waterworld USA-Six Flags is located in Sacramento; a short 35 minute drive away. <p>Hutchins Street Square: Cultural Opportunities: Community and Cultural Benefits section Hutchins Street Square section</p> <p>Reward: In reality, the center strives to offer something for everyone in the community, thus the phrase "from crib to casket" was coined. In addition, to the performing arts theater, Hutchins Street Square offers first class conferencing facilities, senior and child day care centers, arts production studios, a therapeutic indoor heated pool and a variety of venues for special occasions. The Square has been host to weddings, jazz concerts, art shows, outdoor plays, community festivals and holiday celebrations, to name a few.</p>
*Climate	<p>Average weather in Lodi, California</p> <p><i>Based on data reported by over 4,000 weather stations</i></p>

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average temp . (°F)	46.1	51.1	54.7	59.5	65.2	70.7	73.9	73.1	70.4	63.2	52.4	45.5
High temperature (°F)	54.7	61.9	66.9	73.7	80.7	87.3	91.2	90.1	87.3	78.7	64.1	54.9
Low temperature (°F)	37.5	40.3	42.5	45.2	49.8	54.0	56.6	56.0	53.5	47.6	40.7	36.0
Precipitation (in)	3.5	3.3	3.0	1.2	0.6	0.1	0.1	0.1	0.3	1.0	2.3	2.6

Normal climate around Lodi, California

Based on data reported by main weather stations

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Days with precip.	10	9	9	5	3	1	0	0	1	3	7	9
Wind speed (mph)	7.1	7.3	8.4	8.6	9.0	9.6	8.9	8.4	7.4	6.4	6.0	6.4
Morning humidity (%)	91	89	86	83	82	78	77	78	77	79	87	88
Afternoon humidity (%)	70	61	53	44	38	32	30	29	31	37	57	67
Sunshine (%)	48	65	74	82	90	94	97	96	93	86	66	49
Days clear of clouds	7	8	10	12	17	22	27	26	24	19	10	8
Partly cloudy days	6	7	9	10	9	6	3	4	4	6	8	6
Cloudy days	19	13	12	8	5	2	1	1	2	6	12	17
Snowfall (in)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Area
12.69 square miles (includes White Slough Wastewater Treatment Facility)

Elevation: 51 ft.
Prevailing Winds: N and NW
Mean Hourly Wind Speed: 2.5 mph

Resources: Reference USA database www.lodi.gov/library
www.lodi.gov
California Department of Finance