



## LODI CITY COUNCIL

Carnegie Forum  
305 West Pine Street, Lodi

## "SHIRTSLEEVE" SESSION

Date: May 12, 2015

Time: 7:00 a.m.

For information regarding this Agenda please contact:

**Jennifer M. Ferraiolo**

**City Clerk**

**Telephone: (209) 333-6702**

### Informal Informational Meeting

**A. Roll Call by City Clerk**

**B. Topic(s)**

B-1 Receive Presentation Regarding Fiscal Year 2015/16 Budget (CM)

B-2 Third Quarter Fiscal Year 2014/15 Water, Wastewater, and Electric Utility Department Financial Reports (CM)

**C. Comments by Public on Non-Agenda Items**

**D. Adjournment**

Pursuant to Section 54954.2(a) of the Government Code of the State of California, this agenda was posted at least 72 hours in advance of the scheduled meeting at a public place freely accessible to the public 24 hours a day.

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Jennifer M. Ferraiolo  
City Clerk

*All staff reports or other written documentation relating to each item of business referred to on the agenda are on file in the Office of the City Clerk, located at 221 W. Pine Street, Lodi, and are available for public inspection. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 U.S.C. Sec. 12132), and the federal rules and regulations adopted in implementation thereof. To make a request for disability-related modification or accommodation contact the City Clerk's Office as soon as possible and at least 72 hours prior to the meeting date. Language interpreter requests must be received at least 72 hours in advance of the meeting to help ensure availability. Contact Jennifer M. Ferraiolo at (209) 333-6702. Solicitudes de interpretación de idiomas deben ser recibidas por lo menos con 72 horas de anticipación a la reunión para ayudar a asegurar la disponibilidad. Llame a Jennifer M. Ferraiolo (209) 333-6702.*



**CITY OF LODI  
COUNCIL COMMUNICATION**

TM

**AGENDA TITLE:** Receive Presentation Regarding Fiscal Year 2015/16 Budget  
**MEETING DATE:** May 12, 2015  
**PREPARED BY:** Deputy City Manager

**RECOMMENDED ACTION:** Receive presentation regarding Fiscal Year 2015/16 budget.

**BACKGROUND INFORMATION:** The Fiscal Year (FY) 2015/16 budget is built on a number of basic economic assumptions.

The budget is on schedule to be released for public review this week, with adoption of the document scheduled for early June.

In advance of publication of the document, staff is planning a series of presentations that will provide Council and the public with the basic parameters that form the foundation of the budget. The Shirtsleeve Session on May 5, 2015 focused on general economic issues the City is addressing in the budget process along with General Fund revenue projections.

Today's discussion will focus on the three utility funds of the City; the Electric Utility Fund, the Water Utility Fund and the Wastewater Utility Fund.

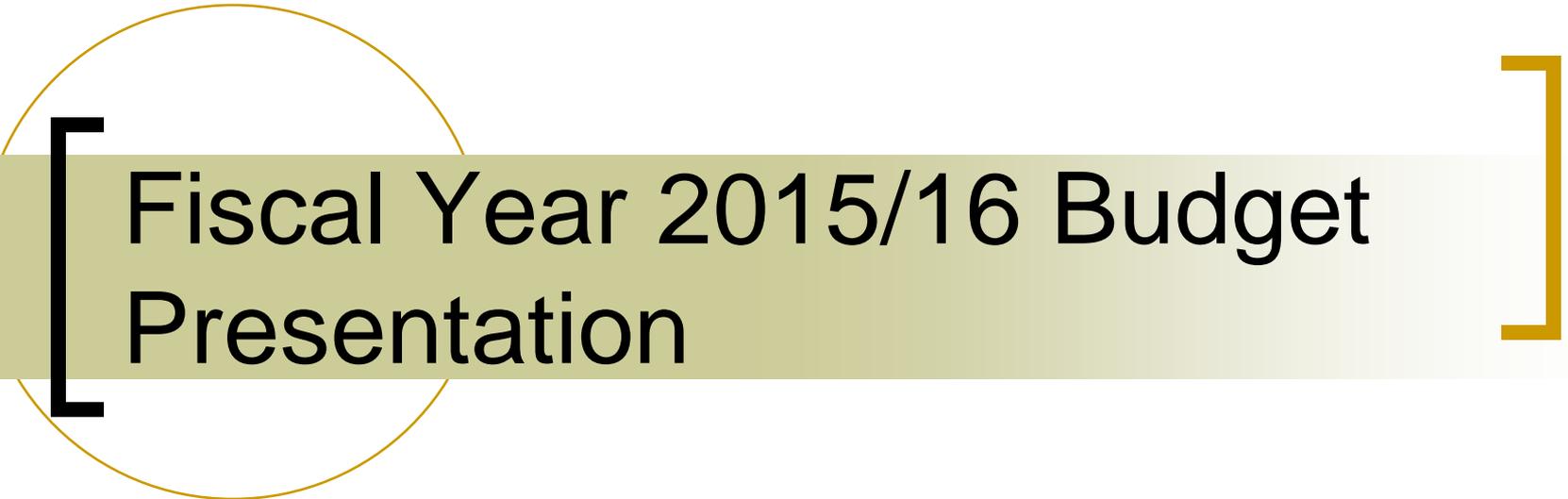
**FISCAL IMPACT:** Revenues, expenses and increases/decreases to reserves are as noted below:

| <b>Fund</b>       | <b>Revenues<br/>FY 15/16</b> | <b>Expenses<br/>FY 15/16</b> | <b>Increase/(Decrease)<br/>to Reserves</b> |
|-------------------|------------------------------|------------------------------|--|
| <b>Electric</b>   | \$76,186,780                 | \$78,614,820                 | (\$2,428,040)                              |
| <b>Water</b>      | \$14,557,130                 | \$12,264,400                 | \$2,292,730                                |
| <b>Wastewater</b> | \$15,484,340                 | \$17,518,680                 | (\$2,034,340)                              |

\_\_\_\_\_  
 Jordan Ayers  
 Deputy City Manager

JA/ja

APPROVED: \_\_\_\_\_  
 Stephen Schwabauer, City Manager

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# Fiscal Year 2015/16 Budget Presentation

City Council Shirtsleeve  
Session

May 12, 2015

# [ Overview ]

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- Utility Funds
  - Electric
  - Water
  - Wastewater

# Electric Utility Overview

## Electric Utility Enterprise Fund

### Cash Balance

|   | Audited<br>2012-13<br>Actuals | Audited<br>2013-14<br>Actuals | 2014-15<br>Budget | Estimated<br>2014-15<br>Actuals | 2015-16<br>Budget |
|---|-------------------------------|-------------------------------|-------------------|---------------------------------|-------------------|
| Beginning Cash Balance *                    | 2,143,190                     | 6,636,200                     | 6,351,191         | 5,929,528                       | 6,140,828         |
| Revenues                                    | 71,679,622                    | 65,618,005                    | 68,217,050        | 72,005,150                      | 76,186,780        |
| Expenditures                                | <u>67,186,612</u>             | <u>66,324,677</u>             | <u>71,660,620</u> | <u>71,793,850</u>               | <u>78,614,820</u> |
| Net Difference (Revenues Less Expenditures) | 4,493,010                     | (706,672)                     | (3,443,570)       | 211,300                         | (2,428,040)       |

### Cash Balance

|                       |                  |                  |                  |                  |                  |
|-----------------------|------------------|------------------|------------------|------------------|------------------|
| Ending Cash Balance * | <u>6,636,200</u> | <u>5,929,528</u> | <u>2,907,621</u> | <u>6,140,828</u> | <u>3,712,788</u> |
|-----------------------|------------------|------------------|------------------|------------------|------------------|

\* Local cash, excluding NCPA General Operating Reserve (GOR)

# [ Electric Utility ]

- Revenues \$7,969,730 higher than FY 2014/15 budget
  - Customer charges - \$2.96M higher
  - Operating Transfers In - \$3.5M higher
  - Work for Others - \$1.1M higher

# [ Electric Utility ]

- Expenses \$6,954,200 higher than FY 2014/15 budget
  - Salary & benefits - \$2.2M
  - Service/Materials/Supplies - \$1.2M
  - Operating Transfers - \$3.5M
  - Capital projects and equipment - \$76k

# [ Electric Utility ]

- Positions Recommended
  - Lineworker Apprentice (2) - \$264,000
    - Succession planning
  - Electrician (2) - \$291,000
    - Operational efficiencies

# Electric Utility Capital Projects

|                                 |             |
|---------------------------------|-------------|
| Vehicles                        | \$360,000   |
| Overhead capital maintenance    | \$425,000   |
| Underground capital maintenance | \$1,080,000 |
| Streetlight grounding & fusing  | \$30,000    |
| Distribution capacity program   | \$400,000   |
| LED Streetlights                | \$288,500   |
| 230 kV Interconnection          | \$250,000   |
| Killelea Bank 1 Replacement     | \$915,000   |
| MSC Improvements                | \$264,000   |

# Electric Utility Reserves

| <b>Purpose</b>                 | <b>Basis</b>                            | <b>2015/16 Target</b> |
|--------------------------------|---|-----------------------|
| Operating Reserve              | 90 days cash                            | \$17,776,000          |
| Capital Reserve                | Largest distribution system contingency | \$1,000,000           |
| NCPA General Operating Reserve | NCPA identified Items                   | \$4,079,000           |
| <b>Total Target</b>            |   | <b>\$22,855,000</b>   |
|                                |   |                       |
| Estimated FY 2015/16 Reserve   |   | \$16,767,000          |

# [ Water Utility ]

## Water Utility Enterprise Fund

### Cash Balance

|   | Audited<br>2012-13<br>Actuals | Audited<br>2013-14<br>Actuals | 2014-15<br>Budget | Estimated<br>2014-15<br>Actuals | 2015-16<br>Budget |
|---|-------------------------------|-------------------------------|-------------------|---------------------------------|-------------------|
| Beginning Cash Balance                      | 12,465,350                    | 9,044,659                     | 7,464,847         | 7,027,567                       | 7,432,927         |
| Revenues                                    | 14,894,809                    | 14,937,465                    | 14,169,450        | 14,161,870                      | 14,557,130        |
| Expenditures                                | <u>18,315,500</u>             | <u>16,954,557</u>             | <u>17,780,464</u> | <u>13,756,510</u>               | <u>12,264,400</u> |
| Net Difference (Revenues Less Expenditures) | (3,420,691)                   | (2,017,092)                   | (3,611,014)       | 405,360                         | 2,292,730         |

### Cash Balance

|                     |                  |                  |                  |                  |                  |
|---------------------|------------------|------------------|------------------|------------------|------------------|
| Ending Cash Balance | <u>9,044,659</u> | <u>7,027,567</u> | <u>3,853,833</u> | <u>7,432,927</u> | <u>9,725,657</u> |
|---------------------|------------------|------------------|------------------|------------------|------------------|

# [ Water Utility ]

- Total revenue increase - \$387,680
  - Service Charges - \$291,500 increase
  - Development Fees - \$72,000 increase

# [ Water Utility ]

- Total expense decrease - \$5.5M
  - Addition of Administrative Clerk position (\$20,000)
    - Cost shared with Wastewater
  - Salary and benefits - \$388,000
  - Service/Materials/Supplies - \$300,000
  - Operating Transfer – (\$439,000)
  - Capital projects – (\$5.8M)

# Water Utility Capital Projects

- Water Meter Program (\$200,000)
- Well Rehab/Replacements/Improvements (\$685,000)
- Granulated Activated Carbon (\$300,000)
- Various taps, mains and other projects (\$75,000)
- PCE/TCE projects (\$825,000)
- Vehicles (\$90,000)

# [ Water Utility Reserves ]

- Target is 25% of operating expenses
- Target for FY 2015/16 equals \$2,545,000
- FY 2015/16 Estimated Reserve is \$9,725,700

# Wastewater Utility

## Wastewater Utility Enterprise Fund

### Cash Balance

|   | Audited<br>2012-13<br>Actuals | Audited<br>2013-14<br>Actuals | 2014-15<br>Budget | Estimated<br>2014-15<br>Actuals | 2015-16<br>Budget |
|---|-------------------------------|-------------------------------|-------------------|---------------------------------|-------------------|
| Beginning Cash Balance                      | 12,513,936                    | 13,695,513                    | 12,226,580        | 14,249,392                      | 12,264,212        |
| Revenues                                    | 14,346,216                    | 14,990,584                    | 14,878,980        | 15,052,420                      | 15,484,340        |
| Expenditures                                | <u>13,164,639</u>             | <u>14,436,705</u>             | <u>24,283,073</u> | <u>17,037,600</u>               | <u>17,518,680</u> |
| Net Difference (Revenues Less Expenditures) | 1,181,577                     | 553,879                       | (9,404,093)       | (1,985,180)                     | (2,034,340)       |

### Cash Balance

|                     |                   |                   |                  |                   |                   |
|---------------------|-------------------|-------------------|------------------|-------------------|-------------------|
| Ending Cash Balance | <u>13,695,513</u> | <u>14,249,392</u> | <u>2,822,487</u> | <u>12,264,212</u> | <u>10,229,872</u> |
|---------------------|-------------------|-------------------|------------------|-------------------|-------------------|

# [ Wastewater Utility ]

- Total revenue increase - \$605,360
  - Service Charges - \$479,000 increase
  - Development Fees - \$168,000 increase

# [ Wastewater Utility ]

- Total expense decrease - \$6.7M
  - Salaries & benefits - \$382,000
  - Service/Materials/Supplies - \$90,000
  - Operating Transfers – (\$250,000)
  - Capital projects/equipment – (\$7.0M)

# Wastewater Utility

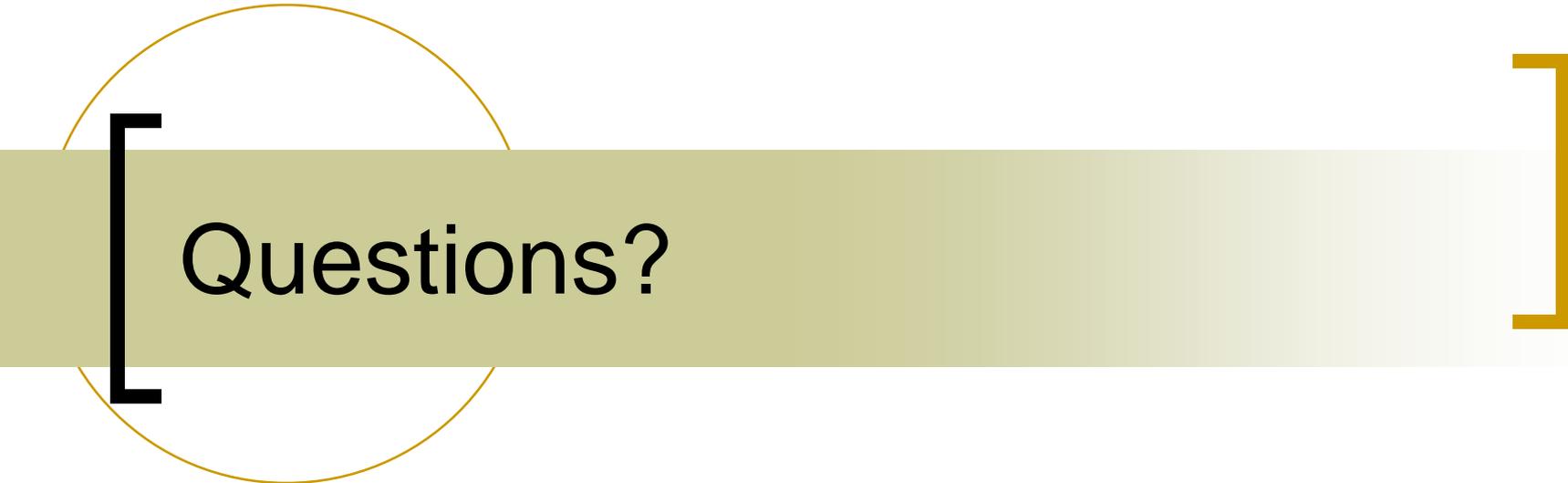
- Positions Recommended
  - Administrative Clerk (\$20,000)
    - Cost shared with Water
  - Laboratory Supervisor (\$109,000)
    - Environmental compliance
  - Lead Electrician (\$156,000)
    - Technical supervision of the crew

# Wastewater Capital Projects

- Influent Screening/UV upgrade (\$2.3M)
- Dewatering upgrades/replacement (\$1.0M)
- Storm water pump upgrades (\$200,000)
- Trash handling system (\$700,000)
- Pipe realignment (\$600,000)
- Various other projects (\$170,000)
- Equipment/vehicle replacement (\$960,000)

# [ Wastewater Utility Reserves ]

- Target is 25% of operating expenses
- Target for FY 2015/16 equals \$3,137,000
- FY 2015/16 Estimated Reserve is \$10,230,000



Questions?



# CITY OF LODI COUNCIL COMMUNICATION

TM

**AGENDA TITLE:** Third Quarter Fiscal Year 2014/15 Water, Wastewater and Electric Utility Department Financial Reports

**MEETING DATE:** May 12, 2015

**PREPARED BY:** Deputy City Manager

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**RECOMMENDED ACTION:** Receive third quarter Fiscal Year 2014/15 Water, Wastewater and Electric Utility Department financial reports.

**BACKGROUND INFORMATION:** In accordance with the Lodi Municipal Code, quarterly financial reports are to be prepared for the Water, Wastewater, and Electric Utilities. Highlights of the operations and financial performance of each utility will be presented at the meeting of May 12, 2015.

**FISCAL IMPACT:** None directly related to the preparation of the report. However, the presentation is intended to keep the Council apprised of the financial conditions of the major municipal utilities.

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Jordan Ayers  
Deputy City Manager

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APPROVED: \_\_\_\_\_  
Stephen Schwabauer, City Manager



# Public Works Department Water/Wastewater

## **FY 15 Quarterly Update** (Ending March 31, 2015)

City Council Shirtsleeve Session  
May 12, 2015



# Wastewater Fund Cash Flow Summary

(Ending March 31, 2015)

|   | <b>Budget</b>     | <b>Actuals</b>    | <b>% of Budget</b> |
|---|-------------------|-------------------|--------------------|
| <b>Revenue</b>  |                   |                   |                    |
| Sales   | 14,513,620        | 10,924,659        | 75%                |
| Development Impact Mitigation Fees (wastewater & storm) | 128,860           | 157,165           | 122%               |
| Other (interest, septic, misc.)                         | 236,500           | 648,694           | 274%               |
| <b>Total Revenues</b>                                   | <b>14,878,980</b> | <b>11,730,518</b> | <b>79%</b>         |
| <b>Expenses</b>   |                   |                   |                    |
| Operating   | 6,146,720         | 4,599,054         | 75%                |
| Capital   | 13,204,823        | 3,198,247         | 24%                |
| Debt Service  | 3,671,530         | 2,986,266         | 81%                |
| Cost of Services Payment To General Fund                | 1,068,000         | 801,000           | 75%                |
| <b>Total Expenses</b>                                   | <b>23,983,293</b> | <b>11,584,567</b> | <b>48%</b>         |
| Beginning Cash (Operations Only)                        |                   | 4,200,633         |                    |
| Ending Cash (Operations Only)                           |                   | 5,806,584         |                    |
| Days Cash (Excluding Capital)                           |                   | 125               |                    |
| % of Target   |                   | 139%              |                    |



# Wastewater Operating Results

(Ending March 31, 2015)

|                                 | <b>Budget</b>       | <b>Actuals</b>      | <b>% of Budget</b> |
|---------------------------------|---------------------|---------------------|--------------------|
| Personnel                       | \$ 3,115,650        | \$ 2,326,120        | 75%                |
| Supplies, Materials, Services   | \$ 2,030,950        | \$ 1,516,623        | 75%                |
| Equipment, Land, Structures     | \$ 72,500           | \$ 15,689           | 22%                |
| Other Payments                  | \$ 225,780          | \$ 280,562          | 124%               |
| Utilities                       | \$ 696,840          | \$ 460,060          | 66%                |
| Work for Others                 | \$ 5,000            | -                   | 0%                 |
| <b>Total Operating Expenses</b> | <b>\$ 6,146,720</b> | <b>\$ 4,599,054</b> | <b>75%</b>         |



**Wastewater Funds**  
**Cash Balances**  
(Ending March 31, 2015)

| Operating (530)   | 5,806,584         |
|---|-------------------|
| Utility Capital / Infrastructure Replacement (531)                        | 7,971,669         |
| Capital Reserve (532)<br>(Fund used to pay White Slough COP Debt Service) | (1,450,838)       |
| Wastewater IMF (533)  | 97,969            |
| Rate Stabilization Reserve (534)  | 500,000           |
| Storm Drain IMF (535)   | 787,319           |
| <b>Total</b>  | <b>13,712,703</b> |



## Water Fund Cash Flow Summary

(Ending March 31, 2015)

|   | Budget     | Actuals    | % of Budget |
|---|------------|------------|-------------|
| <b>Revenue</b>                                  |            |            |             |
| Sales   | 13,070,870 | 9,550,610  | 73%         |
| Development Impact Mitigation Fees              | 130,250    | 3,880      | 3%          |
| Other (interest, tap fees, water meters, misc.) | 968,330    | 704,257    | 73%         |
| Total Revenues                                  | 14,169,450 | 10,258,747 | 73%         |
| <b>Expenses</b>                                 |            |            |             |
| Operating                                       | 5,601,270  | 4,157,806  | 74%         |
| Capital   | 11,421,041 | 2,860,564  | 25%         |
| Debt Service                                    | 2,969,860  | 1,736,583  | 58%         |
| Cost of Services Payment To General Fund        | 780,000    | 585,000    | 75%         |
| Total Expenses                                  | 17,329,465 | 8,489,953  | 49%         |
| Beginning Cash (Operations Only)                |            | 8,266,078  |             |
| Ending Cash (Operations Only)                   |            | 9,338,320  |             |
| Days Cash (Excluding Capital)                   |            | 259        |             |
| % of Target                                     |            | 288%       |             |



# Water Operating Results

(Ending March 31, 2015)

|                                 | <b>Budget</b>       | <b>Actuals</b>      | <b>% of Budget</b> |
|---------------------------------|---------------------|---------------------|--------------------|
| Personnel                       | \$ 2,082,630        | \$ 1,580,498        | 76%                |
| Supplies, Materials, Services   | \$ 1,283,580        | \$ 709,576          | 55%                |
| Equipment, Land, Structures     | \$ 73,000           | \$ 30,126           | 41%                |
| Other Payments                  | \$ 1,402,660        | \$ 1,420,315        | 101%               |
| Utilities                       | \$ 664,400          | \$ 417,291          | 63%                |
| Work for Others                 | \$ 95,000           | \$ -                | 0%                 |
| <b>Total Operating Expenses</b> | <b>\$ 5,601,270</b> | <b>\$ 4,157,806</b> | <b>74%</b>         |



**Water Funds  
Cash Balances**  
(Ending March 31, 2015)

| Operating (560)                                    | 9,338,320         |
|--|-------------------|
| Utility Capital / Infrastructure Replacement (561) | (1,982,788)       |
| IMF (562)  | 46,008            |
| PCE/TCE Settlements                                | 10,804,762        |
| PCE/TCE Rates (565)                                | 4,257,565         |
| <b>Total</b>                                       | <b>22,463,867</b> |



## Bad Debt Write Off (Through March 31, 2015)

|            | <b># Of Accounts</b> | <b>Amount</b> | <b>% of Sales</b> |
|------------|----------------------|---------------|-------------------|
| Wastewater | 670                  | \$64,187      | 0.6%              |
| Water      | 670                  | \$58,954      | 0.6%              |



# Water / Wastewater Utility Activities

## Operational

- Water Distribution
- Water Production
- Collection System
- Wastewater Treatment

## Regulatory

- SSO's
- Discharge Violations
- Monitoring and Reporting



# Electric Utility Department

## **FY 15 Quarterly Update** (Ending March 31, 2015)

City Council Shirtsleeve Session  
May 12, 2015



## Electric Fund Cash Flow Summary (Ending March 31, 2015)

|  | Budget            | Actuals           | % of Budget |
|--|-------------------|-------------------|-------------|
| <b>Revenue</b>                         |                   |                   |             |
| Sales Revenues                         | 65,214,970        | 50,609,078        | 78%         |
| Development Impact Fees                | 100,000           | 156,342           | 156%        |
| Other Revenues (interest, misc)        | 2,902,080         | 2,872,429         | 99%         |
| <b>Total Revenues</b>                  | <b>68,217,050</b> | <b>53,637,849</b> | <b>79%</b>  |
| <b>Expenses</b>                        |                   |                   |             |
| Purchase Power                         | 39,552,170        | 30,651,146        | 77%         |
| Non Power                              | 11,905,940        | 7,962,827         | 67%         |
| Capital Projects                       | 4,082,858         | 1,834,171         | 45%         |
| Debt Service                           | 8,190,050         | 8,190,050         | 100%        |
| Cost of Service/transfer to GF Capital | 2,354,000         | 1,765,500         | 75%         |
| In-lieu Transfer to General Fund       | 7,033,360         | 5,275,020         | 75%         |
| <b>Total Expenses</b>                  | <b>73,118,378</b> | <b>55,678,714</b> | <b>76%</b>  |
| <b>Net Chg in Bal Sheet Accts</b>      |                   | <b>4,241,010</b>  |             |

|                                     |                    |                   |
|-------------------------------------|--------------------|-------------------|
| <b>Net Increase (Decrease)</b>      | <b>(4,901,328)</b> | <b>2,200,145</b>  |
| <b>Beginning Local Cash Balance</b> | <b>12,632,503</b>  | <b>12,632,503</b> |
| <b>Ending Local Cash Balance</b>    | <b>7,731,175</b>   | <b>14,832,648</b> |
| <b>GOR Balance</b>                  |                    | <b>9,812,173</b>  |
| <b>Total Reserve Balance</b>        |                    | <b>24,644,821</b> |
| <b>Reserve Policy Target</b>        |                    | <b>23,680,000</b> |
| <b>% of Target</b>                  |                    | <b>104%</b>       |



## Electric Utility Reserve Policy

(Ending March 31, 2015)

| Purpose                        | Basis                                   | Target              | Actual              |
|--------------------------------|---|---------------------|---------------------|
| Operating Reserve              | 90 Days Cash                            | \$17,080,000        | \$14,832,648        |
| Capital Reserve                | Largest Distribution System Contingency | \$1,000,000         |                     |
| NCPA General Operating Reserve | NCPA Identified Items                   | \$5,600,000         | \$6,569,796         |
| NCPA MPP/GPP Balance           | MPP/GPP Security Commitments            |                     | \$3,242,377         |
| <b>Total Target</b>            |   | <b>\$23,680,000</b> | <b>\$24,644,821</b> |



**Electric Funds  
Cash Balances**  
(Ending March 31, 2015)

| <b>Operating (500)</b>                          | <b>\$ 8,290,418</b>   |
|---|-----------------------|
| <b>Utility Outlay Reserve Fund (501)</b>        | <b>\$ (5,153,164)</b> |
| <b>Electric Rate Stability Reserve (502)</b>    | <b>\$ 2,177,173</b>   |
| <b>Public Benefits Fund (504)</b>               | <b>\$ 4,182,422</b>   |
| <b>IMF EU Substation and Transmission (505)</b> | <b>\$ 902,285</b>     |
| <b>Solar Surcharge Fund (506)</b>               | <b>\$ 235,252</b>     |
| <b>Environmental Compliance (508)</b>           | <b>\$ 4,198,262</b>   |
| <b>NCPA – General Operating Reserve (GOR)</b>   | <b>\$ 9,812,173</b>   |
| <b>Total</b>                                    | <b>\$ 24,644,821</b>  |



## Power Sales

(Ending March 31, 2015)

| Power Sales (kWh)                 |                    |                    |
|-----------------------------------|--------------------|--------------------|
| Customer Class                    | Budget             | Actual             |
| Residential                       | 149,631,130        | 117,468,687        |
| Small Commercial                  | 158,637,238        | 122,147,686        |
| Large Commercial/Small Industrial | 46,038,101         | 33,619,701         |
| Industrial                        | 85,854,348         | 64,540,991         |
| <b>TOTAL</b>                      | <b>440,160,816</b> | <b>337,777,065</b> |

| Revenue (\$)                      |                     |                     |                 |
|-----------------------------------|---------------------|---------------------|-----------------|
| Customer Class                    | Budget              | Actual              | Average Rate    |
| Residential                       | \$25,778,344        | \$20,066,699        | \$0.1708        |
| Small Commercial                  | \$25,213,790        | \$19,412,569        | \$0.1589        |
| Large Commercial/Small Industrial | \$6,005,969         | \$4,636,097         | \$0.1379        |
| Industrial                        | \$8,216,867         | \$6,493,713         | \$0.1006        |
| <b>TOTAL</b>                      | <b>\$65,214,970</b> | <b>\$50,609,078</b> | <b>\$0.1498</b> |



## ECA Revenue

(Ending March 31, 2015)

| Customer Class                    | Q1                  | Q2                | Q3                  | Total               |
|-----------------------------------|---------------------|-------------------|---------------------|---------------------|
| Residential                       | \$ (274,436)        | \$ 200,057        | \$ 527,001          | \$ 452,622          |
| Small Commercial                  | \$ (234,844)        | \$ 242,966        | \$ 571,871          | \$ 579,993          |
| Large Commercial/Small Industrial | \$ (65,304)         | \$ 75,774         | \$ 159,882          | \$ 170,353          |
| Industrial                        | \$ (186)            | \$ 151,167        | \$ 253,721          | \$ 404,702          |
| <b>Total ECA Revenue</b>          | <b>\$ (574,769)</b> | <b>\$ 669,964</b> | <b>\$ 1,512,475</b> | <b>\$ 1,607,670</b> |



## Electric Fund Operating Results

(Ending March 31, 2015)

|                                      | <b>FY15 Budget</b>   | <b>FY15 Actual</b>  | <b>% of Budget</b> |
|--------------------------------------|----------------------|---------------------|--------------------|
| <b>Personnel</b>                     | \$ 5,531,190         | \$ 4,507,864        | 81%                |
| <b>Supplies, Materials, Services</b> | \$ 3,296,030         | \$ 1,477,128        | 45%                |
| <b>Equipment, Land, Structures</b>   | \$ 644,930           | \$ 607,494          | 94%                |
| <b>Other Payments</b>                | \$ 2,365,590         | \$ 1,331,543        | 56%                |
| <b>Utilities</b>                     | \$ 68,200            | \$ 38,798           | 57%                |
| <b>Total Operating Expenses</b>      | <b>\$ 11,905,940</b> | <b>\$ 7,962,827</b> | <b>67%</b>         |



## Power Supply Costs

(Ending March 31, 2015)

|                                 | <b>Budgeted</b>      | <b>Year to Date</b>  | <b>% of Budget</b> |
|---------------------------------|----------------------|----------------------|--------------------|
| Generation                      | \$ 30,360,720        | \$ 23,198,087        | 76%                |
| Transmission                    | \$ 7,752,480         | \$ 6,050,807         | 78%                |
| Management Services             | \$ 1,438,970         | \$ 1,402,252         | 97%                |
| <b>Total Power Supply Costs</b> | <b>\$ 39,552,170</b> | <b>\$ 30,651,146</b> | <b>77%</b>         |



## **Bad Debt Write Off**

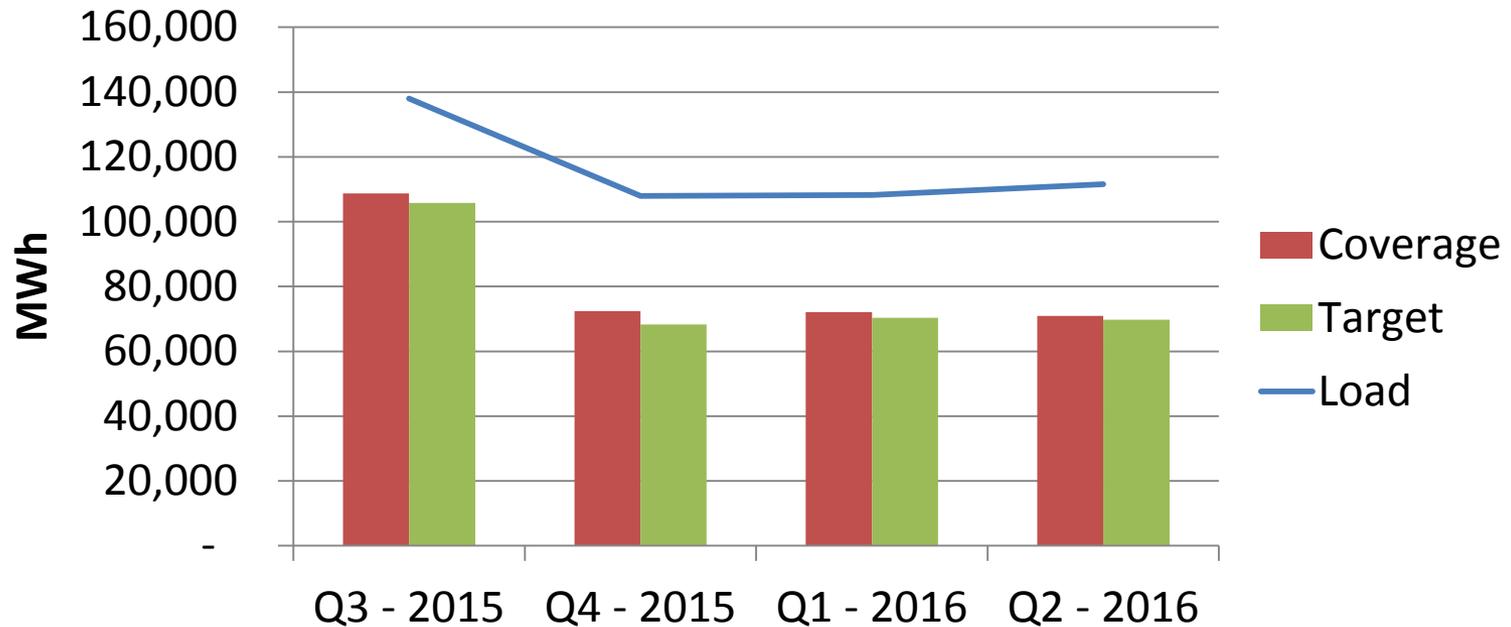
(Ending March 31, 2015)

|                 | <b># of Accounts</b> | <b>Amount</b>   | <b>% of Sales</b> |
|-----------------|----------------------|-----------------|-------------------|
| <b>Electric</b> | <b>670</b>           | <b>\$86,564</b> | <b>0.17%</b>      |



## Load Coverage

|           | MWh Load | ROC Matrix Target | Load Coverage (Including Purchases) |
|-----------|----------|-------------------|-------------------------------------|
| Q3 – 2015 | 137,969  | 76.7%             | 78.8%                               |
| Q4 – 2015 | 107,934  | 63.3%             | 67.1%                               |
| Q1 – 2016 | 102,630  | 65.0%             | 68.8%                               |
| Q2 – 2016 | 111,561  | 62.5%             | 63.6%                               |



Load coverage meets/exceeds Risk Policy targets in all quarters.